

	FY22 (budget)	FY22 (est actual)	FY23 (proposed)	110 GENERAL	510 MAD	210 Special Events	BID Detail	Govt. Grants
<b>Income</b>								
City Fest	\$150,000.00		\$150,000.00			\$150,000.00		
Farmers Market	\$175,000.00	\$280,963.20	\$220,000.00			\$220,000.00		
SBEP	\$25,000.00	\$25,000.00	\$25,000.00					\$ 25,000.00
MAD	\$90,183.00	\$110,560.80	\$90,183.00		\$ 90,183.00			
BID	\$90,000.00	\$83,798.40	\$90,000.00				\$90,000.00	
BID carry forward								
Taste	\$32,000.00		\$32,000.00			\$32,000.00		
Taste 'n Tinis	\$16,500.00		\$16,500.00			\$16,500.00		
Nightmare on Normal	\$46,500.00	\$69,495.00	\$70,000.00			\$70,000.00		
Pride of Hillcrest Blockparty	\$65,000.00	\$384,304.00	\$65,000.00			\$65,000.00		
Fat Tuesday	\$6,500.00		\$6,500.00			\$6,500.00		
Artwalk	\$24,000.00	\$14,123.00	\$14,000.00			\$14,000.00		
Banner space rental	\$2,500.00		\$2,500.00	\$ 2,500.00				
Flag sponsorship	\$4,000.00		\$4,000.00	\$4,000.00				
Other income (fund raising)	\$10,000.00	\$49,123.00	\$10,000.00	\$10,000.00				
Other income (steam cleaning)	\$12,000.00	\$9,876.00	\$10,000.00	\$10,000.00				
Other income (security)	\$22,000.00	\$12,168.00	\$12,000.00	\$12,000.00				
<b>Total Income</b>	<b>\$ 771,183.00</b>	<b>\$1,039,411.40</b>	<b>\$ 817,683.00</b>	<b>\$ 38,500.00</b>	<b>\$ 90,183.00</b>	<b>\$ 574,000.00</b>	<b>\$ 90,000.00</b>	<b>\$ 25,000.00</b>
<b>Expense</b>								
50005 - Salaries/ payroll	\$ 186,000.00	\$158,733.60	\$ 186,000.00	\$ 150,700.00			15,300.00	\$ 20,000.00
50025 - Employer taxes - federal	\$ 13,500.00	\$12,256.80	\$ 13,500.00	\$ 13,500.00				
50030 - Employer taxes - state	\$ 2,485.00	\$1,149.60	\$ 2,485.00	\$ 2,485.00				
50035 - Health insurance	\$ 10,100.00	\$12,564.00	\$ 12,000.00	\$ 12,000.00				
50040 - Workers comp insurance	\$ 1,400.00		\$ 1,400.00	\$ 1,400.00				
<b>50000 - Personnel</b>	<b>\$ 213,485.00</b>		<b>\$ 215,385.00</b>					
50050 - Rent office space	\$ 10,100.00	\$10,080.00	\$ 21,000.00	\$ 21,000.00				
Storage	\$ 3,500.00	\$8,527.20		\$ -				
50060 - Accounting	\$ 20,160.00	\$25,142.40	\$ 25,160.00	\$ 16,738.00	\$ 3,422.00			\$ 5,000.00
50065 - Audit/ tax	\$ 7,500.00	\$7,500.00	\$ 7,500.00	\$ 7,500.00				
50070 - Equipment purchase	\$ 1,500.00	\$42,585.60	\$ 1,500.00	\$ 1,500.00				
50075 - Consultants: Volunteer M	\$ 6,000.00	\$31,272.00	\$ 6,000.00	\$ 6,000.00				
50080 - Bank & credit card chrg	\$ 600.00	\$902.40	\$ 1,000.00	\$ 1,000.00				
50085 - Repair / maintenance / cl	\$ 2,800.00		\$ 2,800.00	\$ 2,800.00				
50090 - Office supplies	\$ 2,000.00	\$1,212.00	\$ 2,000.00	\$ 2,000.00				
50095 - Postage and delivery	\$ 350.00	\$1,312.80	\$ 350.00	\$ 350.00				
50100 - Printing/ photocopy	\$ 1,800.00	\$3,429.60	\$ 1,800.00	\$ 1,800.00				
50105 - Permits		\$1,706.40						
50110 - Dues/ subscriptions	\$ -		\$ -	\$ -				
50115 - Staff development	\$ -		\$ -	\$ -				
50120 - Meetings	\$ 1,500.00	\$2,904.00	\$ 1,500.00	\$ 1,500.00				
