

| AQANPOHES | <u>Aug 31, 22</u> |
|--------------------------------------|---------------------------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| 10035 · Comerica - Checking | 38,942.37 |
| 10045 · PayPal | 656.20 |
| 10055 · California Bank & Trust | <u>6,937.40</u> |
| Total Checking/Savings | 46,535.97 |
| Accounts Receivable | |
| 12000 · Accounts Receivable | <u>28,287.99</u> |
| Total Accounts Receivable | 28,287.99 |
| Other Current Assets | |
| 10095 · Deposits | 5,000.00 |
| 10100 · Other Receivables | 355.35 |
| 10110 · Block Party Prepaid/Rcvbl. | 8,115.29 |
| 10120 · BID Receivable | 7,972.44 |
| 10125 · MAD Receivable | 16,886.42 |
| 10135 · City Fest Prepaid/Receivable | 3,876.00 |
| 10145 · Farmers Market Receivable | 13,627.47 |
| 10155 · Prepaid Expense | <u>10,806.71</u> |
| Total Other Current Assets | <u>66,639.68</u> |
| Total Current Assets | 141,463.64 |
| Fixed Assets | |
| 10200 · Office Furniture & Equipment | 21,364.81 |
| 10220 · Accumulated Depreciation | <u>-21,364.81</u> |
| Total Fixed Assets | <u>0.00</u> |
| TOTAL ASSETS | <u><u>141,463.64</u></u> |
| LIABILITIES & EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| 20000 · Accounts Payable | <u>1,365.00</u> |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

| AQANFOAHTAS | <u>Aug 31, 22</u> |
|--|---------------------------------|
| Total Accounts Payable | 1,365.00 |
| Other Current Liabilities | |
| 20230 · Sales Tax Payable | 3,824.13 |
| 21000 · Payroll Liabilities | |
| FUTA Payable | 36.32 |
| Vacation Payable | <u>2,538.40</u> |
| Total 21000 · Payroll Liabilities | <u>2,574.72</u> |
| Total Other Current Liabilities | <u>6,398.85</u> |
| Total Current Liabilities | <u>7,763.85</u> |
| Total Liabilities | 7,763.85 |
| Equity | |
| 31100 · Unrestricted Net Assets | 84,694.41 |
| Net Income | <u>49,005.38</u> |
| Total Equity | <u>133,699.79</u> |
| TOTAL LIABILITIES & EQUITY | <u><u>141,463.64</u></u> |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

AQANWBAS

| | TOTAL | | | | | |
|---|-------------------|-------------------|------------------|---------------------|-------------------|------------------|
| | Aug 22 | Budget | Variance | Jul - Aug 22 | Budget | Variance |
| Income | | | | | | |
| 40015 · CityFest | 77,764.92 | 75,000.00 | 2,764.92 | 130,153.18 | 150,000.00 | -19,846.82 |
| 40020 · Farmers Market | 26,904.67 | 25,833.00 | 1,071.67 | 58,110.80 | 51,666.00 | 6,444.80 |
| 40030 · SBEP | 0.00 | 2,084.00 | -2,084.00 | 0.00 | 4,168.00 | -4,168.00 |
| 40040 · MAD | 10,767.22 | 7,516.00 | 3,251.22 | 16,780.75 | 15,032.00 | 1,748.75 |
| 40045 · MAD Reserve | 0.00 | 1,250.00 | -1,250.00 | 0.00 | 2,500.00 | -2,500.00 |
| 40050 · BID | 7,880.98 | 7,501.00 | 379.98 | 16,095.43 | 15,002.00 | 1,093.43 |
| 40140 · Banner Space | 0.00 | 209.00 | -209.00 | 0.00 | 418.00 | -418.00 |
| 40155 · Pride of Hillcrest/Block Party | 15,070.80 | 0.00 | 15,070.80 | 174,545.43 | 75,000.00 | 99,545.43 |
| 40170 · Hillcrest Artwalk | 3,904.90 | 1,334.00 | 2,570.90 | 5,355.61 | 2,668.00 | 2,687.61 |
| 40180 · Other Income | 10,355.32 | 2,500.00 | 7,855.32 | 15,241.25 | 5,000.00 | 10,241.25 |
| 40190 · Hillcrest Security Subscription | 0.00 | 117.00 | -117.00 | 0.00 | 234.00 | -234.00 |
| 40195 · Hillcrest Steam Cleaning | 1,160.32 | 1,334.00 | -173.68 | 3,289.88 | 2,668.00 | 621.88 |
| Total Income | 153,809.13 | 124,678.00 | 29,131.13 | 419,572.33 | 324,356.00 | 95,216.33 |
| Expense | | | | | | |
| 50000 · Personnel | | | | | | |
| 50005 · Salaries - Office | 19,285.89 | 17,228.00 | 2,057.89 | 38,800.79 | 34,456.00 | 4,344.79 |
| 50010 · Salaries - Custodial | 7,898.00 | 6,800.00 | 1,098.00 | 15,649.00 | 13,600.00 | 2,049.00 |
| 50025 · Employer Taxes - Federal | 2,089.48 | 2,466.00 | -376.52 | 4,201.72 | 4,932.00 | -730.28 |
| 50030 · Employer Taxes - State | 79.29 | 387.00 | -307.71 | 290.54 | 774.00 | -483.46 |
| 50035 · Health Insurance | 1,257.51 | 1,000.00 | 257.51 | 2,515.02 | 2,000.00 | 515.02 |
| 50039 · Retirement Benefits | 0.00 | 525.00 | -525.00 | 0.00 | 1,050.00 | -1,050.00 |
| 50040 · Workers Comp Insurance | 0.00 | 117.00 | -117.00 | 0.00 | 234.00 | -234.00 |
| Total 50000 · Personnel | 30,610.17 | 28,523.00 | 2,087.17 | 61,457.07 | 57,046.00 | 4,411.07 |
| 50045 · Operating | | | | | | |
| 50050 · Rent Office Space | 5,495.36 | 5,000.00 | 495.36 | 10,614.35 | 10,000.00 | 614.35 |
| 50060 · Accounting | 2,109.00 | 2,097.00 | 12.00 | 4,225.00 | 4,194.00 | 31.00 |
| 50070 · Equipment Purchase/Supplies | 433.38 | 125.00 | 308.38 | 893.46 | 250.00 | 643.46 |
| 50080 · Bank & Credit Card Charges | 107.80 | 83.00 | 24.80 | 122.35 | 166.00 | -43.65 |
| 50085 · Repair/Maintenance/Cleaning | 0.00 | 234.00 | -234.00 | 43.06 | 468.00 | -424.94 |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

