

Hillcrest Business Improvement Association, Inc. Balance Sheet As of September 30, 2020

ACCOUNTS	Sep 30, 20
ASSETS	
Current Assets	
Checking/Savings	
10035 · Comerica - Checking	53,798.73
10045 · PayPal	<u>656.20</u>
Total Checking/Savings	54,454.93
Accounts Receivable	
12000 · Accounts Receivable	<u>5,859.00</u>
Total Accounts Receivable	5,859.00
Other Current Assets	
10125 · MAD Receivable	25,952.50
10145 · Farmers Market Receivable	5,223.98
10150 · TOT City & County Receivable	10,000.00
10155 · Prepaid Expense	9,602.03
10190 · Tech. Assistance/Acctg. Rcvbl.	<u>980.00</u>
Total Other Current Assets	<u>51,758.51</u>
Total Current Assets	112,072.44
Fixed Assets	
10200 · Office Furniture & Equipment	21,364.81
10220 · Accumulated Depreciation	<u>-21,364.81</u>
Total Fixed Assets	<u>0.00</u>
TOTAL ASSETS	<u>112,072.44</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
20215 · BID Assessment	-759.26
21000 · Payroll Liabilities	
Vacation Payable	<u>5,615.00</u>
Total 21000 · Payroll Liabilities	<u>5,615.00</u>
Total Other Current Liabilities	<u>4,855.74</u>
Total Current Liabilities	<u>4,855.74</u>
Total Liabilities	4,855.74
Equity	
31100 · Unrestricted Net Assets	98,627.44
Net Income	<u>8,589.26</u>
Total Equity	<u>107,216.70</u>

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AQAA PARTS	Sep 30, 20
TOTAL LIABILITIES & EQUITY	<u>112,072.44</u>

Hillcrest Business Improvement Association, Inc. Balance Sheet As of September 30, 2020

	AQAAP/BUS			TOTAL		
	Sep 20	Budget	Variance	Jul - Sep 20	Budget	Variance
Income						
40015 · CityFest	0.00			647.49		
40020 · Farmers Market	10,251.84	12,500.00	-2,248.16	31,205.02	37,500.00	-6,294.98
40030 · SBEP	0.00	2,084.00	-2,084.00	0.00	6,252.00	-6,252.00
40040 · MAD	6,725.29	7,516.00	-790.71	25,952.50	22,548.00	3,404.50
40050 · BID	7,436.41	6,000.00	1,436.41	26,234.84	18,000.00	8,234.84
40055 · BID Carry Forward	0.00	872.00	-872.00	0.00	2,616.00	-2,616.00
40060 · PROW	0.00	0.00	0.00	394.34	0.00	394.34
40140 · Banner Space	0.00	209.00	-209.00	0.00	627.00	-627.00
40145 · Pride Flag	0.00			678.00		
40150 · Grants	16,432.59			16,432.59		
40180 · Other Income	0.00	834.00	-834.00	2,338.70	2,502.00	-163.30
40190 · Hillcrest Security Subscription	427.37	1,834.00	-1,406.63	5,271.70	5,502.00	-230.30
40195 · Hillcrest Steam Cleaning	221.74	1,000.00	-778.26	1,609.03	3,000.00	-1,390.97
Total Income	41,495.24	32,849.00	8,646.24	110,764.21	98,547.00	12,217.21
Expense						
50000 · Personnel						
50005 · Salaries	7,786.82	9,834.00	-2,047.18	23,360.42	29,502.00	-6,141.58
50025 · Employer Taxes - Federal	595.70	856.00	-260.30	1,787.08	2,568.00	-780.92
50030 · Employer Taxes - State	0.00	157.00	-157.00	0.00	471.00	-471.00
50035 · Health Insurance	408.08	519.00	-110.92	3,400.65	1,557.00	1,843.65
50040 · Workers Comp Insurance	0.00	85.00	-85.00	0.00	255.00	-255.00
Total 50000 · Personnel	8,790.60	11,451.00	-2,660.40	28,548.15	34,353.00	-5,804.85
50045 · Operating						
50050 · Rent Office Space	840.00	842.00	-2.00	1,680.00	2,526.00	-846.00
50055 · Storage	215.00	292.00	-77.00	904.00	876.00	28.00
50060 · Accounting	2,091.50	1,682.00	409.50	6,274.50	5,046.00	1,228.50
50065 · Audit	0.00	3,750.00	-3,750.00	0.00	3,750.00	-3,750.00
50070 · Equipment Purchase	0.00	125.00	-125.00	0.00	375.00	-375.00
50080 · Bank & Credit Card Charges	96.63	50.00	46.63	116.57	150.00	-33.43
50085 · Repair/Maintenance/Cleaning	0.00	234.00	-234.00	0.00	702.00	-702.00
50090 · Office Supplies	1,309.05	167.00	1,142.05	1,348.25	501.00	847.25
50095 · Postage and Delivery	0.00	30.00	-30.00	0.00	90.00	-90.00
50100 · Printing/Photocopy	374.22	150.00	224.22	763.74	450.00	313.74
50120 · Meetings	60.00	292.00	-232.00	120.00	876.00	-756.00
50125 · Legal	0.00	209.00	-209.00	627.00	627.00	0.00