50125 - Legal	\$ 2,500.00	\$2,356.80	\$ 15,000.00	\$ 15,000.00				
50130 - Telephone & internet	\$ 2,500.00	\$17,584.80	\$ 2,500.00	\$ 2,500.00				
50135 - Parking/ mileage	\$ 800.00	\$638.40	\$ 800.00	\$ 800.00				
50140 - Depreciation	\$ 300.00		\$ 300.00	\$ 300.00				
50220 - Insurance	\$ 14,000.00	\$21,535.00	\$ 14,000.00	\$ 14,000.00				
<b>50045 - Operating</b>	<b>\$ 77,910.00</b>		<b>\$ 103,210.00</b>					
Promotion/Marketing/Campaigns	\$ 12,000.00	\$12,573.00	\$ 2,000.00				\$ 2,000.00	
Banners	\$ 4,500.00	\$3,062.40	\$ 4,500.00	\$ 4,500.00				
Web communications	\$ 1,500.00		\$ 1,500.00	\$ 1,500.00				
Pride of Hillcrest Block Party (Jul)	\$ 60,000.00		\$ 60,000.00			\$ 60,000.00		
Farmers Market promotions	\$ 5,000.00	\$10,560.00	\$ 5,000.00			\$ 5,000.00		
Artwalk	\$ 16,000.00	\$14,000.00	\$ 16,000.00			\$ 16,000.00		
Taste 'n Tinis (December)	\$ 10,000.00	\$7,000.00	\$ 10,000.00			\$ 10,000.00		
CityFest (August)	\$ 90,000.00		\$ 90,000.00			\$ 90,000.00		
Taste of Hillcrest (April)	\$ 5,000.00		\$ 5,000.00			\$ 5,000.00		
Nightmare on Normal Street (Oct)	\$ 35,000.00	\$50,518.00	\$ 35,000.00			\$ 35,000.00		
Fat Tuesday (Feb 22)	\$ 6,500.00		\$ 6,500.00			\$ 6,500.00		
Business open house	\$ 5,500.00		\$ 5,500.00				\$ 5,500.00	
Newsletter	\$ 1,700.00		\$ 1,700.00				\$ 1,700.00	
<b>51000 - Outreach/Promotion</b>	<b>\$ 252,700.00</b>		<b>\$ 242,700.00</b>					
Pride Flag	\$ 1,500.00	\$1,574.40	\$ 1,500.00	\$ 1,500.00				
Hillcrest Sign Utilities/Maint.	\$ 3,000.00	\$2,788.80	\$ 3,000.00		\$ 3,000.00			
Security MAD	\$ 45,227.00	\$44,347.20	\$ 45,227.00		\$ 45,227.00			
Security Subscription	\$ 18,500.00	\$11,438.40	\$ 18,500.00	\$ 18,500.00				
Sidewalk improvements	\$ 45,076.00	\$54,009.60	\$ 75,076.00	\$ 20,000.00	\$ 14,000.00		\$ 41,076.00	
Steam cleaning MAD	\$ 15,000.00	\$30,028.80	\$ 15,000.00		\$ 15,000.00			
Steam cleaning subscription	\$ 10,500.00	\$17,220.00	\$ 10,500.00	\$ 10,500.00				
Dumpsters	\$ 8,280.00	\$11,320.80	\$ 8,280.00		\$ 2,280.00		\$ 6,000.00	
Special Projects	\$ 10,000.00	\$70,000.00	\$ 10,000.00	\$ 10,000.00				
Tree maintenance	\$ 12,000.00		\$ 12,000.00				\$ 12,000.00	
Lighting repair	\$ 8,000.00		\$ 8,000.00	\$ 8,000.00				
MAD formation / legal costs	\$ 20,000.00	\$18,000.00	\$ 10,000.00	\$ 10,000.00				
Contingency	\$ 24,269.20		\$ 24,269.20	\$ 10,592.00	\$ 7,253.20		\$ 6,424.00	
<b>53000 - Physical Improvements</b>	<b>\$ 219,852.20</b>		<b>\$ 239,852.20</b>					
<b>Total Expense</b>	<b>\$ 763,947.20</b>	<b>\$721,834.80</b>	<b>\$ 801,147.20</b>	<b>\$ 369,965.00</b>	<b>\$ 90,182.20</b>	<b>\$ 227,500.00</b>	<b>\$ 90,000.00</b>	<b>\$ 25,000.00</b>
<b>Total Income</b>	<b>\$ 771,183.00</b>		<b>\$ 817,683.00</b>	<b>\$ 38,500.00</b>	<b>\$ 90,183.00</b>	<b>\$ 574,000.00</b>	<b>\$ 90,000.00</b>	<b>\$ 25,000.00</b>
<b>Net Income</b>	<b>\$ 7,235.80</b>		<b>\$ 16,535.80</b>	<b>\$ (331,465.00)</b>	<b>\$ (0.80)</b>	<b>\$ 346,500.00</b>	<b>\$ -</b>	<b>\$ -</b>