

Hillcrest Business Improvement Association, Inc. Balance Sheet As of February 28, 2021

<b>ACCOUNTS</b>	<b>Feb 28, 21</b>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
10035 · Comerica - Checking	57,998.49
10045 · PayPal	656.20
10055 · California Bank & Trust	<u>36,335.00</u>
<b>Total Checking/Savings</b>	94,989.69
<b>Other Current Assets</b>	
10120 · BID Receivable	10,456.00
10125 · MAD Receivable	34,449.78
10145 · Farmers Market Receivable	10,447.77
10155 · Prepaid Expense	<u>4,013.20</u>
<b>Total Other Current Assets</b>	<u>59,366.75</u>
<b>Total Current Assets</b>	154,356.44
<b>Fixed Assets</b>	
10200 · Office Furniture & Equipment	21,364.81
10220 · Accumulated Depreciation	<u>-21,364.81</u>
<b>Total Fixed Assets</b>	<u>0.00</u>
<b>TOTAL ASSETS</b>	<b><u>154,356.44</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
20215 · BID Assessment	-1,274.20
20260 · PPP Loan Payable	36,285.00
<b>21000 · Payroll Liabilities</b>	
FUTA Payable	42.00
Vacation Payable	<u>5,615.00</u>
<b>Total 21000 · Payroll Liabilities</b>	<u>5,657.00</u>
<b>Total Other Current Liabilities</b>	<u>40,667.80</u>
<b>Total Current Liabilities</b>	<u>40,667.80</u>
<b>Total Liabilities</b>	40,667.80
<b>Equity</b>	
31100 · Unrestricted Net Assets	94,788.44
Net Income	<u>18,900.20</u>

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<b>ASSETS</b>	<b>Feb 28, 21</b>
Total Equity	<u>113,688.64</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>154,356.44</u></b>

Hillcrest Business Improvement Association, Inc. Balance Sheet As of February 28, 2021

	AQUARIUS			TOTAL		
	Feb 21	Budget	Variance	Jul '20 - Feb 21	Budget	Variance
<b>Income</b>						
40015 · CityFest	0.00			647.49		
40020 · Farmers Market	17,902.32	12,500.00	5,402.32	96,388.01	100,000.00	-3,611.99
40030 · SBEP	6,338.14	2,084.00	4,254.14	22,072.00	16,672.00	5,400.00
40040 · MAD	10,398.73	7,518.00	2,880.73	71,363.52	60,144.00	11,219.52
40050 · BID	9,946.44	6,000.00	3,946.44	75,522.61	48,000.00	27,522.61
40055 · BID Carry Forward	4,058.92	872.00	3,186.92	10,456.00	6,976.00	3,480.00
40060 · PROW	0.00			394.34	0.00	394.34
40090 · Mardi Gras	0.00	6,500.00	-6,500.00	0.00	6,500.00	-6,500.00
40110 · Taste	0.00	12,000.00	-12,000.00	0.00	12,000.00	-12,000.00
40115 · Taste 'N Tinis	0.00			0.00	16,500.00	-16,500.00
40140 · Banner Space	0.00	209.00	-209.00	0.00	1,672.00	-1,672.00
40145 · Pride Flag	0.00			678.00		
40150 · Grants	0.00			22,454.90		
40180 · Other Income	10,470.88	834.00	9,636.88	14,810.06	6,672.00	8,138.06
40190 · Hillcrest Security Subscription	1,136.31	1,834.00	-697.69	12,694.43	14,672.00	-1,977.57
40195 · Hillcrest Steam Cleaning	701.20	1,000.00	-298.80	6,016.54	8,000.00	-1,983.46
<b>Total Income</b>	<b>60,952.94</b>	<b>51,351.00</b>	<b>9,601.94</b>	<b>333,497.90</b>	<b>297,808.00</b>	<b>35,689.90</b>
<b>Expense</b>						
<b>50000 · Personnel</b>						
50005 · Salaries	7,786.80	9,834.00	-2,047.20	62,294.41	78,672.00	-16,377.59
50025 · Employer Taxes - Federal	595.69	856.00	-260.31	4,807.52	6,848.00	-2,040.48
50030 · Employer Taxes - State	0.00	157.00	-157.00	420.00	1,256.00	-836.00
50035 · Health Insurance	876.00	519.00	357.00	7,651.11	4,152.00	3,499.11
50040 · Workers Comp Insurance	0.00	85.00	-85.00	745.60	680.00	65.60
<b>Total 50000 · Personnel</b>	<b>9,258.49</b>	<b>11,451.00</b>	<b>-2,192.51</b>	<b>75,918.64</b>	<b>91,608.00</b>	<b>-15,689.36</b>
<b>50045 · Operating</b>						
50050 · Rent Office Space	840.00	842.00	-2.00	5,880.00	6,736.00	-856.00
50055 · Storage	689.00	292.00	397.00	3,875.00	2,336.00	1,539.00
50060 · Accounting	2,095.00	1,682.00	413.00	16,735.50	13,456.00	3,279.50
50065 · Audit	6,500.00	0.00	6,500.00	6,500.00	7,500.00	-1,000.00
50070 · Equipment Purchase	0.00	125.00	-125.00	0.00	1,000.00	-1,000.00
50080 · Bank & Credit Card Charges	14.88	50.00	-35.12	367.38	400.00	-32.62
50085 · Repair/Maintenance/Cleaning	0.00	234.00	-234.00	41.98	1,872.00	-1,830.02

