

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2021

<b>ASSETS</b>	<b>Aug 31, 21</b>
<b>Current Assets</b>	
<b>Checking/Savings</b>	
10035 · Comerica - Checking	213,542.43
10045 · PayPal	656.20
10055 · California Bank & Trust	<u>36,323.00</u>
<b>Total Checking/Savings</b>	250,521.63
<b>Accounts Receivable</b>	
12000 · Accounts Receivable	<u>11,299.94</u>
<b>Total Accounts Receivable</b>	11,299.94
<b>Other Current Assets</b>	
10125 · MAD Receivable	14,313.29
10145 · Farmers Market Receivable	5,621.79
10155 · Prepaid Expense	<u>5,639.30</u>
<b>Total Other Current Assets</b>	<u>25,574.38</u>
<b>Total Current Assets</b>	287,395.95
<b>Fixed Assets</b>	
10200 · Office Furniture & Equipment	21,364.81
10220 · Accumulated Depreciation	<u>-21,364.81</u>
<b>Total Fixed Assets</b>	<u>0.00</u>
<b>TOTAL ASSETS</b>	<b><u>287,395.95</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
20230 · Sales Tax Payable	38.05
<b>21000 · Payroll Liabilities</b>	
FUTA Payable	21.11
Vacation Payable	<u>7,305.58</u>
<b>Total 21000 · Payroll Liabilities</b>	<u>7,326.69</u>
<b>Total Other Current Liabilities</b>	<u>7,364.74</u>
<b>Total Current Liabilities</b>	<u>7,364.74</u>
<b>Total Liabilities</b>	7,364.74
<b>Equity</b>	
31100 · Unrestricted Net Assets	104,055.44
Net Income	<u>175,975.77</u>
<b>Total Equity</b>	<u>280,031.21</u>

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2021

<b>AQUARIUS</b>	<u>Aug 31, 21</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>287,395.95</u></u>

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2021

**AQUARIUS**

	TOTAL					
	Aug 21	Budget	Variance	Jul - Aug 21	Budget	Variance
<b>Income</b>						
40015 · CityFest	0.00	150,000.00	-150,000.00	1,320.00	150,000.00	-148,680.00
40020 · Farmers Market	28,845.80	14,584.00	14,261.80	48,478.75	29,168.00	19,310.75
40040 · MAD	6,838.63	7,515.00	-676.37	14,313.29	15,030.00	-716.71
40050 · BID	6,209.60	7,503.00	-1,293.40	14,584.17	15,006.00	-421.83
40140 · Banner Space	0.00	210.00	-210.00	0.00	420.00	-420.00
40150 · Grants	36,285.00			37,285.00		
40155 · Pride of Hillcrest/Block Party	11,961.84	15,000.00	-3,038.16	283,604.08	55,000.00	228,604.08
40170 · Hillcrest Artwalk	1,090.68	2,000.00	-909.32	1,965.52	4,000.00	-2,034.48
40190 · Hillcrest Security Subscription	657.72	1,834.00	-1,176.28	1,787.40	3,668.00	-1,880.60
40195 · Hillcrest Steam Cleaning	1,462.16	1,000.00	462.16	1,684.68	2,000.00	-315.32
41110 · MAD Formation/Expansion	0.00	1,667.00	-1,667.00	0.00	3,334.00	-3,334.00
41120 · Fund Raising	718.82	834.00	-115.18	718.82	1,668.00	-949.18
<b>Total Income</b>	<b>94,070.25</b>	<b>202,147.00</b>	<b>-108,076.75</b>	<b>405,741.71</b>	<b>279,294.00</b>	<b>126,447.71</b>
<b>Expense</b>						
<b>50000 · Personnel</b>						
50005 · Salaries	12,053.28	13,834.00	-1,780.72	24,633.74	27,668.00	-3,034.26
50025 · Employer Taxes - Federal	922.09	1,223.00	-300.91	1,905.60	2,446.00	-540.40
50030 · Employer Taxes - State	0.00	244.00	-244.00	211.09	488.00	-276.91
50035 · Health Insurance	786.10	857.00	-70.90	1,572.20	1,714.00	-141.80
50040 · Workers Comp Insurance	0.00	117.00	-117.00	0.00	234.00	-234.00
<b>Total 50000 · Personnel</b>	<b>13,761.47</b>	<b>16,275.00</b>	<b>-2,513.53</b>	<b>28,322.63</b>	<b>32,550.00</b>	<b>-4,227.37</b>
<b>50045 · Operating</b>						
50050 · Rent Office Space	0.00	842.00	-842.00	1,680.00	1,684.00	-4.00
50055 · Storage	758.00	292.00	466.00	1,516.00	584.00	932.00
50060 · Accounting	2,095.00	1,264.00	831.00	4,190.00	2,528.00	1,662.00
50070 · Equipment Purchase	0.00	125.00	-125.00	2,015.80	250.00	1,765.80
50075 · Intern/Consultant	0.00	500.00	-500.00	0.00	1,000.00	-1,000.00
50080 · Bank & Credit Card Charges	123.67	50.00	73.67	287.79	100.00	187.79
50085 · Repair/Maintenance/Cleaning	0.00	234.00	-234.00	0.00	468.00	-468.00
50090 · Office Supplies	0.00	167.00	-167.00	32.31	334.00	-301.69
50095 · Postage and Delivery	463.74	30.00	433.74	542.90	60.00	482.90
50100 · Printing/Photocopy	288.02	150.00	138.02	576.04	300.00	276.04
50110 · Dues/Subscriptions	0.00	0.00	0.00	300.00	0.00	300.00
50120 · Meetings	156.76	125.00	31.76	156.76	250.00	-93.24
50125 · Legal	277.00	209.00	68.00	277.00	418.00	-141.00

