

Hillcrest Business Improvement Association, Inc. Profit & Loss by Class July 2020 through April 2021

	<u>Apr 30, 21</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
10035 · Comerica - Checking	55,960.98
10045 · PayPal	656.20
10055 · California Bank & Trust	<u>36,332.00</u>
<b>Total Checking/Savings</b>	92,949.18
<b>Other Current Assets</b>	
10120 · BID Receivable	4,058.92
10125 · MAD Receivable	28,019.64
10145 · Farmers Market Receivable	10,847.27
10155 · Prepaid Expense	<u>6,371.50</u>
<b>Total Other Current Assets</b>	<u>49,297.33</u>
<b>Total Current Assets</b>	142,246.51
<b>Fixed Assets</b>	
10200 · Office Furniture & Equipment	21,364.81
10220 · Accumulated Depreciation	<u>-21,364.81</u>
<b>Total Fixed Assets</b>	<u>0.00</u>
<b>TOTAL ASSETS</b>	<u><u>142,246.51</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
20215 · BID Assessment	238.69
20260 · PPP Loan Payable	36,285.00
<b>21000 · Payroll Liabilities</b>	
FUTA Payable	13.00
Vacation Payable	<u>5,615.00</u>
<b>Total 21000 · Payroll Liabilities</b>	<u>5,628.00</u>
<b>Total Other Current Liabilities</b>	<u>42,151.69</u>
<b>Total Current Liabilities</b>	<u>42,151.69</u>

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	<u>Apr 30, 21</u>
<b>Total Liabilities</b>	42,151.69
<b>Equity</b>	
<b>31100 · Unrestricted Net Assets</b>	94,788.44
<b>Net Income</b>	<u>5,306.38</u>
<b>Total Equity</b>	<u>100,094.82</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>142,246.51</u></u>

Hillcrest Business Improvement Association, Inc. Profit & Loss by Class July 2020 through April 2021

	TOTAL					
	Apr 21	Budget	Variance	Jul '20 - Apr 21	Budget	Variance
<b>Income</b>						
40015 · CityFest	0.00			647.49		
40020 · Farmers Market	14,281.20	12,500.00	1,781.20	124,102.82	125,000.00	-897.18
40030 · SBEP	0.00	2,084.00	-2,084.00	22,072.00	20,840.00	1,232.00
40040 · MAD	10,164.23	7,518.00	2,646.23	88,984.43	75,180.00	13,804.43
40050 · BID	10,882.66	6,000.00	4,882.66	93,771.90	60,000.00	33,771.90
40055 · BID Carry Forward	0.00	872.00	-872.00	10,456.00	8,720.00	1,736.00
40060 · PROW	0.00			394.34	0.00	394.34
40090 · Mardi Gras	0.00	0.00	0.00	0.00	6,500.00	-6,500.00
40110 · Taste	0.00	8,000.00	-8,000.00	0.00	32,000.00	-32,000.00
40115 · Taste 'N Tinis	0.00			0.00	16,500.00	-16,500.00
40140 · Banner Space	0.00	209.00	-209.00	0.00	2,090.00	-2,090.00
40145 · Pride Flag	0.00			678.00		
40150 · Grants	0.00			22,454.90		
40180 · Other Income	2,218.22	834.00	1,384.22	20,863.32	8,340.00	12,523.32
40190 · Hillcrest Security Subscription	2,183.65	1,834.00	349.65	16,068.03	18,340.00	-2,271.97
40195 · Hillcrest Steam Cleaning	956.95	1,000.00	-43.05	8,747.04	10,000.00	-1,252.96
<b>Total Income</b>	<b>40,686.91</b>	<b>40,851.00</b>	<b>-164.09</b>	<b>409,240.27</b>	<b>383,510.00</b>	<b>25,730.27</b>
<b>Expense</b>						
<b>50000 · Personnel</b>						
50005 · Salaries	9,953.48	9,834.00	119.48	80,034.70	98,340.00	-18,305.30
50025 · Employer Taxes - Federal	774.43	856.00	-81.57	6,177.65	8,560.00	-2,382.35
50030 · Employer Taxes - State	130.00	157.00	-27.00	550.00	1,570.00	-1,020.00
50035 · Health Insurance	0.00	519.00	-519.00	8,550.61	5,190.00	3,360.61
50040 · Workers Comp Insurance	0.00	85.00	-85.00	1,566.60	850.00	716.60
<b>Total 50000 · Personnel</b>	<b>10,857.91</b>	<b>11,451.00</b>	<b>-593.09</b>	<b>96,879.56</b>	<b>114,510.00</b>	<b>-17,630.44</b>
<b>50045 · Operating</b>						
50050 · Rent Office Space	1,240.00	842.00	398.00	7,960.00	8,420.00	-460.00
50055 · Storage	521.00	292.00	229.00	5,369.00	2,920.00	2,449.00
50060 · Accounting	2,095.00	1,682.00	413.00	20,927.25	16,820.00	4,107.25