Hillcrest Business Improvement Association, Inc. Balance Sheet As of February 28, 2021

**AQUARIUMS**

				TOTAL		
	Feb 21	Budget	Variance	Jul '20 - Feb 21	Budget	Variance
50090 · Office Supplies	0.00	167.00	-167.00	1,813.98	1,336.00	477.98
50095 · Postage and Delivery	57.97	30.00	27.97	121.39	240.00	-118.61
50100 · Printing/Photocopy	665.52	150.00	515.52	1,950.67	1,200.00	750.67
50110 · Dues/Subscriptions	0.00	0.00	0.00	350.00	0.00	350.00
50120 · Meetings	18.60	292.00	-273.40	318.60	2,336.00	-2,017.40
50125 · Legal	1,357.31	209.00	1,148.31	1,984.31	1,672.00	312.31
50130 · Telephone & Internet	636.96	209.00	427.96	5,567.91	1,672.00	3,895.91
50135 · Parking/Mileage	0.00	67.00	-67.00	3.75	536.00	-532.25
50140 · Depreciation	0.00	25.00	-25.00	0.00	200.00	-200.00
50330 · D & O / Liability Insurance	2,394.00	1,167.00	1,227.00	11,805.45	9,336.00	2,469.45
<b>Total 50045 · Operating</b>	<b>15,269.24</b>	<b>5,541.00</b>	<b>9,728.24</b>	<b>57,315.92</b>	<b>51,828.00</b>	<b>5,487.92</b>
<b>51000 · Neighborhood/Outreach Promotion</b>						
51525 · Promotion/Marketing/Campaigns	4,567.81	1,251.00	3,316.81	13,707.18	10,008.00	3,699.18
51526 · Taste	0.00	2,500.00	-2,500.00	300.00	2,500.00	-2,200.00
51527 · Taste 'N Tinis	0.00			-325.00	10,000.00	-10,325.00
51530 · Banners	0.00	375.00	-375.00	2,060.00	3,000.00	-940.00
51535 · Web Site Communications	0.00	125.00	-125.00	0.00	1,000.00	-1,000.00
51540 · Business Mixers/Open House	0.00	459.00	-459.00	0.00	3,672.00	-3,672.00
51545 · Newsletter	0.00	251.00	-251.00	1,190.01	2,008.00	-817.99
51555 · Farmer's Market	1,000.00	0.00	1,000.00	4,103.73	0.00	4,103.73
51820 · Hillcrest Fat Tuesday	0.00	6,500.00	-6,500.00	0.00	6,500.00	-6,500.00
51870 · Mardi Gras	0.00			-590.00	0.00	-590.00
<b>Total 51000 · Neighborhood/Outreach Promotion</b>	<b>5,567.81</b>	<b>11,461.00</b>	<b>-5,893.19</b>	<b>20,445.92</b>	<b>38,688.00</b>	<b>-18,242.08</b>
<b>53000 · Physical Improvements</b>						
51575 · Pride Flag Project	0.00			3,052.81	0.00	3,052.81
53125 · Hillcrest Sign Utilities/Maint.	242.07	251.00	-8.93	4,928.77	2,008.00	2,920.77
53130 · Security	3,949.00	2,831.00	1,118.00	30,368.00	22,648.00	7,720.00
53131 · Security Subscription	1,191.50	1,542.00	-350.50	11,054.00	12,336.00	-1,282.00
53134 · Steam Cleaning Subscription	3,197.50	875.00	2,322.50	10,674.50	7,000.00	3,674.50
53137 · Pressure Washing/Steam Cleaning	5,375.02	2,372.00	3,003.02	21,307.71	18,976.00	2,331.71
53139 · Sidewalk Cleaning/Improvements	5,014.00	3,501.00	1,513.00	40,543.51	28,008.00	12,535.51
53150 · Dumpsters	954.13	690.00	264.13	8,166.29	5,520.00	2,646.29
53155 · Tree/Flower/Light Maintenance	3,336.75	1,000.00	2,336.75	14,905.75	8,000.00	6,905.75

