

ACCOUNTS	Jun 30, 20
ASSETS	
Current Assets	
Checking/Savings	
10035 · Comerica - Checking	63,187.97
10045 · PayPal	<u>656.20</u>
Total Checking/Savings	63,844.17
Accounts Receivable	
12000 · Accounts Receivable	<u>2,859.00</u>
Total Accounts Receivable	2,859.00
Other Current Assets	
10125 · MAD Receivable	11,457.51
10145 · Farmers Market Receivable	7,805.35
10155 · Prepaid Expense	5,483.33
10180 · Pride Prepaid/Receivable	20,000.00
10190 · Tech. Assistance/Acctg. Rcvbl.	<u>980.00</u>
Total Other Current Assets	<u>45,726.19</u>
Total Current Assets	112,429.36
Fixed Assets	
10200 · Office Furniture & Equipment	21,364.81
10220 · Accumulated Depreciation	<u>-21,364.81</u>
Total Fixed Assets	<u>0.00</u>
TOTAL ASSETS	<u>112,429.36</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	<u>60.00</u>
Total Accounts Payable	60.00
Other Current Liabilities	
20210 · Accrued Expenses	5,742.43
20235 · City Fest Deferred Revenue	647.49
20240 · Deferred Revenue	2,000.00
21000 · Payroll Liabilities	
Vacation Payable	<u>5,615.00</u>
Total 21000 · Payroll Liabilities	<u>5,615.00</u>
Total Other Current Liabilities	<u>14,004.92</u>
Total Current Liabilities	<u>14,064.92</u>
Total Liabilities	14,064.92
Equity	
31100 · Unrestricted Net Assets	165,543.39
Net Income	<u>-67,178.95</u>
Total Equity	<u>98,364.44</u>
TOTAL LIABILITIES & EQUITY	<u>112,429.36</u>

Hillcrest Business Improvement Association, Inc. Profit & Loss Budget vs. Actual July 2019 through June 2020

	TOTAL					
	Jun 20	Budget	Variance	Jul '19 - Jun 20	Budget	Variance
Income						
40015 · CityFest	9,227.99			122,750.63	112,000.00	10,750.63
40020 · Farmers Market	6,378.59	0.00	6,378.59	238,059.89	227,956.00	10,103.89
40030 · SBEP	0.00	0.00	0.00	27,072.00	25,000.00	2,072.00
40040 · MAD	0.00	7,546.00	-7,546.00	91,946.97	90,183.00	1,763.97
40050 · BID	6,193.50	8,735.00	-2,541.50	94,258.21	105,000.00	-10,741.79
40060 · PROW	171.42	0.00	171.42	171.42	0.00	171.42
40090 · Mardi Gras	0.00	0.00	0.00	7,519.41	20,000.00	-12,480.59
40100 · Nightmare on Normal Street	425.00			41,592.22	45,000.00	-3,407.78
40115 · Taste 'N Tinis	0.00			18,263.99	16,500.00	1,763.99
40140 · Banner Space	0.00	250.00	-250.00	1,500.00	2,500.00	-1,000.00
40145 · Pride Flag	0.00			2,500.00	2,500.00	0.00
40150 · Grants	2,000.00			8,000.00		
40155 · Pride of Hillcrest/Block Party	1,860.00			80,864.17	75,000.00	5,864.17
40180 · Other Income	0.03	0.00	0.03	153.03	100.00	53.03
40190 · Hillcrest Security Subscription	1,616.46	0.00	1,616.46	25,894.57	19,800.00	6,094.57
40195 · Hillcrest Steam Cleaning	592.28	0.00	592.28	13,616.70	9,900.00	3,716.70
Total Income	28,465.27	16,531.00	11,934.27	774,163.21	751,439.00	22,724.21
Expense						
50000 · Personnel						
50005 · Salaries	13,606.15	11,275.00	2,331.15	151,261.89	161,440.00	-10,178.11
50025 · Employer Taxes - Federal	1,041.88	969.00	72.88	11,660.60	13,128.00	-1,467.40
50030 · Employer Taxes - State	0.00	270.00	-270.00	909.99	3,196.00	-2,286.01
50035 · Health Insurance	113.40	1,326.00	-1,212.60	18,071.41	16,000.00	2,071.41
50040 · Workers Comp Insurance	662.40	238.00	424.40	662.40	2,845.00	-2,182.60
Total 50000 · Personnel	15,423.83	14,078.00	1,345.83	182,566.29	196,609.00	-14,042.71
50045 · Operating						
50050 · Rent Office Space	900.00	838.00	62.00	10,140.00	10,100.00	40.00
50055 · Storage	1,593.00	562.00	1,031.00	7,889.77	6,700.00	1,189.77
50060 · Accounting	1,505.25	1,850.00	-344.75	23,376.00	27,200.00	-3,824.00
50065 · Audit	0.00	0.00	0.00	11,000.00	7,500.00	3,500.00
50070 · Equipment Purchase	0.00	175.00	-175.00	643.47	2,100.00	-1,456.53
50075 · Intern/Consultant	1,500.00	1,000.00	500.00	19,780.00	12,000.00	7,780.00
50080 · Bank & Credit Card Charges	30.00	50.00	-20.00	1,536.03	600.00	936.03
50085 · Repair/Maintenance/Cleaning	0.00	237.00	-237.00	2,220.00	2,800.00	-580.00
50090 · Office Supplies	0.00	263.00	-263.00	4,936.44	3,200.00	1,736.44
50095 · Postage and Delivery	0.00	31.00	-31.00	29.98	350.00	-320.02
50100 · Printing/Photocopy	609.96	150.00	459.96	3,699.82	1,800.00	1,899.82
50110 · Dues/Subscriptions	0.00	87.00	-87.00	510.00	1,000.00	-490.00
50120 · Meetings	149.99	288.00	-138.01	6,707.05	3,500.00	3,207.05
50125 · Legal	1,798.15	100.00	1,698.15	1,953.78	1,200.00	753.78
50130 · Telephone & Internet	1,837.18	750.00	1,087.18	14,246.26	9,000.00	5,246.26
50135 · Parking/Mileage	24.30	200.00	-175.70	580.39	2,400.00	-1,819.61
50140 · Depreciation	0.00	25.00	-25.00	0.00	300.00	-300.00
50330 · D & O / Liability Insurance	2,592.00	0.00	2,592.00	20,484.20	9,500.00	10,984.20
Total 50045 · Operating	12,539.83	6,606.00	5,933.83	129,733.19	101,250.00	28,483.19
51000 · Neighborhood/Outreach Promotion						
51515 · CityFest	0.00			78,130.88	78,000.00	130.88
51525 · Promotion/Marketing/Campaigns	250.00	1,288.00	-1,038.00	37,331.78	15,500.00	21,831.78
51526 · Taste	0.00	0.00	0.00	1,222.32	0.00	1,222.32