Hillcrest Business Improvement Association, Inc. Profit & Loss by Class July 2020 through April 2021

	<b>TOTAL</b>					
	<b>Apr 21</b>	<b>Budget</b>	<b>Variance</b>	<b>Jul '20 - Apr 21</b>	<b>Budget</b>	<b>Variance</b>
<b>50065 · Audit</b>	0.00	0.00	0.00	6,500.00	7,500.00	-1,000.00
<b>50070 · Equipment Purchase</b>	0.00	125.00	-125.00	0.00	1,250.00	-1,250.00
<b>50080 · Bank &amp; Credit Card Charges</b>	107.51	50.00	57.51	564.64	500.00	64.64
<b>50085 · Repair/Maintenance/Cleaning</b>	0.00	234.00	-234.00	41.98	2,340.00	-2,298.02
<b>50090 · Office Supplies</b>	24.91	167.00	-142.09	1,838.89	1,670.00	168.89
<b>50095 · Postage and Delivery</b>	35.41	30.00	5.41	156.80	300.00	-143.20
<b>50100 · Printing/Photocopy</b>	288.02	150.00	138.02	2,651.70	1,500.00	1,151.70
<b>50110 · Dues/Subscriptions</b>	1,608.86	0.00	1,608.86	1,958.86	0.00	1,958.86
<b>50120 · Meetings</b>	234.26	292.00	-57.74	552.86	2,920.00	-2,367.14
<b>50125 · Legal</b>	0.00	209.00	-209.00	1,984.31	2,090.00	-105.69
<b>50130 · Telephone &amp; Internet</b>	1,782.54	209.00	1,573.54	9,305.97	2,090.00	7,215.97
<b>50135 · Parking/Mileage</b>	1.25	67.00	-65.75	5.00	670.00	-665.00
<b>50140 · Depreciation</b>	0.00	25.00	-25.00	0.00	250.00	-250.00
<b>50330 · D &amp; O / Liability Insurance</b>	0.00	1,167.00	-1,167.00	14,304.45	11,670.00	2,634.45
<b>Total 50045 · Operating</b>	<b>7,938.76</b>	<b>5,541.00</b>	<b>2,397.76</b>	<b>74,121.71</b>	<b>62,910.00</b>	<b>11,211.71</b>
<b>51000 · Neighborhood/Outreach Promotion</b>						
<b>51525 · Promotion/Marketing/Campaigns</b>	2,410.04	1,251.00	1,159.04	22,154.72	12,510.00	9,644.72
<b>51526 · Taste</b>	0.00	0.00	0.00	300.00	5,000.00	-4,700.00
<b>51527 · Taste 'N Tinis</b>	0.00			-325.00	10,000.00	-10,325.00
<b>51530 · Banners</b>	675.00	375.00	300.00	3,116.63	3,750.00	-633.37
<b>51535 · Web Site Communications</b>	0.00	125.00	-125.00	0.00	1,250.00	-1,250.00
<b>51540 · Business Mixers/Open House</b>	0.00	459.00	-459.00	0.00	4,590.00	-4,590.00
<b>51545 · Newsletter</b>	0.00	251.00	-251.00	1,190.01	2,510.00	-1,319.99
<b>51555 · Farmer's Market</b>	621.71	0.00	621.71	5,250.46	0.00	5,250.46
<b>51820 · Hillcrest Fat Tuesday</b>	0.00	0.00	0.00	0.00	6,500.00	-6,500.00
<b>51870 · Mardi Gras</b>	0.00			-590.00	0.00	-590.00
<b>Total 51000 · Neighborhood/Outreach Promotion</b>	<b>3,706.75</b>	<b>2,461.00</b>	<b>1,245.75</b>	<b>31,096.82</b>	<b>46,110.00</b>	<b>-15,013.18</b>
<b>53000 · Physical Improvements</b>						
<b>51575 · Pride Flag Project</b>	0.00			3,052.81	0.00	3,052.81
<b>53125 · Hillcrest Sign Utilities/Maint.</b>	159.76	251.00	-91.24	5,235.70	2,510.00	2,725.70

Hillcrest Business Improvement Association, Inc. Profit & Loss by Class July 2020 through April 2021