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	AQA/BUS			TOTAL		
	Sep 20	Budget	Variance	Jul - Sep 20	Budget	Variance
50130 · Telephone & Internet	782.32	209.00	573.32	1,592.34	627.00	965.34
50135 · Parking/Mileage	0.00	67.00	-67.00	0.00	201.00	-201.00
50140 · Depreciation	0.00	25.00	-25.00	0.00	75.00	-75.00
50330 · D & O / Liability Insurance	1,728.00	1,167.00	561.00	5,955.45	3,501.00	2,454.45
Total 50045 · Operating	7,496.72	9,291.00	-1,794.28	19,381.85	20,373.00	-991.15
51000 · Neighborhood/Outreach Promotion						
51525 · Promotion/Marketing/Campaigns	0.00	1,251.00	-1,251.00	3,000.00	3,753.00	-753.00
51526 · Taste	300.00	0.00	300.00	300.00	0.00	300.00
51530 · Banners	0.00	375.00	-375.00	0.00	1,125.00	-1,125.00
51535 · Web Site Communications	0.00	125.00	-125.00	0.00	375.00	-375.00
51540 · Business Mixers/Open House	0.00	459.00	-459.00	0.00	1,377.00	-1,377.00
51545 · Newsletter	1,190.01	251.00	939.01	1,190.01	753.00	437.01
51555 · Farmer's Market	603.73	0.00	603.73	1,603.73	0.00	1,603.73
Total 51000 · Neighborhood/Outreach Promotion	2,093.74	2,461.00	-367.26	6,093.74	7,383.00	-1,289.26
53000 · Physical Improvements						
53125 · Hillcrest Sign Utilities/Maint.	62.72	251.00	-188.28	4,480.92	753.00	3,727.92
53130 · Security	3,949.00	2,831.00	1,118.00	11,623.00	8,493.00	3,130.00
53131 · Security Subscription	1,340.50	1,542.00	-201.50	3,947.50	4,626.00	-678.50
53134 · Steam Cleaning Subscription	0.00	875.00	-875.00	2,782.00	2,625.00	157.00
53137 · Pressure Washing/Steam Cleaning	0.00	2,372.00	-2,372.00	2,486.51	7,116.00	-4,629.49
53139 · Sidewalk Cleaning/Improvements	4,698.00	3,501.00	1,197.00	17,077.51	10,503.00	6,574.51
53150 · Dumpsters	1,440.71	690.00	750.71	3,152.77	2,070.00	1,082.77
53155 · Tree/Flower/Light Maintenance	867.00	1,000.00	-133.00	2,601.00	3,000.00	-399.00
53165 · Contingency	0.00	2,019.00	-2,019.00	0.00	6,057.00	-6,057.00
Total 53000 · Physical Improvements	12,357.93	15,081.00	-2,723.07	48,151.21	45,243.00	2,908.21
Total Expense	30,738.99	38,284.00	-7,545.01	102,174.95	107,352.00	-5,177.05
	10,756.25	-5,435.00	16,191.25	8,589.26	-8,805.00	17,394.26

Hillcrest Business Improvement Association, Inc. Balance Sheet As of September 30, 2020