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| | TOTAL | | | | | |
|--|-------------------|------------------|------------------|---------------------|-------------------|------------------|
| | Aug 22 | Budget | Variance | Jul - Aug 22 | Budget | Variance |
| 50090 · Office Supplies | 413.12 | 167.00 | 246.12 | 2,628.91 | 334.00 | 2,294.91 |
| 50095 · Postage and Delivery | 8.50 | 30.00 | -21.50 | 8.50 | 60.00 | -51.50 |
| 50100 · Printing/Photocopy | 603.73 | 150.00 | 453.73 | 603.73 | 300.00 | 303.73 |
| 50120 · Meetings | 251.37 | 125.00 | 126.37 | 251.37 | 250.00 | 1.37 |
| 50125 · Legal | 0.00 | 1,667.00 | -1,667.00 | 38.49 | 3,334.00 | -3,295.51 |
| 50130 · Telephone, Internet & IT | 1,471.42 | 209.00 | 1,262.42 | 1,976.50 | 418.00 | 1,558.50 |
| 50135 · Parking/Mileage | 169.12 | 67.00 | 102.12 | 169.12 | 134.00 | 35.12 |
| 50140 · Depreciation | 0.00 | 25.00 | -25.00 | 0.00 | 50.00 | -50.00 |
| 50330 · D & O / Liability Insurance | 5,698.00 | 2,667.00 | 3,031.00 | 11,396.00 | 5,334.00 | 6,062.00 |
| Total 50045 · Operating | 16,760.80 | 12,646.00 | 4,114.80 | 32,970.84 | 25,292.00 | 7,678.84 |
| 51000 · Neighborhood/Outreach Promotion | | | | | | |
| 51515 · CityFest | 87,259.57 | 38,000.00 | 49,259.57 | 98,082.57 | 88,000.00 | 10,082.57 |
| 51525 · Promotion/Marketing/Campaigns | 983.07 | 2,000.00 | -1,016.93 | 2,842.90 | 4,000.00 | -1,157.10 |
| 51530 · Banners | 0.00 | 250.00 | -250.00 | 1,484.00 | 500.00 | 984.00 |
| 51535 · Web Site Communications | 0.00 | 125.00 | -125.00 | 0.00 | 250.00 | -250.00 |
| 51540 · Business Mixers/Open House | 1,493.23 | 459.00 | 1,034.23 | 1,493.23 | 918.00 | 575.23 |
| 51555 · Farmer's Market | 500.00 | 0.00 | 500.00 | 500.00 | 0.00 | 500.00 |
| 51580 · Hillcrest Artwalk | 4,632.75 | 1,167.00 | 3,465.75 | 6,574.64 | 2,334.00 | 4,240.64 |
| 51800 · Pride of Hillcrest/Block Party | 9,716.53 | 0.00 | 9,716.53 | 137,020.46 | 58,000.00 | 79,020.46 |
| 51880 · Nightmare on Normal | 734.84 | 0.00 | 734.84 | 734.84 | 0.00 | 734.84 |
| Total 51000 · Neighborhood/Outreach Promotion | 105,319.99 | 42,001.00 | 63,318.99 | 248,732.64 | 154,002.00 | 94,730.64 |
| 53000 · Physical Improvements | | | | | | |
| 51575 · Pride & Patriotic Flag Project | 0.00 | 250.00 | -250.00 | 812.99 | 500.00 | 312.99 |
| 53125 · Hillcrest Sign Utilities/Maint. | 337.82 | 250.00 | 87.82 | 337.82 | 500.00 | -162.18 |
| 53130 · Security | 4,619.50 | 4,167.00 | 452.50 | 9,239.00 | 8,334.00 | 905.00 |
| 53131 · Security Subscription | 1,191.50 | 1,167.00 | 24.50 | 2,383.00 | 2,334.00 | 49.00 |
| 53134 · Steam Cleaning Subscription | 5,809.98 | 1,375.00 | 4,434.98 | 5,809.98 | 2,750.00 | 3,059.98 |
| 53137 · Pressure Washing/Steam Cleaning | 4,560.00 | 2,500.00 | 2,060.00 | 4,560.00 | 5,000.00 | -440.00 |
| 53139 · Sidewalk Cleaning/Improvements | 204.48 | 190.00 | 14.48 | 204.48 | 380.00 | -175.52 |
| 53150 · Dumpsters | 2,413.37 | 977.00 | 1,436.37 | 3,548.35 | 1,954.00 | 1,594.35 |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