	<b>TOTAL</b>					
	<b>Apr 21</b>	<b>Budget</b>	<b>Variance</b>	<b>Jul '20 - Apr 21</b>	<b>Budget</b>	<b>Variance</b>
<b>53130 · Security</b>	4,619.50	2,831.00	1,788.50	39,607.00	28,310.00	11,297.00
<b>53131 · Security Subscription</b>	1,191.50	1,542.00	-350.50	13,437.00	15,420.00	-1,983.00
<b>53134 · Steam Cleaning Subscription</b>	1,027.50	875.00	152.50	11,702.00	8,750.00	2,952.00
<b>53137 · Pressure Washing/Steam Cleaning</b>	2,687.51	2,372.00	315.51	23,995.22	23,720.00	275.22
<b>53139 · Sidewalk Cleaning/Improvements</b>	4,975.00	3,501.00	1,474.00	51,554.76	35,010.00	16,544.76
<b>53150 · Dumpsters</b>	956.83	690.00	266.83	10,296.24	6,900.00	3,396.24
<b>53155 · Tree/Flower/Light Maintenance</b>	867.00	1,000.00	-133.00	19,019.75	10,000.00	9,019.75
<b>53159 · EMAD Expansion</b>	0.00			20,000.00		
<b>53161 · Special Projects</b>	2,273.04			3,935.32		
<b>53165 · Contingency</b>	0.00	2,019.00	-2,019.00	0.00	20,190.00	-20,190.00
<b>Total 53000 · Physical Improvements</b>	<b>18,757.64</b>	<b>15,081.00</b>	<b>3,676.64</b>	<b>201,835.80</b>	<b>150,810.00</b>	<b>51,025.80</b>
<b>Total Expense</b>	<b>41,261.06</b>	<b>34,534.00</b>	<b>6,727.06</b>	<b>403,933.89</b>	<b>374,340.00</b>	<b>29,593.89</b>
	<b>-574.15</b>	<b>6,317.00</b>	<b>-6,891.15</b>	<b>5,306.38</b>	<b>9,170.00</b>	<b>-3,863.62</b>

Hillcrest Business Improvement Association, Inc. Profit & Loss by Class July 2020 through April 2021

	<b>110 GENERAL</b>	<b>220 SPECIAL EVENTS</b>	<b>410 BID CONTRACT</b>	<b>510 MAD</b>	<b>610 SBEP</b>	<b>TOTAL</b>
<b>Income</b>						
40015 · CityFest	0.00	647.49	0.00	0.00	0.00	647.49
40020 · Farmers Market	0.00	124,102.82	0.00	0.00	0.00	124,102.82
40030 · SBEP	0.00	0.00	0.00	0.00	22,072.00	22,072.00
40040 · MAD	0.00	0.00	0.00	88,984.43	0.00	88,984.43
40050 · BID	0.00	0.00	93,771.90	0.00	0.00	93,771.90
40055 · BID Carry Forward	0.00	0.00	10,456.00	0.00	0.00	10,456.00
40060 · PROW	394.34	0.00	0.00	0.00	0.00	394.34
40145 · Pride Flag	678.00	0.00	0.00	0.00	0.00	678.00
40150 · Grants	22,454.90	0.00	0.00	0.00	0.00	22,454.90
40180 · Other Income	16,810.06	4,053.26	0.00	0.00	0.00	20,863.32
40190 · Hillcrest Security Subscription	16,068.03	0.00	0.00	0.00	0.00	16,068.03
40195 · Hillcrest Steam Cleaning	8,747.04	0.00	0.00	0.00	0.00	8,747.04
<b>Total Income</b>	<b>65,152.37</b>	<b>128,803.57</b>	<b>104,227.90</b>	<b>88,984.43</b>	<b>22,072.00</b>	<b>409,240.27</b>
<b>Expense</b>						
<b>50000 · Personnel</b>						
50005 · Salaries	36,170.67	0.00	23,523.37	0.00	20,340.66	80,034.70
50025 · Employer Taxes - Federal	2,790.32	0.00	1,815.49	0.00	1,571.84	6,177.65
50030 · Employer Taxes - State	230.99	0.00	159.51	0.00	159.50	550.00
50035 · Health Insurance	8,550.61	0.00	0.00	0.00	0.00	8,550.61
50040 · Workers Comp Insurance	821.00	0.00	745.60	0.00	0.00	1,566.60
<b>Total 50000 · Personnel</b>	<b>48,563.59</b>	<b>0.00</b>	<b>26,243.97</b>	<b>0.00</b>	<b>22,072.00</b>	<b>96,879.56</b>
<b>50045 · Operating</b>						
50050 · Rent Office Space	7,960.00	0.00	0.00	0.00	0.00	7,960.00
50055 · Storage	5,369.00	0.00	0.00	0.00	0.00	5,369.00
50060 · Accounting	17,265.50	1.75	810.00	2,850.00	0.00	20,927.25
50065 · Audit	6,500.00	0.00	0.00	0.00	0.00	6,500.00
50080 · Bank & Credit Card Charges	564.64	0.00	0.00	0.00	0.00	564.64
50085 · Repair/Maintenance/Cleaning	41.98	0.00	0.00	0.00	0.00	41.98
50090 · Office Supplies	1,838.89	0.00	0.00	0.00	0.00	1,838.89
50095 · Postage and Delivery	156.80	0.00	0.00	0.00	0.00	156.80