ACQUISITIONS	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	TOTAL
Income					
40015 · CityFest	0.00	647.49	0.00	0.00	647.49
40020 · Farmers Market	0.00	31,205.02	0.00	0.00	31,205.02
40040 · MAD	0.00	0.00	0.00	25,952.50	25,952.50
40050 · BID	0.00	0.00	26,234.84	0.00	26,234.84
40060 · PROW	394.34	0.00	0.00	0.00	394.34
40145 · Pride Flag	678.00	0.00	0.00	0.00	678.00
40150 · Grants	16,432.59	0.00	0.00	0.00	16,432.59
40180 · Other Income	2,338.70	0.00	0.00	0.00	2,338.70
40190 · Hillcrest Security Subscription	5,271.70	0.00	0.00	0.00	5,271.70
40195 · Hillcrest Steam Cleaning	1,609.03	0.00	0.00	0.00	1,609.03
Total Income	26,724.36	31,852.51	26,234.84	25,952.50	110,764.21
Expense					
50000 · Personnel					
50005 · Salaries	14,779.43	0.00	8,580.99	0.00	23,360.42
50025 · Employer Taxes - Federal	1,130.63	0.00	656.45	0.00	1,787.08
50035 · Health Insurance	3,400.65	0.00	0.00	0.00	3,400.65
Total 50000 · Personnel	19,310.71	0.00	9,237.44	0.00	28,548.15
50045 · Operating					
50050 · Rent Office Space	1,680.00	0.00	0.00	0.00	1,680.00
50055 · Storage	904.00	0.00	0.00	0.00	904.00
50060 · Accounting	5,419.50	0.00	0.00	855.00	6,274.50
50080 · Bank & Credit Card Charges	116.57	0.00	0.00	0.00	116.57
50090 · Office Supplies	1,348.25	0.00	0.00	0.00	1,348.25
50100 · Printing/Photocopy	763.74	0.00	0.00	0.00	763.74
50120 · Meetings	120.00	0.00	0.00	0.00	120.00
50125 · Legal	627.00	0.00	0.00	0.00	627.00
50130 · Telephone & Internet	1,592.34	0.00	0.00	0.00	1,592.34
50330 · D & O / Liability Insurance	5,955.45	0.00	0.00	0.00	5,955.45
Total 50045 · Operating	18,526.85	0.00	0.00	855.00	19,381.85
51000 · Neighborhood/Outreach Promotion					
51525 · Promotion/Marketing/Campaigns	3,000.00	0.00	0.00	0.00	3,000.00
51526 · Taste	0.00	300.00	0.00	0.00	300.00
51545 · Newsletter	0.00	0.00	1,190.01	0.00	1,190.01
51555 · Farmer's Market	25.89	1,577.84	0.00	0.00	1,603.73
Total 51000 · Neighborhood/Outreach Promotion	3,025.89	1,877.84	1,190.01	0.00	6,093.74
53000 · Physical Improvements					

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ACQUISITIONS	<u>110 GENERAL</u>	<u>220 SPECIAL EVENTS</u>	<u>410 BID CONTRACT</u>	<u>510 MAD</u>	<u>TOTAL</u>
53125 · Hillcrest Sign Utilities/Maint.	0.00	0.00	1,000.00	3,480.92	4,480.92
53130 · Security	0.00	0.00	0.00	11,623.00	11,623.00
53131 · Security Subscription	3,947.50	0.00	0.00	0.00	3,947.50
53134 · Steam Cleaning Subscription	2,782.00	0.00	0.00	0.00	2,782.00
53137 · Pressure Washing/Steam Cleaning	0.00	0.00	0.00	2,486.51	2,486.51
53139 · Sidewalk Cleaning/Improvements	0.00	0.00	10,900.51	6,177.00	17,077.51
53150 · Dumpsters	516.82	0.00	1,305.88	1,330.07	3,152.77
53155 · Tree/Flower/Light Maintenance	0.00	0.00	2,601.00	0.00	2,601.00
Total 53000 · Physical Improvements	<u>7,246.32</u>	<u>0.00</u>	<u>15,807.39</u>	<u>25,097.50</u>	<u>48,151.21</u>
Total Expense	<u>48,109.77</u>	<u>1,877.84</u>	<u>26,234.84</u>	<u>25,952.50</u>	<u>102,174.95</u>
Net Income	<u>-21,385.41</u>	<u>29,974.67</u>	<u>0.00</u>	<u>0.00</u>	<u>8,589.26</u>

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AQUARIAS	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Artist & Craftsman Supply	0.00	0.00	0.00	0.00	206.00	206.00
AT&T.	0.00	3,000.00	0.00	0.00	1,800.00	4,800.00
Flicks	0.00	0.00	0.00	0.00	250.00	250.00
The Assistance League	0.00	0.00	0.00	0.00	103.00	103.00
Zehnder Communications, Inc.	0.00	0.00	0.00	0.00	500.00	500.00
TOTAL	0.00	3,000.00	0.00	0.00	2,859.00	5,859.00