| | TOTAL | | | | | |
|--|-------------------|------------------|-------------------|-------------------|-------------------|-------------------|
| | Aug 22 | Budget | Variance | Jul - Aug 22 | Budget | Variance |
| 53155 · Tree/Flower/Light Maintenance | 0.00 | 1,000.00 | -1,000.00 | 500.00 | 2,000.00 | -1,500.00 |
| 53158 · Lighting Projects | 0.00 | 667.00 | -667.00 | 0.00 | 1,334.00 | -1,334.00 |
| 53159 · MAD Formation/Expansion | 0.00 | 500.00 | -500.00 | 0.00 | 1,000.00 | -1,000.00 |
| 53161 · Special Projects | 10.78 | 1,667.00 | -1,656.22 | 10.78 | 3,334.00 | -3,323.22 |
| 53165 · Contingency | 0.00 | 1,767.00 | -1,767.00 | 0.00 | 3,534.00 | -3,534.00 |
| Total 53000 · Physical Improvements | 19,147.43 | 16,477.00 | 2,670.43 | 27,406.40 | 32,954.00 | -5,547.60 |
| Total Expense | 171,838.39 | 99,647.00 | 72,191.39 | 370,566.95 | 269,294.00 | 101,272.95 |
| Net Income | -18,029.26 | 25,031.00 | -43,060.26 | 49,005.38 | 55,062.00 | -6,056.62 |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

| AQA #15/22 | 110 GENERAL | 220 SPECIAL EVENTS | 410 BID CONTRACT | 510 MAD | TOTAL |
|--|------------------|--------------------|------------------|------------------|-------------------|
| Income | | | | | |
| 40015 · CityFest | 0.00 | 130,153.18 | 0.00 | 0.00 | 130,153.18 |
| 40020 · Farmers Market | 0.00 | 58,110.80 | 0.00 | 0.00 | 58,110.80 |
| 40040 · MAD | 0.00 | 0.00 | 0.00 | 16,780.75 | 16,780.75 |
| 40050 · BID | 0.00 | 0.00 | 16,095.43 | 0.00 | 16,095.43 |
| 40155 · Pride of Hillcrest/Block Party | 0.00 | 174,545.43 | 0.00 | 0.00 | 174,545.43 |
| 40170 · Hillcrest Artwalk | 0.00 | 5,355.61 | 0.00 | 0.00 | 5,355.61 |
| 40180 · Other Income | 15,241.25 | 0.00 | 0.00 | 0.00 | 15,241.25 |
| 40195 · Hillcrest Steam Cleaning | 3,072.32 | 217.56 | 0.00 | 0.00 | 3,289.88 |
| Total Income | 18,313.57 | 368,382.58 | 16,095.43 | 16,780.75 | 419,572.33 |
| Expense | | | | | |
| 50000 · Personnel | | | | | |
| 50005 · Salaries - Office | 23,485.18 | 11,686.65 | 3,628.96 | 0.00 | 38,800.79 |
| 50010 · Salaries - Custodial | 4,755.80 | 0.00 | 8,832.20 | 2,061.00 | 15,649.00 |
| 50025 · Employer Taxes - Federal | 2,179.39 | 894.02 | 964.75 | 163.56 | 4,201.72 |
| 50030 · Employer Taxes - State | 151.69 | 0.00 | 91.76 | 47.09 | 290.54 |
| 50035 · Health Insurance | 2,515.02 | 0.00 | 0.00 | 0.00 | 2,515.02 |
| Total 50000 · Personnel | 33,087.08 | 12,580.67 | 13,517.67 | 2,271.65 | 61,457.07 |
| 50045 · Operating | | | | | |
| 50050 · Rent Office Space | 10,614.35 | 0.00 | 0.00 | 0.00 | 10,614.35 |
| 50060 · Accounting | 3,655.00 | 0.00 | 0.00 | 570.00 | 4,225.00 |
| 50070 · Equipment Purchase/Supplies | 893.46 | 0.00 | 0.00 | 0.00 | 893.46 |
| 50080 · Bank & Credit Card Charges | 122.35 | 0.00 | 0.00 | 0.00 | 122.35 |
| 50085 · Repair/Maintenance/Cleaning | 43.06 | 0.00 | 0.00 | 0.00 | 43.06 |
| 50090 · Office Supplies | 2,618.15 | 10.76 | 0.00 | 0.00 | 2,628.91 |
| 50095 · Postage and Delivery | 8.50 | 0.00 | 0.00 | 0.00 | 8.50 |
| 50100 · Printing/Photocopy | 603.73 | 0.00 | 0.00 | 0.00 | 603.73 |
| 50120 · Meetings | 251.37 | 0.00 | 0.00 | 0.00 | 251.37 |
| 50125 · Legal | 38.49 | 0.00 | 0.00 | 0.00 | 38.49 |
| 50130 · Telephone, Internet & IT | 1,976.50 | 0.00 | 0.00 | 0.00 | 1,976.50 |
| 50135 · Parking/Mileage | 165.84 | 3.28 | 0.00 | 0.00 | 169.12 |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