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2021

ACCOUNTS	TOTAL					
	Aug 21	Budget	Variance	Jul - Aug 21	Budget	Variance
50130 · Telephone & Internet	947.61	209.00	738.61	2,759.81	418.00	2,341.81
50135 · Parking/Mileage	0.00	67.00	-67.00	0.00	134.00	-134.00
50140 · Depreciation	0.00	25.00	-25.00	0.00	50.00	-50.00
50330 · D & O / Liability Insurance	5,383.87	1,167.00	4,216.87	16,151.61	2,334.00	13,817.61
<b>Total 50045 · Operating</b>	<b>10,493.67</b>	<b>5,456.00</b>	<b>5,037.67</b>	<b>30,486.02</b>	<b>10,912.00</b>	<b>19,574.02</b>
<b>51000 · Neighborhood/Outreach Promotion</b>						
51515 · CityFest	0.00	90,000.00	-90,000.00	7,525.00	90,000.00	-82,475.00
51525 · Promotion/Marketing/Campaigns	3,650.00	667.00	2,983.00	3,650.00	1,334.00	2,316.00
51530 · Banners	0.00	375.00	-375.00	0.00	750.00	-750.00
51535 · Web Site Communications	0.00	125.00	-125.00	0.00	250.00	-250.00
51540 · Business Mixers/Open House	0.00	459.00	-459.00	0.00	918.00	-918.00
51545 · Newsletter	0.00	142.00	-142.00	0.00	284.00	-284.00
51555 · Farmer's Market	500.00	792.00	-292.00	1,000.00	1,584.00	-584.00
51580 · Hillcrest Artwalk	6,782.03	1,334.00	5,448.03	8,139.94	2,668.00	5,471.94
51800 · Pride of Hillcrest/Block Party	36,543.05	0.00	36,543.05	124,498.79	60,000.00	64,498.79
<b>Total 51000 · Neighborhood/Outreach Promotion</b>	<b>47,475.08</b>	<b>93,894.00</b>	<b>-46,418.92</b>	<b>144,813.73</b>	<b>157,788.00</b>	<b>-12,974.27</b>
<b>53000 · Physical Improvements</b>						
51575 · Pride Flag Project	656.16	125.00	531.16	656.16	250.00	406.16
53125 · Hillcrest Sign Utilities/Maint.	174.31	434.00	-259.69	368.42	868.00	-499.58
53130 · Security	0.00	3,769.00	-3,769.00	4,619.50	7,538.00	-2,918.50
53131 · Security Subscription	0.00	1,542.00	-1,542.00	1,191.50	3,084.00	-1,892.50
53134 · Steam Cleaning Subscription	2,700.00	875.00	1,825.00	2,700.00	1,750.00	950.00
53137 · Pressure Washing/Steam Cleaning	5,292.52	1,250.00	4,042.52	5,292.52	2,500.00	2,792.52
53139 · Sidewalk Cleaning/Improvements	0.00	3,757.00	-3,757.00	5,776.00	7,514.00	-1,738.00
53150 · Dumpsters	1,514.86	690.00	824.86	2,582.52	1,380.00	1,202.52
53155 · Tree/Flower/Light Maintenance	0.00	1,000.00	-1,000.00	867.00	2,000.00	-1,133.00
53158 · Lighting Projects	0.00	667.00	-667.00	0.00	1,334.00	-1,334.00
53159 · MAD Formation/Expansion	912.62	1,667.00	-754.38	1,928.72	3,334.00	-1,405.28
53161 · Special Projects	161.22	834.00	-672.78	161.22	1,668.00	-1,506.78
53165 · Contingency	0.00	2,023.00	-2,023.00	0.00	4,046.00	-4,046.00
<b>Total 53000 · Physical Improvements</b>	<b>11,411.69</b>	<b>18,633.00</b>	<b>-7,221.31</b>	<b>26,143.56</b>	<b>37,266.00</b>	<b>-11,122.44</b>
<b>Total Expense</b>	<b>83,141.91</b>	<b>134,258.00</b>	<b>-51,116.09</b>	<b>229,765.94</b>	<b>238,516.00</b>	<b>-8,750.06</b>
	<b>10,928.34</b>	<b>67,889.00</b>	<b>-56,960.66</b>	<b>175,975.77</b>	<b>40,778.00</b>	<b>135,197.77</b>

