

Hillcrest Business Improvement Association, Inc. Balance Sheet As of April 30, 2020

AQUARIUS	Apr 30, 20
ASSETS	
Current Assets	
Checking/Savings	
10035 · Comerica - Checking	92,882.49
10045 · PayPal	656.20
Total Checking/Savings	93,538.69
Accounts Receivable	
12000 · Accounts Receivable	3,828.00
Total Accounts Receivable	3,828.00
Other Current Assets	
10125 · MAD Receivable	23,687.57
10145 · Farmers Market Receivable	4,000.00
10155 · Prepaid Expense	3,989.70
10175 · Commission for Arts Grant Rcvbl	100.00
10180 · Pride Prepaid/Receivable	20,000.00
10190 · Tech. Assistance/Acctg. Rcvbl.	3,623.00
Total Other Current Assets	55,400.27
Total Current Assets	152,766.96
Fixed Assets	
10200 · Office Furniture & Equipment	21,364.81
10220 · Accumulated Depreciation	-21,364.81
Total Fixed Assets	0.00
TOTAL ASSETS	<u>152,766.96</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
20210 · Accrued Expenses	5,000.00
20215 · BID Assessment	3,923.36
20240 · Deferred Revenue	2,000.00
21000 · Payroll Liabilities	

Hillcrest Business Improvement Association, Inc. Balance Sheet As of April 30, 2020

AQAAHHS	<u>Apr 30, 20</u>
Vacation Payable	<u>5,628.22</u>
Total 21000 · Payroll Liabilities	<u>5,628.22</u>
Total Other Current Liabilities	<u>16,551.58</u>
Total Current Liabilities	<u>16,551.58</u>
Total Liabilities	16,551.58
Equity	
31100 · Unrestricted Net Assets	165,543.39
Net Income	<u>-29,328.01</u>
Total Equity	<u>136,215.38</u>
TOTAL LIABILITIES & EQUITY	<u><u>152,766.96</u></u>

Hillcrest Business Improvement Association, Inc. Balance Sheet As of April 30, 2020

AQATP/BYAS

	TOTAL					
	Apr 20	Budget	\$ Over Budget	Jul '19 - Apr 20	Budget	\$ Over Budget
Income						
40015 · CityFest	0.00			113,522.64	112,000.00	1,522.64
40020 · Farmers Market	0.00	0.00	0.00	228,541.62	227,956.00	585.62
40030 · SBEP	2,334.02	2,500.00	-165.98	27,072.00	25,000.00	2,072.00
40040 · MAD	6,421.81	7,515.00	-1,093.19	86,911.27	75,150.00	11,761.27
40050 · BID	5,006.03	0.00	5,006.03	78,985.36	78,750.00	235.36
40090 · Mardi Gras	0.00	0.00	0.00	7,519.41	3,210.00	4,309.41
40100 · Nightmare on Normal Street	0.00			41,167.22	45,000.00	-3,832.78
40115 · Taste 'N Tinis	0.00			18,263.99	16,500.00	1,763.99
40140 · Banner Space	0.00	0.00	0.00	1,500.00	1,500.00	0.00
40145 · Pride Flag	0.00			2,500.00	2,500.00	0.00
40155 · Pride of Hillcrest/Block Party	0.00			79,004.17	65,000.00	14,004.17
40180 · Other Income	0.00	0.00	0.00	153.00	100.00	53.00
40190 · Hillcrest Security Subscription	2,285.14	0.00	2,285.14	22,589.48	19,800.00	2,789.48
40195 · Hillcrest Steam Cleaning	784.53	0.00	784.53	12,143.01	9,900.00	2,243.01
Total Income	16,831.53	10,015.00	6,816.53	719,873.17	682,366.00	37,507.17
Expense						
50000 · Personnel						
50005 · Salaries	11,562.88	12,518.00	-955.12	125,945.74	136,655.00	-10,709.26
50025 · Employer Taxes - Federal	884.56	1,527.00	-642.44	9,722.91	16,152.00	-6,429.09
50030 · Employer Taxes - State	0.00	229.00	-229.00	909.99	2,623.00	-1,713.01
50035 · Health Insurance	1,493.63	1,334.00	159.63	16,017.38	13,340.00	2,677.38
50040 · Workers Comp Insurance	0.00	222.00	-222.00	0.00	2,355.00	-2,355.00
Total 50000 · Personnel	13,941.07	15,830.00	-1,888.93	152,596.02	171,125.00	-18,528.98
50045 · Operating						
50050 · Rent Office Space	840.00	842.00	-2.00	8,400.00	8,420.00	-20.00
50055 · Storage	1,181.00	558.00	623.00	4,379.00	5,580.00	-1,201.00
50060 · Accounting	1,507.00	2,350.00	-843.00	20,363.75	23,500.00	-3,136.25
50065 · Audit	0.00	0.00	0.00	11,000.00	7,500.00	3,500.00
50070 · Equipment Purchase	0.00	175.00	-175.00	627.45	1,750.00	-1,122.55