| AQA # | 110 GENERAL | 220 SPECIAL EVENTS | 410 BID CONTRACT | 510 MAD | TOTAL |
|--|-------------------|--------------------|------------------|------------------|-------------------|
| 50330 · D & O / Liability Insurance | 11,396.00 | 0.00 | 0.00 | 0.00 | 11,396.00 |
| Total 50045 · Operating | 32,386.80 | 14.04 | 0.00 | 570.00 | 32,970.84 |
| 51000 · Neighborhood/Outreach Promotion | | | | | |
| 51515 · CityFest | 140.10 | 97,942.47 | 0.00 | 0.00 | 98,082.57 |
| 51525 · Promotion/Marketing/Campaigns | 330.29 | 1,569.83 | 942.78 | 0.00 | 2,842.90 |
| 51530 · Banners | 1,484.00 | 0.00 | 0.00 | 0.00 | 1,484.00 |
| 51540 · Business Mixers/Open House | 1,493.23 | 0.00 | 0.00 | 0.00 | 1,493.23 |
| 51555 · Farmer's Market | 0.00 | 500.00 | 0.00 | 0.00 | 500.00 |
| 51580 · Hillcrest Artwalk | 0.00 | 6,574.64 | 0.00 | 0.00 | 6,574.64 |
| 51800 · Pride of Hillcrest/Block Party | 0.00 | 137,020.46 | 0.00 | 0.00 | 137,020.46 |
| 51880 · Nightmare on Normal | 0.00 | 734.84 | 0.00 | 0.00 | 734.84 |
| Total 51000 · Neighborhood/Outreach Promotion | 3,447.62 | 244,342.24 | 942.78 | 0.00 | 248,732.64 |
| 53000 · Physical Improvements | | | | | |
| 51575 · Pride & Patriotic Flag Project | 812.99 | 0.00 | 0.00 | 0.00 | 812.99 |
| 53125 · Hillcrest Sign Utilities/Maint. | 197.72 | 0.00 | 0.00 | 140.10 | 337.82 |
| 53130 · Security | 0.00 | 0.00 | 0.00 | 9,239.00 | 9,239.00 |
| 53131 · Security Subscription | 2,383.00 | 0.00 | 0.00 | 0.00 | 2,383.00 |
| 53134 · Steam Cleaning Subscription | 5,809.98 | 0.00 | 0.00 | 0.00 | 5,809.98 |
| 53137 · Pressure Washing/Steam Cleaning | 0.00 | 0.00 | 0.00 | 4,560.00 | 4,560.00 |
| 53139 · Sidewalk Cleaning/Improvements | 204.48 | 0.00 | 0.00 | 0.00 | 204.48 |
| 53150 · Dumpsters | 2,413.37 | 0.00 | 1,134.98 | 0.00 | 3,548.35 |
| 53155 · Tree/Flower/Light Maintenance | 0.00 | 0.00 | 500.00 | 0.00 | 500.00 |
| 53161 · Special Projects | 10.78 | 0.00 | 0.00 | 0.00 | 10.78 |
| Total 53000 · Physical Improvements | 11,832.32 | 0.00 | 1,634.98 | 13,939.10 | 27,406.40 |
| Total Expense | 80,753.82 | 256,936.95 | 16,095.43 | 16,780.75 | 370,566.95 |
| Net Income | -62,440.25 | 111,445.63 | 0.00 | 0.00 | 49,005.38 |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

| AQAPOR/CAS | Current | 1 - 30 | 31 - 60 | 61 - 90 | > 90 | TOTAL |
|---------------------------------------|------------------|-----------------|----------------|----------------|-----------------|------------------|
| Adam Gillman | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.00 | 1,000.00 |
| Commission for Arts & Culture | 8,603.00 | 0.00 | 0.00 | 0.00 | 0.00 | 8,603.00 |
| Hudson Safe T Lite. | 2,405.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,405.00 |
| Jim Murphy c/o See Tickets | 2,705.80 | 0.00 | 0.00 | 0.00 | 0.00 | 2,705.80 |
| Mark Edrington | 0.00 | 0.00 | 0.00 | 0.00 | 739.94 | 739.94 |
| Martinis above 4th | 0.00 | 1,000.00 | 0.00 | 0.00 | 0.00 | 1,000.00 |
| Miller/Coors | 5,244.25 | 0.00 | 0.00 | 0.00 | 0.00 | 5,244.25 |
| Reaction Marketing & Promotions, Inc. | 0.00 | 5,000.00 | 0.00 | 0.00 | 0.00 | 5,000.00 |
| San Diego LGBT PRIDE | 1,365.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,365.00 |
| WalkSanDiego, Inc. | 0.00 | 0.00 | 0.00 | 225.00 | 0.00 | 225.00 |
| TOTAL | 20,323.05 | 6,000.00 | 0.00 | 225.00 | 1,739.94 | 28,287.99 |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

| AQAS/PIB/FAS | Jul - Aug 22 |
|--|------------------|
| Income | |
| 40155 · Pride of Hillcrest/Block Party | 174,545.43 |
| Total Income | 174,545.43 |
| Expense | |
| 51000 · Neighborhood/Outreach Promotion | |
| 51800 · Pride of Hillcrest/Block Party | 137,020.46 |
| Total 51000 · Neighborhood/Outreach Promotion | 137,020.46 |
| Total Expense | 137,020.46 |
| Net Income | 37,524.97 |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