Hillcrest Business Improvement Association, Inc. Profit & Loss by Class July 2020 through April 2021

	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
50100 · Printing/Photocopy	2,422.19	124.99	104.52	0.00	0.00	2,651.70
50110 · Dues/Subscriptions	1,958.86	0.00	0.00	0.00	0.00	1,958.86
50120 · Meetings	552.86	0.00	0.00	0.00	0.00	552.86
50125 · Legal	1,984.31	0.00	0.00	0.00	0.00	1,984.31
50130 · Telephone & Internet	9,305.97	0.00	0.00	0.00	0.00	9,305.97
50135 · Parking/Mileage	5.00	0.00	0.00	0.00	0.00	5.00
50330 · D & O / Liability Insurance	14,304.45	0.00	0.00	0.00	0.00	14,304.45
<b>Total 50045 · Operating</b>	<b>70,230.45</b>	<b>126.74</b>	<b>914.52</b>	<b>2,850.00</b>	<b>0.00</b>	<b>74,121.71</b>
<b>51000 · Neighborhood/Outreach Promotion</b>						
51525 · Promotion/Marketing/Campaigns	6,214.04	6,212.26	9,728.42	0.00	0.00	22,154.72
51526 · Taste	0.00	300.00	0.00	0.00	0.00	300.00
51527 · Taste 'N Tinis	0.00	-325.00	0.00	0.00	0.00	-325.00
51530 · Banners	0.00	0.00	3,116.63	0.00	0.00	3,116.63
51545 · Newsletter	0.00	0.00	1,190.01	0.00	0.00	1,190.01
51555 · Farmer's Market	25.89	5,224.57	0.00	0.00	0.00	5,250.46
51870 · Mardi Gras	0.00	-590.00	0.00	0.00	0.00	-590.00
<b>Total 51000 · Neighborhood/Outreach Promotion</b>	<b>6,239.93</b>	<b>10,821.83</b>	<b>14,035.06</b>	<b>0.00</b>	<b>0.00</b>	<b>31,096.82</b>
<b>53000 · Physical Improvements</b>						
51575 · Pride Flag Project	3,052.81	0.00	0.00	0.00	0.00	3,052.81
53125 · Hillcrest Sign Utilities/Maint.	0.00	0.00	1,000.00	4,235.70	0.00	5,235.70
53130 · Security	0.00	0.00	0.00	39,607.00	0.00	39,607.00
53131 · Security Subscription	13,437.00	0.00	0.00	0.00	0.00	13,437.00
53134 · Steam Cleaning Subscription	11,702.00	0.00	0.00	0.00	0.00	11,702.00
53137 · Pressure Washing/Steam Cleaning	222.14	0.00	0.00	23,773.08	0.00	23,995.22
53139 · Sidewalk Cleaning/Improvements	599.25	0.00	37,962.51	12,993.00	0.00	51,554.76
53150 · Dumpsters	1,575.42	0.00	3,195.17	5,525.65	0.00	10,296.24
53155 · Tree/Flower/Light Maintenance	0.00	0.00	19,019.75	0.00	0.00	19,019.75
53159 · EMAD Expansion	20,000.00	0.00	0.00	0.00	0.00	20,000.00
53161 · Special Projects	1,118.40	960.00	1,856.92	0.00	0.00	3,935.32
<b>Total 53000 · Physical Improvements</b>	<b>51,707.02</b>	<b>960.00</b>	<b>63,034.35</b>	<b>86,134.43</b>	<b>0.00</b>	<b>201,835.80</b>
<b>Total Expense</b>	<b>176,740.99</b>	<b>11,908.57</b>	<b>104,227.90</b>	<b>88,984.43</b>	<b>22,072.00</b>	<b>403,933.89</b>

Hillcrest Business Improvement Association, Inc. Profit & Loss by Class July 2020 through April 2021

<b>110 GENERAL</b>	<b>220 SPECIAL EVENTS</b>	<b>410 BID CONTRACT</b>	<b>510 MAD</b>	<b>610 SBEP</b>	<b>TOTAL</b>
<b>-111,588.62</b>	<b>116,895.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5,306.38</b>