BONK, CUSHMAN, EAGLE & GARCIA

CERTIFIED PUBLIC ACCOUNTANTS

ANDRES D. GARCIA, C.P.A. AN ACCOUNTANCY CORPORATION

RYAN R. EAGLE, C.P.A., E.A. AN ACCOUNTANCY CORPORATION

5440 MOREHOUSE DRIVE, SUITE 3500 SAN DIEGO, CA 92121

(619) 297-8080 (619) 297-8087 FAX

Communication with Those Charged with Governance at the Conclusion of the Audit

December 6, 2023

To the Board of Directors

Hillcrest Business Improvement Association, Inc. dba Hillcrest Business Association 1601 University Avenue San Diego, CA 92103

We have audited the financial statements of Hillcrest Business Improvement Association, Inc. for the year ended June 30, 2023, and we will issue our report thereon dated December 6, 2023. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated September 26, 2023. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Matters

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Hillcrest Business Improvement Association, Inc. are described in Note 2 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed in the year ended June 30, 2023. We noted no transactions entered into by the Organization during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimate affecting the financial statements was.

Management's estimate of the balance of accounts receivable on June 30, 2023 is based on actual collections subsequent to June 30, 2023, and collection history with the customers and government agencies. We evaluated the methods, assumptions, and data used to develop the accounts receivable balance on June 30, 2023, in determining that it is reasonable in relation to the financial statements taken as a whole.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. The attached schedule summarizes uncorrected misstatements of the financial statements. Management has determined that their effects are immaterial, both individually and in the aggregate, to the financial statements taken as a whole. The uncorrected misstatements or the matters underlying them could potentially cause future period financial statements to be materially misstated, even though, in our judgment, such uncorrected misstatements are immaterial to the financial statements under audit.

Disagreements with Management

For purposes of this letter, a disagreement with management is a disagreement on a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated December 6, 2023.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

This information is intended solely for the use of the Board of Directors and management of Hillcrest Business Improvement Association, Inc., and is not intended to be, and should not be, used by anyone other than these specified parties.

Very truly yours,

Bonk, Cushman, Eagle & Garcia

Hillcre	st Busi	ness Improvement Association, Inc.					
Potent	ial Adju	usting Journal Entries (PJEs)					
06/30/2023							
Date	PJE #	Description	Account		Debit		Credit
6/30/2023	FY23-01	To record May 2023 consultant invoice #1088 paid July 2023	53167 · Cultural District	\$	6,500.00	\$	-
		To record May 2023 consultant invoice #1088 paid July 2023	20000 · Accounts Payable		-		6,500.00
				\$	6,500.00	\$	6,500.00
<u>Am</u>	ount is i	mmaterial to the financial statements and will i	not be entered as an	auc	<u>lit AJE in</u>	FY	<u>′23</u>