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40155 · Pride of Hillcrest/Block Party

| Type | Date | Num | Name | Memo | Debit |
|-----------------|------------|--------|----------------------------|--------------------------------------|-------|
| Deposit | 07/15/2022 | D0713 | Square Inc. | Concessions | |
| Deposit | 07/18/2022 | D0715 | Square Inc. | Concessions | |
| Deposit | 07/18/2022 | D0716 | Square Inc. | Concessions | |
| Deposit | 07/18/2022 | D0701 | Deposit | Deposit | |
| Deposit | 07/20/2022 | D0719 | Deposit | Ticket Sales | |
| Deposit | 07/21/2022 | D0702 | Vivendi Tickets | Ticket Sales | |
| Invoice | 07/29/2022 | 471 | Jim Murphy c/o See Tickets | Pride Block Party Sponsorship | |
| General Journal | 07/31/2022 | JE0703 | Stripe | 05/26/22 Deposit | |
| General Journal | 07/31/2022 | JE0703 | Stripe | 05/31/22 Deposit | |
| General Journal | 07/31/2022 | JE0703 | Stripe | 06/07/22 Deposit | |
| General Journal | 07/31/2022 | JE0703 | Stripe | 06/09/22 Deposit | |
| General Journal | 07/31/2022 | JE0703 | Stripe | 06/13/22 Deposit | |
| General Journal | 07/31/2022 | JE0703 | Stripe | 06/16/22 Deposit | |
| General Journal | 07/31/2022 | JE0703 | Stripe | 06/17/22 Deposit | |
| General Journal | 07/31/2022 | JE0703 | Stripe | 06/21/22 Deposit | |
| General Journal | 07/31/2022 | JE0703 | Stripe | 06/23/22 Deposit | |
| General Journal | 07/31/2022 | JE0703 | Stripe | 06/27/22 Deposit | |
| Deposit | 08/11/2022 | D0801 | Vivendi Tickets | Deposit | |
| Invoice | 08/31/2022 | 480 | San Diego LGBT PRIDE | Hillcrest She Fest 2022 | |
| General Journal | 08/31/2022 | JE0808 | AT&T | To Move Amount Rcvd. 3/31/22 to FY23 | |
| Invoice | 08/31/2022 | 481 | Jim Murphy c/o See Tickets | Pride Block Party Tickets | |

Total 40155 · Pride of Hillcrest/Block Party

0.00

51000 · Neighborhood/Outreach Promotion

51800 · Pride of Hillcrest/Block Party

| | | | | | |
|-------|------------|------|--------------------------------------|-----------------|----------|
| Check | 07/06/2022 | 7347 | Benjamin Nicholls | Block Party RV | 1,816.62 |
| Check | 07/10/2022 | 7354 | Event Response Services of San Diego | Invoice #026-22 | 2,200.00 |
| Check | 07/10/2022 | 7355 | Big Bear Ice | Invoice #2333 | 2,647.75 |
| Check | 07/11/2022 | 7369 | America's Finest Bar Supply | Invoice #127307 | 2,952.02 |
| Check | 07/11/2022 | 7359 | Raphaels | Res #201008 | 2,099.58 |
| Check | 07/11/2022 | 7360 | Lounge Appeal, Inc. | Invoice #19677 | 2,216.51 |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

~~ACCOUNTS~~

| Type | Date | Num | Name | Memo | Debit |
|-------|------------|------|--------------------------------|---|-----------|
| Check | 07/11/2022 | 7361 | Audio Design | Invoice #25310 Balance Due | 15,345.25 |
| Check | 07/11/2022 | 7362 | Kleege Industries, Inc. | Ref.# S-145-22 Balance Due | 4,150.00 |
| Check | 07/11/2022 | 7363 | Diamond Environmental Services | Hillcrest Pride Block Party Acct. #040953 | 4,406.40 |
| Check | 07/11/2022 | 7364 | Christiansen Amusements, Inc. | #5141522-BLKPTY Balance Due | 5,000.00 |
| Check | 07/11/2022 | DC | California A.B.C. | Hillcrest Pride Block Party | 75.00 |
| Check | 07/13/2022 | DC | Withdrawal | Cash Bank for Block Party | 6,000.00 |
| Check | 07/18/2022 | DC | Venmo. | Block Party VIP Food Credit | 730.00 |
| Check | 07/18/2022 | DC | Venmo. | Block Party VIP Food Credit | 180.00 |
| Check | 07/18/2022 | DC | Venmo. | Block Party VIP Food Credit | 110.00 |
| Check | 07/18/2022 | DC | Venmo. | Block Party VIP Food Credit | 70.00 |
| Check | 07/18/2022 | DC | Venmo. | Block Party VIP Food Credit | 210.00 |
| Check | 07/22/2022 | 7370 | The Barkeep Company | Block Party Tips | 8,115.29 |
| Check | 07/22/2022 | 7371 | Diamond Environmental Services | #0004057791 Hillcrest Block Party | 492.80 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/15/22 Bs Fresh Squeezed Lemons | 14.50 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/14/22 Party City | 16.16 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/11/22 La Taqueria Tijuana | 36.56 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/15/22 Calio Burgers | 71.06 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/5/22 Baja Betty's | 71.96 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/14/22 Staples | 76.41 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/14/22 Ralph's | 81.92 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/14/22 Printing on 5th | 85.12 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/15/22 Pp*metaplafor | 94.42 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 7/15/22 Walmart | 103.44 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/11/22 PP*Metaplafor | 125.00 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/11/22 County of San Diego | 179.00 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/07/22 VistaPrint | 241.33 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/07/22 The Lighting Source | 265.49 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/12/22 Amazon | 290.80 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/15/22 County of San Diego | 328.50 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/07/22 Platinum Party Rentals | 451.14 |
| Check | 07/22/2022 | 7372 | Benjamin Nicholls | 07/15/22 LA Hot Dogs | 10.00 |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