Hillcrest Business Improvement Association, Inc. Profit & Loss Budget vs. Actual July 2019 through June 2020

	TOTAL					
	Jun 20	Budget	Variance	Jul '19 - Jun 20	Budget	Variance
51527 · Taste 'N Tinis	0.00			12,844.76	10,000.00	2,844.76
51530 · Banners	0.00	0.00	0.00	9,750.52	9,600.00	150.52
51535 · Web Site Communications	16.00	137.00	-121.00	4,530.43	1,500.00	3,030.43
51540 · Business Mixers/Open House	0.00	201.00	-201.00	11,389.25	2,500.00	8,889.25
51545 · Newsletter	0.00	250.00	-250.00	1,504.02	3,000.00	-1,495.98
51555 · Farmer's Market	1,530.26	1,250.00	280.26	19,275.70	15,000.00	4,275.70
51565 · Hillcrest Map	0.00	250.00	-250.00	0.00	3,000.00	-3,000.00
51800 · Pride of Hillcrest/Block Party	0.00			57,357.90	63,000.00	-5,642.10
51870 · Mardi Gras	9.95	0.00	9.95	10,299.10	6,500.00	3,799.10
51880 · Nightmare on Normal	0.00			38,719.90	40,000.00	-1,280.10
Total 51000 · Neighborhood/Outreach Promotion	1,806.21	3,376.00	-1,569.79	282,356.56	247,600.00	34,756.56
53000 · Physical Improvements						
51575 · Pride Flag Project	737.00	0.00	737.00	21,032.40	0.00	21,032.40
53125 · Hillcrest Sign Utilities/Maint.	48.96	239.00	-190.04	3,442.42	3,000.00	442.42
53130 · Security	4,414.00	2,859.00	1,555.00	47,533.00	34,000.00	13,533.00
53131 · Security Subscription	950.00	447.00	503.00	18,250.00	5,364.00	12,886.00
53134 · Steam Cleaning Subscription	3,142.50	675.00	2,467.50	13,992.50	8,100.00	5,892.50
53139 · Sidewalk Cleaning/Improvements	6,648.51	7,630.00	-981.49	85,711.12	91,626.00	-5,914.88
53150 · Dumpsters	697.88	832.00	-134.12	9,494.97	10,000.00	-505.03
53155 · Tree/Flower/Light Maintenance	867.00	3,371.00	-2,504.00	35,344.70	40,595.00	-5,250.30
53159 · EMAD Expansion	0.00			11,624.20		
53165 · Contingency	0.00	994.00	-994.00	260.81	11,878.00	-11,617.19
Total 53000 · Physical Improvements	17,505.85	17,047.00	458.85	246,686.12	204,563.00	42,123.12
Total Expense	47,275.72	41,107.00	6,168.72	841,342.16	750,022.00	91,320.16
	-18,810.45	-24,576.00	5,765.55	-67,178.95	1,417.00	-68,595.95