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2021

**AQAP/523**

**Income**

	<b>110 GENERAL</b>	<b>220 SPECIAL EVENTS</b>	<b>410 BID CONTRACT</b>	<b>510 MAD</b>	<b>TOTAL</b>
40015 · CityFest	0.00	1,320.00	0.00	0.00	1,320.00
40020 · Farmers Market	0.00	48,478.75	0.00	0.00	48,478.75
40040 · MAD	0.00	0.00	0.00	14,313.29	14,313.29
40050 · BID	0.00	0.00	14,584.17	0.00	14,584.17
40150 · Grants	37,285.00	0.00	0.00	0.00	37,285.00
40155 · Pride of Hillcrest/Block Party	0.00	283,604.08	0.00	0.00	283,604.08
40170 · Hillcrest Artwalk	0.00	1,965.52	0.00	0.00	1,965.52
40190 · Hillcrest Security Subscription	1,787.40	0.00	0.00	0.00	1,787.40
40195 · Hillcrest Steam Cleaning	1,684.68	0.00	0.00	0.00	1,684.68
41120 · Fund Raising	18.82	700.00	0.00	0.00	718.82
<b>Total Income</b>	<b>40,775.90</b>	<b>336,068.35</b>	<b>14,584.17</b>	<b>14,313.29</b>	<b>405,741.71</b>

**Expense**

**50000 · Personnel**

50005 · Salaries	12,286.52	4,793.66	7,553.56	0.00	24,633.74
50025 · Employer Taxes - Federal	939.92	387.82	577.86	0.00	1,905.60
50030 · Employer Taxes - State	0.00	211.09	0.00	0.00	211.09
50035 · Health Insurance	1,572.20	0.00	0.00	0.00	1,572.20
<b>Total 50000 · Personnel</b>	<b>14,798.64</b>	<b>5,392.57</b>	<b>8,131.42</b>	<b>0.00</b>	<b>28,322.63</b>

