

	FY23 (Final)
<b>ome</b>	
City Fest	\$150,000.00
Farmers Market	\$310,000.00
SBEP	\$25,000.00
MAD	\$90,183.00
MAD carry forward	\$15,000.00
BID	\$90,000.00
Taste	\$32,000.00
Taste 'n Tinis	\$19,000.00
Nightmare on Normal	\$70,000.00
Pride of Hillcrest Blockparty	\$75,000.00
Fat Tuesday	
Artwalk	\$16,000.00
Banner space rental	\$2,500.00
Other income (consession sales)	\$5,500.00
Other income (sidewalk flags)	\$4,500.00
Other income (other)	\$20,000.00
Other income (steam cleaning)	\$12,000.00
Other income (security)	\$14,000.00
Other income	
<b>il Income</b>	<b>\$ 950,683.00</b>
<b>ense</b>	
50005 · Salaries/ payroll office	\$ 210,000.00
Salaries/ payroll custodial	\$ 87,076.00
Matching retirement	\$ 6,300.00
50025 · Employer taxes - federal	\$ 23,000.00
50030 · Employer taxes - state	\$ 2,485.00
50035 · Health insurance	\$ 12,000.00
50040 · Workers comp insurance	\$ 1,400.00
<b>50000 · Personnel</b>	<b>\$ 342,261.00</b>
50050 · Rent office space	\$ 60,000.00
Storage	
50060 · Accounting	\$ 25,160.00
50065 · Audit/ tax	\$ 7,500.00
50070 · Equipment purchase	\$ 1,500.00
50075 · Consultants: Volunteer M	\$ -
50080 · Bank & credit card charg	\$ 1,000.00
50085 · Repair / maintenance / cl	\$ 2,800.00

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50090 · Office supplies	\$ 2,000.00
50095 · Postage and delivery	\$ 350.00
50100 · Printing/ photocopy	\$ 1,800.00
50105 · Permits	
50110 · Dues/ subscriptions	\$ -
50115 · Staff development	\$ -
50120 · Meetings	\$ 1,500.00
50125 · Legal	\$ 20,000.00
50130 · Telephone & internet	\$ 2,500.00
50135 · Parking/ mileage	\$ 800.00
50140 · Depreciation	\$ 300.00
50220 · Insurance	\$ 32,000.00
<b>50045 · Operating</b>	<b>\$ 159,210.00</b>
Promotion/Marketing/Campaigns	\$ 24,000.00
Banners	\$ 3,000.00
Web communications	\$ 1,500.00
Pride of Hillcrest Block Party (July)	\$ 58,000.00
Farmers Market promotions	
Artwalk	\$ 14,000.00
Taste 'n Tinis (December)	\$ 7,000.00
CityFest (August)	\$ 88,000.00
Taste of Hillcrest (April)	\$ 5,000.00
Nightmare on Normal Street (Oct)	\$ 40,000.00
Fat Tuesday	
Business open house	\$ 5,500.00
<b>51000 · Outreach/Promotion</b>	<b>\$ 246,000.00</b>
Pride Flag	\$ 1,500.00
Sidewalk Flag Program	\$ 1,500.00
Hillcrest Sign Utilities/Maint.	\$ 3,000.00
Security MAD	\$ 50,000.00
Security Subscription	\$ 14,000.00
Sidewalk improvements	
Steam cleaning MAD	\$ 30,000.00
Steam cleaning subscription	\$ 16,500.00
Dumpsters	\$ 14,000.00
Special Projects	\$ 20,000.00
Tree maintenace	\$ 12,000.00

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Lighting repair	\$ 8,000.00
MAD formation / legal costs	\$ 6,000.00
Contingency	\$ 24,269.00
<b>53000 - Physical Improvements</b>	<b>\$ 197,769.00</b>
<b>al Expense</b>	<b>\$ 945,240.00</b>
<b>al Income</b>	<b>\$ 950,683.00</b>
Income	\$ 5,443.00