Hillcrest Business Improvement Association, Inc. Profit & Loss Budget vs. Actual July 2019 through June 2020

ACCOUNTS	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
Income						
40015 · CityFest	0.00	122,750.63	0.00	0.00	0.00	122,750.63
40020 · Farmers Market	0.00	238,059.89	0.00	0.00	0.00	238,059.89
40030 · SBEP	0.00	0.00	0.00	0.00	27,072.00	27,072.00
40040 · MAD	0.00	0.00	0.00	91,946.97	0.00	91,946.97
40050 · BID	0.00	0.00	94,258.21	0.00	0.00	94,258.21
40060 · PROW	171.42	0.00	0.00	0.00	0.00	171.42
40090 · Mardi Gras	0.00	7,519.41	0.00	0.00	0.00	7,519.41
40100 · Nightmare on Normal Street	0.00	41,592.22	0.00	0.00	0.00	41,592.22
40115 · Taste 'N Tinis	0.00	18,263.99	0.00	0.00	0.00	18,263.99
40140 · Banner Space	1,500.00	0.00	0.00	0.00	0.00	1,500.00
40145 · Pride Flag	2,500.00	0.00	0.00	0.00	0.00	2,500.00
40150 · Grants	3,000.00	0.00	0.00	0.00	5,000.00	8,000.00
40155 · Pride of Hillcrest/Block Party	0.00	80,864.17	0.00	0.00	0.00	80,864.17
40180 · Other Income	153.03	0.00	0.00	0.00	0.00	153.03
40190 · Hillcrest Security Subscription	25,894.57	0.00	0.00	0.00	0.00	25,894.57
40195 · Hillcrest Steam Cleaning	13,616.70	0.00	0.00	0.00	0.00	13,616.70
Total Income	46,835.72	509,050.31	94,258.21	91,946.97	32,072.00	774,163.21
Expense						
50000 · Personnel						
50005 · Salaries	98,653.14	13,872.73	15,130.80	0.00	23,605.22	151,261.89
50025 · Employer Taxes - Federal	7,601.03	1,068.52	1,166.49	0.00	1,824.56	11,660.60
50030 · Employer Taxes - State	549.46	74.75	92.74	0.00	193.04	909.99
50035 · Health Insurance	18,071.41	0.00	0.00	0.00	0.00	18,071.41
50040 · Workers Comp Insurance	662.40	0.00	0.00	0.00	0.00	662.40
Total 50000 · Personnel	125,537.44	15,016.00	16,390.03	0.00	25,622.82	182,566.29
50045 · Operating						
50050 · Rent Office Space	10,140.00	0.00	0.00	0.00	0.00	10,140.00
50055 · Storage	7,889.77	0.00	0.00	0.00	0.00	7,889.77
50060 · Accounting	7,719.82	6,745.00	0.00	2,462.00	6,449.18	23,376.00
50065 · Audit	11,000.00	0.00	0.00	0.00	0.00	11,000.00
50070 · Equipment Purchase	643.47	0.00	0.00	0.00	0.00	643.47
50075 · Intern/Consultant	9,395.00	10,385.00	0.00	0.00	0.00	19,780.00
50080 · Bank & Credit Card Charges	1,536.03	0.00	0.00	0.00	0.00	1,536.03
50085 · Repair/Maintenance/Cleaning	2,220.00	0.00	0.00	0.00	0.00	2,220.00
50090 · Office Supplies	4,755.42	181.02	0.00	0.00	0.00	4,936.44
50095 · Postage and Delivery	29.98	0.00	0.00	0.00	0.00	29.98
50100 · Printing/Photocopy	3,457.77	242.05	0.00	0.00	0.00	3,699.82
50110 · Dues/Subscriptions	510.00	0.00	0.00	0.00	0.00	510.00
50120 · Meetings	6,707.05	0.00	0.00	0.00	0.00	6,707.05
50125 · Legal	1,953.78	0.00	0.00	0.00	0.00	1,953.78
50130 · Telephone & Internet	14,246.26	0.00	0.00	0.00	0.00	14,246.26
50135 · Parking/Mileage	577.89	2.50	0.00	0.00	0.00	580.39
50330 · D & O / Liability Insurance	3,548.55	16,935.65	0.00	0.00	0.00	20,484.20
Total 50045 · Operating	86,330.79	34,491.22	0.00	2,462.00	6,449.18	129,733.19
51000 · Neighborhood/Outreach Promotion						
51515 · CityFest	500.00	77,630.88	0.00	0.00	0.00	78,130.88
51525 · Promotion/Marketing/Campaigns	17,616.13	0.00	19,715.65	0.00	0.00	37,331.78
51526 · Taste	0.00	1,222.32	0.00	0.00	0.00	1,222.32
51527 · Taste 'N Tinis	782.48	12,062.28	0.00	0.00	0.00	12,844.76
51530 · Banners	9,750.52	0.00	0.00	0.00	0.00	9,750.52