**50045 · Operating**

50050 · Rent Office Space	1,680.00	0.00	0.00	0.00	1,680.00
50055 · Storage	1,516.00	0.00	0.00	0.00	1,516.00
50060 · Accounting	3,890.00	0.00	0.00	300.00	4,190.00
50070 · Equipment Purchase	2,015.80	0.00	0.00	0.00	2,015.80
50080 · Bank & Credit Card Charges	287.79	0.00	0.00	0.00	287.79
50090 · Office Supplies	32.31	0.00	0.00	0.00	32.31
50095 · Postage and Delivery	542.90	0.00	0.00	0.00	542.90
50100 · Printing/Photocopy	576.04	0.00	0.00	0.00	576.04
50110 · Dues/Subscriptions	300.00	0.00	0.00	0.00	300.00
50120 · Meetings	156.76	0.00	0.00	0.00	156.76
50125 · Legal	277.00	0.00	0.00	0.00	277.00
50130 · Telephone & Internet	2,759.81	0.00	0.00	0.00	2,759.81
50330 · D & O / Liability Insurance	16,151.61	0.00	0.00	0.00	16,151.61
<b>Total 50045 · Operating</b>	<b>30,186.02</b>	<b>0.00</b>	<b>0.00</b>	<b>300.00</b>	<b>30,486.02</b>

**51000 · Neighborhood/Outreach Promotion**

51515 · CityFest	0.00	7,525.00	0.00	0.00	7,525.00
51525 · Promotion/Marketing/Campaigns	2,214.06	0.00	1,435.94	0.00	3,650.00

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<b>AQAP/523</b>	<b>110 GENERAL</b>	<b>220 SPECIAL EVENTS</b>	<b>410 BID CONTRACT</b>	<b>510 MAD</b>	<b>TOTAL</b>
51555 · Farmer's Market	0.00	1,000.00	0.00	0.00	1,000.00
51580 · Hillcrest Artwalk	216.00	7,923.94	0.00	0.00	8,139.94
51800 · Pride of Hillcrest/Block Party	0.00	124,498.79	0.00	0.00	124,498.79
<b>Total 51000 · Neighborhood/Outreach Promotion</b>	<b>2,430.06</b>	<b>140,947.73</b>	<b>1,435.94</b>	<b>0.00</b>	<b>144,813.73</b>
<b>53000 · Physical Improvements</b>					
51575 · Pride Flag Project	656.16	0.00	0.00	0.00	656.16
53125 · Hillcrest Sign Utilities/Maint.	0.00	0.00	0.00	368.42	368.42
53130 · Security	0.00	0.00	0.00	4,619.50	4,619.50
53131 · Security Subscription	1,191.50	0.00	0.00	0.00	1,191.50
53134 · Steam Cleaning Subscription	2,700.00	0.00	0.00	0.00	2,700.00
53137 · Pressure Washing/Steam Cleaning	0.00	0.00	0.00	5,292.52	5,292.52
53139 · Sidewalk Cleaning/Improvements	8.98	0.00	3,708.02	2,059.00	5,776.00
53150 · Dumpsters	466.88	0.00	441.79	1,673.85	2,582.52
53155 · Tree/Flower/Light Maintenance	0.00	0.00	867.00	0.00	867.00
53159 · MAD Formation/Expansion	1,928.72	0.00	0.00	0.00	1,928.72
53161 · Special Projects	161.22	0.00	0.00	0.00	161.22
<b>Total 53000 · Physical Improvements</b>	<b>7,113.46</b>	<b>0.00</b>	<b>5,016.81</b>	<b>14,013.29</b>	<b>26,143.56</b>
<b>Total Expense</b>	<b>54,528.18</b>	<b>146,340.30</b>	<b>14,584.17</b>	<b>14,313.29</b>	<b>229,765.94</b>
<b>Net Income</b>	<b>-13,752.28</b>	<b>189,728.05</b>	<b>0.00</b>	<b>0.00</b>	<b>175,975.77</b>

Hillcrest Business Improvement Association, Inc. Balance Sheet As of August 31, 2021

<b>AQUARIUS</b>	<b>Current</b>	<b>1 - 30</b>	<b>31 - 60</b>	<b>61 - 90</b>	<b>&gt; 90</b>	<b>TOTAL</b>
Adam Gillman	0.00	0.00	0.00	1,000.00	0.00	1,000.00
Mark Edrington	0.00	7,560.00	739.94	0.00	0.00	8,299.94
Rich's San Diego.	0.00	1,000.00	0.00	1,000.00	0.00	2,000.00
<b>TOTAL</b>	<b>0.00</b>	<b>8,560.00</b>	<b>739.94</b>	<b>2,000.00</b>	<b>0.00</b>	<b>11,299.94</b>