Hillcrest Business Improvement Association, Inc. Balance Sheet As of April 30, 2020

AQATP/BYAS

	TOTAL					
	Apr 20	Budget	\$ Over Budget	Jul '19 - Apr 20	Budget	\$ Over Budget
50075 · Intern/Consultant	1,775.00	1,000.00	775.00	18,280.00	10,000.00	8,280.00
50080 · Bank & Credit Card Charges	296.65	50.00	246.65	792.81	500.00	292.81
50085 · Repair/Maintenance/Cleaning	0.00	233.00	-233.00	2,220.00	2,330.00	-110.00
50090 · Office Supplies	798.73	267.00	531.73	2,998.45	2,670.00	328.45
50095 · Postage and Delivery	0.00	29.00	-29.00	7.98	290.00	-282.02
50100 · Printing/Photocopy	277.03	150.00	127.03	2,837.83	1,500.00	1,337.83
50110 · Dues/Subscriptions	0.00	83.00	-83.00	510.00	830.00	-320.00
50120 · Meetings	143.78	292.00	-148.22	9,641.79	2,920.00	6,721.79
50125 · Legal	0.00	100.00	-100.00	125.00	1,000.00	-875.00
50130 · Telephone & Internet	1,863.25	750.00	1,113.25	12,644.12	7,500.00	5,144.12
50135 · Parking/Mileage	50.18	200.00	-149.82	459.60	2,000.00	-1,540.40
50140 · Depreciation	0.00	25.00	-25.00	0.00	250.00	-250.00
50330 · D & O / Liability Insurance	0.00	0.00	0.00	17,892.20	14,000.00	3,892.20
Total 50045 · Operating	8,732.62	7,104.00	1,628.62	113,179.98	92,540.00	20,639.98
51000 · Neighborhood/Outreach Promotion						
51515 · CityFest	500.00			78,130.88	78,000.00	130.88
51525 · Promotion/Marketing/Campaigns	0.00	0.00	0.00	35,212.71	11,628.00	23,584.71
51526 · Taste	1,222.32	0.00	1,222.32	1,222.32	0.00	1,222.32
51527 · Taste 'N Tinis	0.00			15,021.34	10,000.00	5,021.34
51530 · Banners	0.00	0.00	0.00	9,750.52	9,600.00	150.52
51535 · Web Site Communications	3,312.34	42.00	3,270.34	3,312.34	1,140.00	2,172.34
51540 · Business Mixers/Open House	0.00	92.00	-92.00	11,389.25	1,973.00	9,416.25
51545 · Newsletter	0.00	108.00	-108.00	1,504.02	2,358.00	-853.98
51555 · Farmer's Market	1,057.55	1,250.00	-192.45	16,732.10	12,500.00	4,232.10
51565 · Hillcrest Map	0.00	250.00	-250.00	0.00	2,500.00	-2,500.00
51800 · Pride of Hillcrest/Block Party	0.00			57,357.90	63,000.00	-5,642.10
51870 · Mardi Gras	118.52	0.00	118.52	9,699.15	6,500.00	3,199.15
51880 · Nightmare on Normal	0.00			38,294.90	40,000.00	-1,705.10
Total 51000 · Neighborhood/Outreach Promotion	6,210.73	1,742.00	4,468.73	277,627.43	239,199.00	38,428.43
53000 · Physical Improvements						

Hillcrest Business Improvement Association, Inc. Balance Sheet As of April 30, 2020