~~ACCOUNTS~~

| Type | Date | Num | Name | Memo | Debit |
|---|------------|--------|--------------------------------|----------------------------------|--------------------------|
| Check | 07/22/2022 | 7379 | United Guard Services, Inc. | Invoice #0002103 | 9,574.95 |
| Check | 07/22/2022 | DC | Cash | Tips for Bartenders | 8,115.00 |
| Check | 07/25/2022 | 7390 | Michael J. Loranger | Block Party Towing Reimbursement | 318.00 |
| Check | 07/26/2022 | DC | Venmo. | Block Party VIP Food Credit | 127.53 |
| Check | 07/29/2022 | DC | CA. Bank & Trust | Currency Deposited Fee | 5.60 |
| Check | 07/31/2022 | 7409 | Sky Hi Productions | Invoice #22-1016 | 736.00 |
| Check | 07/31/2022 | 7410 | VOID | Inv. #L076-22 01 | 0.00 |
| Check | 07/31/2022 | 7416 | Shayne Hatch | Block Party Labor | 400.00 |
| General Journal | 07/31/2022 | JE0702 | Benjamin Nicholls | 05/18/22 Check #7277 | 4,015.55 |
| General Journal | 07/31/2022 | JE0702 | Diamond Environmental Services | 05/26/22 Check #7285 | 10,297.60 |
| General Journal | 07/31/2022 | JE0702 | Kleege Industries | 05/26/22 Check #7286 | 3,700.00 |
| General Journal | 07/31/2022 | JE0702 | Lounge Appeal, Inc. | 05/26/22 Check #7287 | 2,216.51 |
| General Journal | 07/31/2022 | JE0702 | Platinum Event Rentals | 05/31/22 Check #7294 | 599.33 |
| General Journal | 07/31/2022 | JE0702 | Christiansen Amusements | 05/31/22 Check #7295 | 5,000.00 |
| General Journal | 07/31/2022 | JE0702 | Hudson Safe T Lite Rentals | 06/20/22 Check #7332 | 1,210.00 |
| General Journal | 07/31/2022 | JE0702 | Audio Design | 06/20/22 Ceck #7333 | 15,345.25 |
| General Journal | 07/31/2022 | JE0702 | Hands On | 06/22/22 Check #7355 | 2,183.00 |
| General Journal | 07/31/2022 | JE0707 | Raphaels | To Expense Check #7313 | 2,099.58 |
| Check | 08/05/2022 | 7436 | Hands On | L076-22 01 | 15,265.79 |
| Check | 08/05/2022 | 7436 | Hands On | Deposit Check #7335 06/22/22 | |
| Check | 08/22/2022 | 7480 | DCSS VI, Inc. | Red Bull Invoice | 1,469.68 |
| Check | 08/23/2022 | 7485 | BID Foundation. | Invoice #1192 - Pride | 2,182.89 |
| Check | 08/24/2022 | 7491 | The Barkeep Company | Invoice #2224 & #2225 | 750.00 |
| Check | 08/24/2022 | 7495 | Chase Card Services | 07/13/22 Spotify Ad | 87.47 |
| Check | 08/24/2022 | 7495 | Chase Card Services | 07/13/22 Spotify Ad | 258.99 |
| General Journal | 08/31/2022 | JE0807 | The Barkeep Company | Ck#7370 Voided in Sept. | |
| Total 51800 · Pride of Hillcrest/Block Party | | | | | <u>147,318.75</u> |
| Total 51000 · Neighborhood/Outreach Promotion | | | | | <u>147,318.75</u> |
| | | | | | <u>147,318.75</u> |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

| ACCOUNT | <u>Credit</u> | <u>Balance</u> |
|---|---------------|----------------|
| 40155 · Pride of Hillcrest/Block Party | | |
| | 202.07 | 202.07 |
| | 25,975.32 | 26,177.39 |
| | 22,715.42 | 48,892.81 |
| | 5,899.00 | 54,791.81 |
| | 5,462.00 | 60,253.81 |
| | 85,000.00 | 145,253.81 |
| | 10,000.00 | 155,253.81 |
| | 145.92 | 155,399.73 |
| | 116.22 | 155,515.95 |
| | 116.22 | 155,632.17 |
| | 145.35 | 155,777.52 |
| | 174.18 | 155,951.70 |
| | 261.57 | 156,213.27 |
| | 87.09 | 156,300.36 |
| | 116.22 | 156,416.58 |
| | 2,912.70 | 159,329.28 |
| | 145.35 | 159,474.63 |
| | 8,000.00 | 167,474.63 |
| | 1,365.00 | 168,839.63 |
| | 3,000.00 | 171,839.63 |
| | 2,705.80 | 174,545.43 |
| Total 40155 · Pride of Hillcrest/Block Party | 174,545.43 | 174,545.43 |
| 51000 · Neighborhood/Outreach Promotion | | |
| 51800 · Pride of Hillcrest/Block Party | | |
| | | -1,816.62 |
| | | -4,016.62 |
| | | -6,664.37 |
| | | -9,616.39 |
| | | -11,715.97 |
| | | -13,932.48 |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