Hillcrest Business Improvement Association, Inc. Balance Sheet As of February 28, 2021

**AQAN**

				TOTAL		
	Feb 21	Budget	Variance	Jul '20 - Feb 21	Budget	Variance
53159 · EMAD Expansion	5,000.00			15,000.00		
53161 · Special Projects	915.88			915.88		
53165 · Contingency	0.00	2,019.00	-2,019.00	0.00	16,152.00	-16,152.00
<b>Total 53000 · Physical Improvements</b>	<b>29,175.85</b>	<b>15,081.00</b>	<b>14,094.85</b>	<b>160,917.22</b>	<b>120,648.00</b>	<b>40,269.22</b>
<b>Total Expense</b>	<b>59,271.39</b>	<b>43,534.00</b>	<b>15,737.39</b>	<b>314,597.70</b>	<b>302,772.00</b>	<b>11,825.70</b>
	<b>1,681.55</b>	<b>7,817.00</b>	<b>-6,135.45</b>	<b>18,900.20</b>	<b>-4,964.00</b>	<b>23,864.20</b>

Hillcrest Business Improvement Association, Inc. Balance Sheet As of February 28, 2021

AQAFB 2021	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
<b>Income</b>						
40015 · CityFest	0.00	647.49	0.00	0.00	0.00	647.49
40020 · Farmers Market	0.00	96,388.01	0.00	0.00	0.00	96,388.01
40030 · SBEP	0.00	0.00	0.00	0.00	22,072.00	22,072.00
40040 · MAD	0.00	0.00	0.00	71,363.52	0.00	71,363.52
40050 · BID	0.00	0.00	75,522.61	0.00	0.00	75,522.61
40055 · BID Carry Forward	0.00	0.00	10,456.00	0.00	0.00	10,456.00
40060 · PROW	394.34	0.00	0.00	0.00	0.00	394.34
40145 · Pride Flag	678.00	0.00	0.00	0.00	0.00	678.00
40150 · Grants	22,454.90	0.00	0.00	0.00	0.00	22,454.90
40180 · Other Income	14,810.06	0.00	0.00	0.00	0.00	14,810.06
40190 · Hillcrest Security Subscription	12,694.43	0.00	0.00	0.00	0.00	12,694.43
40195 · Hillcrest Steam Cleaning	6,016.54	0.00	0.00	0.00	0.00	6,016.54
<b>Total Income</b>	<b>57,048.27</b>	<b>97,035.50</b>	<b>85,978.61</b>	<b>71,363.52</b>	<b>22,072.00</b>	<b>333,497.90</b>
<b>Expense</b>						
<b>50000 · Personnel</b>						
50005 · Salaries	20,377.08	0.00	21,576.67	0.00	20,340.66	62,294.41
50025 · Employer Taxes - Federal	1,569.11	0.00	1,666.57	0.00	1,571.84	4,807.52
50030 · Employer Taxes - State	100.99	0.00	159.51	0.00	159.50	420.00
50035 · Health Insurance	7,651.11	0.00	0.00	0.00	0.00	7,651.11
50040 · Workers Comp Insurance	0.00	0.00	745.60	0.00	0.00	745.60
<b>Total 50000 · Personnel</b>	<b>29,698.29</b>	<b>0.00</b>	<b>24,148.35</b>	<b>0.00</b>	<b>22,072.00</b>	<b>75,918.64</b>
<b>50045 · Operating</b>						
50050 · Rent Office Space	5,880.00	0.00	0.00	0.00	0.00	5,880.00
50055 · Storage	3,875.00	0.00	0.00	0.00	0.00	3,875.00
50060 · Accounting	14,448.50	0.00	7.00	2,280.00	0.00	16,735.50
50065 · Audit	6,500.00	0.00	0.00	0.00	0.00	6,500.00
50080 · Bank & Credit Card Charges	367.38	0.00	0.00	0.00	0.00	367.38
50085 · Repair/Maintenance/Cleaning	41.98	0.00	0.00	0.00	0.00	41.98
50090 · Office Supplies	1,813.98	0.00	0.00	0.00	0.00	1,813.98
50095 · Postage and Delivery	121.39	0.00	0.00	0.00	0.00	121.39
50100 · Printing/Photocopy	1,846.15	0.00	104.52	0.00	0.00	1,950.67
50110 · Dues/Subscriptions	350.00	0.00	0.00	0.00	0.00	350.00
50120 · Meetings	318.60	0.00	0.00	0.00	0.00	318.60
50125 · Legal	1,984.31	0.00	0.00	0.00	0.00	1,984.31