AQATMBJAS

	TOTAL					
	Apr 20	Budget	\$ Over Budget	Jul '19 - Apr 20	Budget	\$ Over Budget
51575 · Pride Flag Project	0.00	0.00	0.00	20,295.40	0.00	20,295.40
53125 · Hillcrest Sign Utilities/Maint.	47.55	251.00	-203.45	3,339.25	2,510.00	829.25
53130 · Security	3,739.00	2,831.00	908.00	39,530.00	28,310.00	11,220.00
53131 · Security Subscription	1,625.00	447.00	1,178.00	15,525.00	4,470.00	11,055.00
53134 · Steam Cleaning Subscription	0.00	675.00	-675.00	8,250.00	6,750.00	1,500.00
53139 · Sidewalk Cleaning/Improvements	3,908.00	4,583.00	-675.00	65,934.58	73,307.00	-7,372.42
53150 · Dumpsters	934.19	836.00	98.19	8,097.01	8,360.00	-262.99
53155 · Tree/Flower/Light Maintenance	1,426.00	1,129.00	297.00	32,941.50	31,585.00	1,356.50
53159 · EMAD Expansion	0.00			11,624.20		
53165 · Contingency	0.00	604.00	-604.00	260.81	9,514.00	-9,253.19
Total 53000 · Physical Improvements	11,679.74	11,356.00	323.74	205,797.75	164,806.00	40,991.75
Total Expense	40,564.16	36,032.00	4,532.16	749,201.18	667,670.00	81,531.18
Net Income	-23,732.63	-26,017.00	2,284.37	-29,328.01	14,696.00	-44,024.01

Hillcrest Business Improvement Association, Inc. Balance Sheet As of April 30, 2020

ACCOUNTS	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
Income						
40015 · CityFest	0.00	113,522.64	0.00	0.00	0.00	113,522.64
40020 · Farmers Market	0.00	228,541.62	0.00	0.00	0.00	228,541.62
40030 · SBEP	0.00	0.00	0.00	0.00	27,072.00	27,072.00
40040 · MAD	0.00	0.00	0.00	86,911.27	0.00	86,911.27
40050 · BID	0.00	0.00	78,985.36	0.00	0.00	78,985.36
40090 · Mardi Gras	0.00	7,519.41	0.00	0.00	0.00	7,519.41
40100 · Nightmare on Normal Street	0.00	41,167.22	0.00	0.00	0.00	41,167.22
40115 · Taste 'N Tinis	0.00	18,263.99	0.00	0.00	0.00	18,263.99
40140 · Banner Space	1,500.00	0.00	0.00	0.00	0.00	1,500.00
40145 · Pride Flag	2,500.00	0.00	0.00	0.00	0.00	2,500.00
40155 · Pride of Hillcrest/Block Party	0.00	79,004.17	0.00	0.00	0.00	79,004.17
40180 · Other Income	153.00	0.00	0.00	0.00	0.00	153.00
40190 · Hillcrest Security Subscription	21,719.51	869.97	0.00	0.00	0.00	22,589.48
40195 · Hillcrest Steam Cleaning	11,635.80	507.21	0.00	0.00	0.00	12,143.01
Total Income	37,508.31	489,396.23	78,985.36	86,911.27	27,072.00	719,873.17
Expense						
50000 · Personnel						
50005 · Salaries	78,661.22	13,710.51	13,267.28	0.00	20,306.73	125,945.74
50025 · Employer Taxes - Federal	6,064.81	1,061.94	1,023.93	0.00	1,572.23	9,722.91
50030 · Employer Taxes - State	489.11	135.10	92.74	0.00	193.04	909.99
50035 · Health Insurance	16,017.38	0.00	0.00	0.00	0.00	16,017.38
Total 50000 · Personnel	101,232.52	14,907.55	14,383.95	0.00	22,072.00	152,596.02
50045 · Operating						
50050 · Rent Office Space	8,400.00	0.00	0.00	0.00	0.00	8,400.00
50055 · Storage	4,379.00	0.00	0.00	0.00	0.00	4,379.00
50060 · Accounting	6,156.75	6,745.00	0.00	2,462.00	5,000.00	20,363.75
50065 · Audit	11,000.00	0.00	0.00	0.00	0.00	11,000.00
50070 · Equipment Purchase	627.45	0.00	0.00	0.00	0.00	627.45
50075 · Intern/Consultant	7,895.00	10,385.00	0.00	0.00	0.00	18,280.00
50080 · Bank & Credit Card Charges	792.81	0.00	0.00	0.00	0.00	792.81

Hillcrest Business Improvement Association, Inc. Balance Sheet As of April 30, 2020