| ACCOUNT | <u>Credit</u> | <u>Balance</u> |
|--------------------|---------------|----------------|
| | | -29,277.73 |
| | | -33,427.73 |
| | | -37,834.13 |
| | | -42,834.13 |
| | | -42,909.13 |
| | | -48,909.13 |
| | | -49,639.13 |
| | | -49,819.13 |
| | | -49,929.13 |
| | | -49,999.13 |
| | | -50,209.13 |
| | | -58,324.42 |
| | | -58,817.22 |
| | | -58,831.72 |
| | | -58,847.88 |
| | | -58,884.44 |
| | | -58,955.50 |
| | | -59,027.46 |
| | | -59,103.87 |
| | | -59,185.79 |
| | | -59,270.91 |
| | | -59,365.33 |
| | | -59,468.77 |
| | | -59,593.77 |
| | | -59,772.77 |
| | | -60,014.10 |
| | | -60,279.59 |
| | | -60,570.39 |
| | | -60,898.89 |
| | | -61,350.03 |
| | | -61,360.03 |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

| ACCOUNT | Credit | Balance |
|---|--------------------------|-------------------------|
| | | -70,934.98 |
| | | -79,049.98 |
| | | -79,367.98 |
| | | -79,495.51 |
| | | -79,501.11 |
| | | -80,237.11 |
| | | -80,237.11 |
| | | -80,637.11 |
| | | -84,652.66 |
| | | -94,950.26 |
| | | -98,650.26 |
| | | -100,866.77 |
| | | -101,466.10 |
| | | -106,466.10 |
| | | -107,676.10 |
| | | -123,021.35 |
| | | -125,204.35 |
| | | -127,303.93 |
| | | -142,569.72 |
| | 2,183.00 | -140,386.72 |
| | | -141,856.40 |
| | | -144,039.29 |
| | | -144,789.29 |
| | | -144,876.76 |
| | | -145,135.75 |
| | 8,115.29 | <u>-137,020.46</u> |
| Total 51800 · Pride of Hillcrest/Block Party | 10,298.29 | <u>-137,020.46</u> |
| Total 51000 · Neighborhood/Outreach Promotion | 10,298.29 | <u>-137,020.46</u> |
| | <u>184,843.72</u> | <u>37,524.97</u> |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

| AQASPIB/IAS | <u>Jul '21 - Jun 22</u> |
|--|-------------------------|
| Income | |
| 40110 · Taste | <u>41,242.04</u> |
| Total Income | 41,242.04 |
| Expense | |
| 51000 · Neighborhood/Outreach Promotion | |
| 51526 · Taste | <u>10,942.17</u> |
| Total 51000 · Neighborhood/Outreach Promotion | <u>10,942.17</u> |
| Total Expense | <u>10,942.17</u> |
| Net Income | <u><u>30,299.87</u></u> |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

AQWAARYA

40110 · Taste

| Type | Date | Num | Name | Memo | Debit | Credit | Balance |
|---------------------|------------|-------|-----------------|--------------|-------|-----------|-----------|
| Deposit | 03/21/2022 | D0319 | Ticketsauce.com | Deposit | | 7,621.95 | 7,621.95 |
| Deposit | 03/25/2022 | D0324 | Stripe | Deposit | | 247.30 | 7,869.25 |
| Deposit | 03/28/2022 | D0325 | Stripe | Deposit | | 247.30 | 8,116.55 |
| Deposit | 04/05/2022 | D0404 | Ticketsauce.com | Deposit | | 9,109.45 | 17,226.00 |
| Deposit | 04/11/2022 | D0410 | Square Inc. | Deposit | | 1,639.00 | 18,865.00 |
| Deposit | 04/11/2022 | D0411 | Square Inc. | Deposit | | 351.07 | 19,216.07 |
| Check | 04/19/2022 | DC | PayPal. | Taste Refund | 32.00 | | 19,184.07 |
| Check | 04/19/2022 | DC | PayPal. | Taste Refund | 8.00 | | 19,176.07 |
| Deposit | 04/20/2022 | D0416 | Ticketsauce.com | Deposit | | 16,413.50 | 35,589.57 |
| Deposit | 05/05/2022 | D0506 | Ticketsauce.com | Deposit | | 5,652.47 | 41,242.04 |
| Total 40110 · Taste | | | | | 40.00 | 41,282.04 | 41,242.04 |