Hillcrest Business Improvement Association, Inc. Balance Sheet As of February 28, 2021

<b>AQAP 502</b>	<b>110 GENERAL</b>	<b>220 SPECIAL EVENTS</b>	<b>410 BID CONTRACT</b>	<b>510 MAD</b>	<b>610 SBEP</b>	<b>TOTAL</b>
50130 · Telephone & Internet	5,567.91	0.00	0.00	0.00	0.00	5,567.91
50135 · Parking/Mileage	3.75	0.00	0.00	0.00	0.00	3.75
50330 · D & O / Liability Insurance	11,805.45	0.00	0.00	0.00	0.00	11,805.45
<b>Total 50045 · Operating</b>	<b>54,924.40</b>	<b>0.00</b>	<b>111.52</b>	<b>2,280.00</b>	<b>0.00</b>	<b>57,315.92</b>
<b>51000 · Neighborhood/Outreach Promotion</b>						
51525 · Promotion/Marketing/Campaigns	6,203.76	300.00	7,203.42	0.00	0.00	13,707.18
51526 · Taste	0.00	300.00	0.00	0.00	0.00	300.00
51527 · Taste 'N Tinis	0.00	-325.00	0.00	0.00	0.00	-325.00
51530 · Banners	0.00	0.00	2,060.00	0.00	0.00	2,060.00
51545 · Newsletter	0.00	0.00	1,190.01	0.00	0.00	1,190.01
51555 · Farmer's Market	25.89	4,077.84	0.00	0.00	0.00	4,103.73
51870 · Mardi Gras	0.00	-590.00	0.00	0.00	0.00	-590.00
<b>Total 51000 · Neighborhood/Outreach Promotion</b>	<b>6,229.65</b>	<b>3,762.84</b>	<b>10,453.43</b>	<b>0.00</b>	<b>0.00</b>	<b>20,445.92</b>
<b>53000 · Physical Improvements</b>						
51575 · Pride Flag Project	3,052.81	0.00	0.00	0.00	0.00	3,052.81
53125 · Hillcrest Sign Utilities/Maint.	0.00	0.00	1,000.00	3,928.77	0.00	4,928.77
53130 · Security	0.00	0.00	0.00	30,368.00	0.00	30,368.00
53131 · Security Subscription	11,054.00	0.00	0.00	0.00	0.00	11,054.00
53134 · Steam Cleaning Subscription	10,674.50	0.00	0.00	0.00	0.00	10,674.50
53137 · Pressure Washing/Steam Cleaning	222.14	0.00	0.00	21,085.57	0.00	21,307.71
53139 · Sidewalk Cleaning/Improvements	0.00	0.00	31,248.51	9,295.00	0.00	40,543.51
53150 · Dumpsters	564.94	0.00	3,195.17	4,406.18	0.00	8,166.29
53155 · Tree/Flower/Light Maintenance	0.00	0.00	14,905.75	0.00	0.00	14,905.75
53159 · EMAD Expansion	15,000.00	0.00	0.00	0.00	0.00	15,000.00
53161 · Special Projects	0.00	0.00	915.88	0.00	0.00	915.88
<b>Total 53000 · Physical Improvements</b>	<b>40,568.39</b>	<b>0.00</b>	<b>51,265.31</b>	<b>69,083.52</b>	<b>0.00</b>	<b>160,917.22</b>
<b>Total Expense</b>	<b>131,420.73</b>	<b>3,762.84</b>	<b>85,978.61</b>	<b>71,363.52</b>	<b>22,072.00</b>	<b>314,597.70</b>
	<b>-74,372.46</b>	<b>93,272.66</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>18,900.20</b>