ACCOUNTS	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
50085 · Repair/Maintenance/Cleaning	2,220.00	0.00	0.00	0.00	0.00	2,220.00
50090 · Office Supplies	2,817.43	181.02	0.00	0.00	0.00	2,998.45
50095 · Postage and Delivery	7.98	0.00	0.00	0.00	0.00	7.98
50100 · Printing/Photocopy	2,595.78	242.05	0.00	0.00	0.00	2,837.83
50110 · Dues/Subscriptions	510.00	0.00	0.00	0.00	0.00	510.00
50120 · Meetings	1,619.53	8,022.26	0.00	0.00	0.00	9,641.79
50125 · Legal	125.00	0.00	0.00	0.00	0.00	125.00
50130 · Telephone & Internet	12,644.12	0.00	0.00	0.00	0.00	12,644.12
50135 · Parking/Mileage	457.10	2.50	0.00	0.00	0.00	459.60
50330 · D & O / Liability Insurance	956.55	16,935.65	0.00	0.00	0.00	17,892.20
Total 50045 · Operating	63,204.50	42,513.48	0.00	2,462.00	5,000.00	113,179.98
51000 · Neighborhood/Outreach Promotion						
51515 · CityFest	500.00	77,630.88	0.00	0.00	0.00	78,130.88
51525 · Promotion/Marketing/Campaigns	17,247.06	0.00	17,965.65	0.00	0.00	35,212.71
51526 · Taste	0.00	1,222.32	0.00	0.00	0.00	1,222.32
51527 · Taste 'N Tinis	0.00	15,021.34	0.00	0.00	0.00	15,021.34
51530 · Banners	9,750.52	0.00	0.00	0.00	0.00	9,750.52
51535 · Web Site Communications	3,312.34	0.00	0.00	0.00	0.00	3,312.34
51540 · Business Mixers/Open House	5,974.33	3,127.04	2,287.88	0.00	0.00	11,389.25
51545 · Newsletter	924.14	0.00	579.88	0.00	0.00	1,504.02
51555 · Farmer's Market	71.21	16,660.89	0.00	0.00	0.00	16,732.10
51800 · Pride of Hillcrest/Block Party	0.00	57,357.90	0.00	0.00	0.00	57,357.90
51870 · Mardi Gras	0.00	9,699.15	0.00	0.00	0.00	9,699.15
51880 · Nightmare on Normal	0.00	38,294.90	0.00	0.00	0.00	38,294.90
Total 51000 · Neighborhood/Outreach Promotion	37,779.60	219,014.42	20,833.41	0.00	0.00	277,627.43
53000 · Physical Improvements						
51575 · Pride Flag Project	20,295.40	0.00	0.00	0.00	0.00	20,295.40
53125 · Hillcrest Sign Utilities/Maint.	0.00	0.00	0.00	3,339.25	0.00	3,339.25
53130 · Security	2,000.00	0.00	0.00	37,530.00	0.00	39,530.00
53131 · Security Subscription	15,525.00	0.00	0.00	0.00	0.00	15,525.00
53134 · Steam Cleaning Subscription	8,250.00	0.00	0.00	0.00	0.00	8,250.00

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AQUARIUS	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
53139 · Sidewalk Cleaning/Improvements	1,000.00	0.00	25,472.00	39,462.58	0.00	65,934.58
53150 · Dumpsters	3,979.57	0.00	0.00	4,117.44	0.00	8,097.01
53155 · Tree/Flower/Light Maintenance	14,645.50	0.00	18,296.00	0.00	0.00	32,941.50
53159 · EMAD Expansion	11,624.20	0.00	0.00	0.00	0.00	11,624.20
53165 · Contingency	260.81	0.00	0.00	0.00	0.00	260.81
Total 53000 · Physical Improvements	77,580.48	0.00	43,768.00	84,449.27	0.00	205,797.75
Total Expense	279,797.10	276,435.45	78,985.36	86,911.27	27,072.00	749,201.18
Net Income	-242,288.79	212,960.78	0.00	0.00	0.00	-29,328.01

Hillcrest Business Improvement Association, Inc. Balance Sheet As of April 30, 2020

AQAPOR/CAS	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Artist & Craftsman Supply	0.00	0.00	0.00	103.00	0.00	103.00
AT&T.	0.00	0.00	0.00	0.00	1,800.00	1,800.00
Flicks	0.00	0.00	0.00	250.00	0.00	250.00
Reaction Marketing	0.00	0.00	0.00	500.00	0.00	500.00
Uptown Court Owners Association	0.00	675.00	0.00	0.00	0.00	675.00
Zehnder Communications, Inc.	0.00	0.00	0.00	500.00	0.00	500.00
TOTAL	0.00	675.00	0.00	1,353.00	1,800.00	3,828.00