51000 · Neighborhood/Outreach Promotion

51526 · Taste

| | | | | | | | |
|-------|------------|------|---------------------------------|--|----------|--|-----------|
| Check | 03/15/2022 | DC | ABC | Taste | 225.00 | | -225.00 |
| Check | 03/24/2022 | DC | California A.B.C. | Taste of Hillcrest | 300.00 | | -525.00 |
| Check | 03/30/2022 | 7208 | The Barkeep Company | Event ID #4922 | 297.00 | | -822.00 |
| Check | 03/31/2022 | 7209 | Belladia Marketing & Design LLC | Invoice #6499 | 125.00 | | -947.00 |
| Check | 03/31/2022 | 7214 | Consolidated Concepts | Invoice #17422 | 389.46 | | -1,336.46 |
| Check | 04/07/2022 | 7219 | Balloon Guru | Taste of Hillcrest | 673.98 | | -2,010.44 |
| Check | 04/07/2022 | 7220 | Sundance Stage Lines | Confirmation #16128 Taste of Hillcrest | 1,700.00 | | -3,710.44 |
| Check | 04/07/2022 | 7225 | Benjamin Nicholls | 03/03/22 Costco | 326.96 | | -4,037.40 |
| Check | 04/13/2022 | 7228 | The Barkeep Company | Invoice #2206 | 103.00 | | -4,140.40 |
| Check | 04/13/2022 | 7229 | Balloon Guru | Invoice #122781 | 245.67 | | -4,386.07 |
| Check | 04/13/2022 | 7230 | Hands On | Invoice #L076-22 H1 | 1,068.00 | | -5,454.07 |
| Check | 04/18/2022 | DC | Kania Hayes | Consultant | 960.00 | | -6,414.07 |
| Check | 04/29/2022 | 7244 | Chase Card Services | 03/17/22 Facebook | 15.48 | | -6,429.55 |
| Check | 04/29/2022 | 7244 | Chase Card Services | 03/16/22 YstInsideOut | 10.54 | | -6,440.09 |
| Check | 04/29/2022 | 7244 | Chase Card Services | 03/17/22 DRI*NextDayFlyers | 126.82 | | -6,566.91 |
| Check | 04/29/2022 | 7244 | Chase Card Services | 03/17/22 4Imprint | 911.05 | | -7,477.96 |
| Check | 04/29/2022 | 7244 | Chase Card Services | 03/27/22 Facebook | 75.00 | | -7,552.96 |

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2022

~~ACCOUNTS~~

| Type | Date | Num | Name | Memo | Debit | Credit | Balance |
|---|------------|------|---------------------------------|------------------------------------|------------------|------------------|------------------|
| Check | 04/29/2022 | 7244 | Chase Card Services | 004/02/22 4Imprint | 383.71 | | -7,936.67 |
| Check | 04/29/2022 | 7244 | Chase Card Services | 04/01/22 DRI*NextDayFlyers | 411.22 | | -8,347.89 |
| Check | 04/29/2022 | 7244 | Chase Card Services | 04/02/22 Facebook | 125.00 | | -8,472.89 |
| Check | 04/29/2022 | 7244 | Chase Card Services | 04/05/22 Spotify | 123.14 | | -8,596.03 |
| Check | 04/29/2022 | 7244 | Chase Card Services | 04/05/22 Amazon | 54.48 | | -8,650.51 |
| Check | 04/29/2022 | 7244 | Chase Card Services | 04/05/22 Amazon | 145.67 | | -8,796.18 |
| Check | 04/29/2022 | 7244 | Chase Card Services | 04/07/22 Amazon | 160.14 | | -8,956.32 |
| Check | 04/29/2022 | 7244 | Chase Card Services | 04/06/22 FedExOffice | 1.87 | | -8,958.19 |
| Check | 04/29/2022 | 7244 | Chase Card Services | 04/06/22 FedExOffice | 17.70 | | -8,975.89 |
| Check | 05/09/2022 | 7258 | BID Foundation. | Invoice #1179 Taste of Hillcrest | 828.84 | | -9,804.73 |
| Check | 05/26/2022 | 7282 | Consolidated Concepts | Invoice #17475 | 98.05 | | -9,902.78 |
| Check | 06/03/2022 | 7311 | Chase Card Services | 04/22/22 Amazon | | 9.26 | -9,893.52 |
| Check | 06/03/2022 | 7311 | Chase Card Services | 04/08/22 Spotify AD | 421.37 | | -10,314.89 |
| Check | 06/03/2022 | 7311 | Chase Card Services | 04/07/22 7-Eleven | 14.27 | | -10,329.16 |
| Check | 06/03/2022 | 7311 | Chase Card Services | 04/09/22 Rite Aid | 37.91 | | -10,367.07 |
| Check | 06/03/2022 | 7311 | Chase Card Services | 04/09/22 Rite Aid | 53.17 | | -10,420.24 |
| Check | 06/03/2022 | 7311 | Chase Card Services | 04/09/22 Rite Aid | 56.86 | | -10,477.10 |
| Check | 06/03/2022 | 7311 | Chase Card Services | 04/09/22 Rite Aid | 126.47 | | -10,603.57 |
| Check | 06/03/2022 | 7311 | Chase Card Services | 04/09/22 7-Eleven | 9.67 | | -10,613.24 |
| Check | 06/03/2022 | 7311 | Chase Card Services | 04/12/22 Hillcrest Ace Hardware | 17.19 | | -10,630.43 |
| Check | 06/03/2022 | 7311 | Chase Card Services | 04/12/22 Uptown Touchless Car Wash | 25.99 | | -10,656.42 |
| Check | 06/03/2022 | 7311 | Chase Card Services | 04/13/22 Hillcrest Ace Hardware | 22.60 | | -10,679.02 |
| Check | 06/03/2022 | 7311 | Chase Card Services | 04/13/22 7-Eleven | 14.67 | | -10,693.69 |
| Check | 06/03/2022 | 7311 | Chase Card Services | 04/07/22 Serval Liquor | 48.48 | | -10,742.17 |
| Check | 06/09/2022 | 7314 | Belladia Marketing & Design LLC | Invoice #6495 | 125.00 | | -10,867.17 |
| Check | 06/09/2022 | 7314 | Belladia Marketing & Design LLC | Invoice #6620 | 75.00 | | -10,942.17 |
| Total 51526 · Taste | | | | | 10,951.43 | 9.26 | -10,942.17 |
| Total 51000 · Neighborhood/Outreach Promotion | | | | | 10,951.43 | 9.26 | -10,942.17 |
| | | | | | 10,991.43 | 41,291.30 | 30,299.87 |