Hillcrest Business Improvement Association, Inc. Profit & Loss Budget vs. Actual July 2019 through June 2020

AQATWBYTS	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
51535 · Web Site Communications	4,530.43	0.00	0.00	0.00	0.00	4,530.43
51540 · Business Mixers/Open House	5,974.33	3,127.04	2,287.88	0.00	0.00	11,389.25
51545 · Newsletter	924.14	0.00	579.88	0.00	0.00	1,504.02
51555 · Farmer's Market	71.21	19,204.49	0.00	0.00	0.00	19,275.70
51800 · Pride of Hillcrest/Block Party	0.00	57,357.90	0.00	0.00	0.00	57,357.90
51870 · Mardi Gras	0.00	10,299.10	0.00	0.00	0.00	10,299.10
51880 · Nightmare on Normal	0.00	38,719.90	0.00	0.00	0.00	38,719.90
Total 51000 · Neighborhood/Outreach Promotion	40,149.24	219,623.91	22,583.41	0.00	0.00	282,356.56
53000 · Physical Improvements						
51575 · Pride Flag Project	21,032.40	0.00	0.00	0.00	0.00	21,032.40
53125 · Hillcrest Sign Utilities/Maint.	48.96	0.00	0.00	3,393.46	0.00	3,442.42
53130 · Security	8,270.18	0.00	0.00	39,262.82	0.00	47,533.00
53131 · Security Subscription	18,250.00	0.00	0.00	0.00	0.00	18,250.00
53134 · Steam Cleaning Subscription	13,992.50	0.00	0.00	0.00	0.00	13,992.50
53139 · Sidewalk Cleaning/Improvements	8,092.03	0.00	35,254.77	42,364.32	0.00	85,711.12
53150 · Dumpsters	5,030.60	0.00	0.00	4,464.37	0.00	9,494.97
53155 · Tree/Flower/Light Maintenance	15,314.70	0.00	20,030.00	0.00	0.00	35,344.70
53159 · EMAD Expansion	11,624.20	0.00	0.00	0.00	0.00	11,624.20
53165 · Contingency	260.81	0.00	0.00	0.00	0.00	260.81
Total 53000 · Physical Improvements	101,916.38	0.00	55,284.77	89,484.97	0.00	246,686.12
Total Expense	353,933.85	269,131.13	94,258.21	91,946.97	32,072.00	841,342.16
	-307,098.13	239,919.18	0.00	0.00	0.00	-67,178.95

Hillcrest Business Improvement Association, Inc. Profit & Loss Budget vs. Actual July 2019 through June 2020

AQAAPOKAB	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Artist & Craftsman Supply	0.00	0.00	103.00	0.00	103.00	206.00
AT&T.	0.00	0.00	0.00	0.00	1,800.00	1,800.00
Flicks	0.00	0.00	0.00	0.00	250.00	250.00
The Assistance League	0.00	103.00	0.00	0.00	0.00	103.00
Zehnder Communications, Inc.	0.00	0.00	0.00	0.00	500.00	500.00
TOTAL	0.00	103.00	103.00	0.00	2,653.00	2,859.00