

Hillcrest Business Improvement Association, Inc. Balance Sheet As of May 31, 2021

AQAP/PAH/AS	<u>May 31, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
10035 · Comerica - Checking	54,935.27
10045 · PayPal	656.20
10055 · California Bank & Trust	<u>36,329.00</u>
Total Checking/Savings	91,920.47
Other Current Assets	
10110 · Block Party Prepaid/Rcvbl.	3,081.65
10125 · MAD Receivable	23,437.48
10145 · Farmers Market Receivable	4,267.68
10155 · Prepaid Expense	7,211.50
10195 · Taste & Tinis Prepaid/Rcvbls.	<u>34,750.00</u>
Total Other Current Assets	<u>72,748.31</u>
Total Current Assets	164,668.78
Fixed Assets	
10200 · Office Furniture & Equipment	21,364.81
10220 · Accumulated Depreciation	<u>-21,364.81</u>
Total Fixed Assets	<u>0.00</u>
TOTAL ASSETS	<u>164,668.78</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
20215 · BID Assessment	655.07
20230 · Sales Tax Payable	3.00
20260 · PPP Loan Payable	36,285.00
21000 · Payroll Liabilities	
FUTA Payable	39.50
Vacation Payable	<u>5,615.00</u>
Total 21000 · Payroll Liabilities	<u>5,654.50</u>
Total Other Current Liabilities	<u>42,597.57</u>
Total Current Liabilities	<u>42,597.57</u>
Total Liabilities	42,597.57
Equity	
31100 · Unrestricted Net Assets	94,788.44
Net Income	<u>27,282.77</u>

Hillcrest Business Improvement Association, Inc. Balance Sheet As of May 31, 2021

ASSETS	May 31, 21
Total Equity	<u>122,071.21</u>
TOTAL LIABILITIES & EQUITY	<u>164,668.78</u>

Hillcrest Business Improvement Association, Inc. Balance Sheet As of May 31, 2021

	AQUARIUS			TOTAL		
	May 21	Budget	Variance	Jul '20 - May 21	Budget	Variance
Income						
40015 · CityFest	0.00			647.49		
40020 · Farmers Market	19,757.71	12,500.00	7,257.71	143,860.53	137,500.00	6,360.53
40030 · SBEP	0.00	2,084.00	-2,084.00	22,072.00	22,924.00	-852.00
40040 · MAD	5,816.57	7,518.00	-1,701.43	94,801.00	82,698.00	12,103.00
40050 · BID	7,122.00	6,000.00	1,122.00	100,893.90	66,000.00	34,893.90
40055 · BID Carry Forward	0.00	872.00	-872.00	10,456.00	9,592.00	864.00
40060 · PROW	0.00			394.34	0.00	394.34
40090 · Mardi Gras	0.00	0.00	0.00	0.00	6,500.00	-6,500.00
40110 · Taste	34,750.00	0.00	34,750.00	34,750.00	32,000.00	2,750.00
40115 · Taste 'N Tinis	0.00			0.00	16,500.00	-16,500.00
40140 · Banner Space	0.00	209.00	-209.00	0.00	2,299.00	-2,299.00
40145 · Pride Flag	0.00			678.00		
40150 · Grants	0.00			22,454.90		
40180 · Other Income	2,667.49	834.00	1,833.49	23,530.81	9,174.00	14,356.81
40190 · Hillcrest Security Subscription	2,115.46	1,834.00	281.46	18,183.49	20,174.00	-1,990.51
40195 · Hillcrest Steam Cleaning	1,012.78	1,000.00	12.78	9,759.82	11,000.00	-1,240.18
Total Income	73,242.01	32,851.00	40,391.01	482,482.28	416,361.00	66,121.28
Expense						
50000 · Personnel						
50005 · Salaries	12,203.23	9,834.00	2,369.23	92,237.93	108,174.00	-15,936.07
50025 · Employer Taxes - Federal	960.04	856.00	104.04	7,137.69	9,416.00	-2,278.31
50030 · Employer Taxes - State	264.98	157.00	107.98	814.98	1,727.00	-912.02
50035 · Health Insurance	0.00	519.00	-519.00	8,550.61	5,709.00	2,841.61
50040 · Workers Comp Insurance	0.00	85.00	-85.00	1,566.60	935.00	631.60
Total 50000 · Personnel	13,428.25	11,451.00	1,977.25	110,307.81	125,961.00	-15,653.19
50045 · Operating						
50050 · Rent Office Space	840.00	842.00	-2.00	8,800.00	9,262.00	-462.00
50055 · Storage	1,323.00	292.00	1,031.00	6,692.00	3,212.00	3,480.00
50060 · Accounting	2,096.75	1,682.00	414.75	23,024.00	18,502.00	4,522.00
50065 · Audit	0.00	0.00	0.00	6,500.00	7,500.00	-1,000.00
50070 · Equipment Purchase	1,471.05	125.00	1,346.05	1,471.05	1,375.00	96.05
50080 · Bank & Credit Card Charges	513.96	50.00	463.96	1,078.60	550.00	528.60
50085 · Repair/Maintenance/Cleaning	0.00	234.00	-234.00	41.98	2,574.00	-2,532.02
50090 · Office Supplies	0.00	167.00	-167.00	1,838.89	1,837.00	1.89
50095 · Postage and Delivery	65.89	30.00	35.89	222.69	330.00	-107.31

Hillcrest Business Improvement Association, Inc. Balance Sheet As of May 31, 2021

	AQUARIUS			TOTAL		
	May 21	Budget	Variance	Jul '20 - May 21	Budget	Variance
50100 · Printing/Photocopy	288.02	150.00	138.02	2,939.72	1,650.00	1,289.72
50110 · Dues/Subscriptions	0.00	0.00	0.00	1,958.86	0.00	1,958.86
50120 · Meetings	73.97	292.00	-218.03	626.83	3,212.00	-2,585.17
50125 · Legal	0.00	209.00	-209.00	1,984.31	2,299.00	-314.69
50130 · Telephone & Internet	2,475.02	209.00	2,266.02	11,780.99	2,299.00	9,481.99
50135 · Parking/Mileage	0.00	67.00	-67.00	5.00	737.00	-732.00
50140 · Depreciation	0.00	25.00	-25.00	0.00	275.00	-275.00
50330 · D & O / Liability Insurance	0.00	1,167.00	-1,167.00	14,304.45	12,837.00	1,467.45
Total 50045 · Operating	9,147.66	5,541.00	3,606.66	83,269.37	68,451.00	14,818.37
51000 · Neighborhood/Outreach Promotion						
51525 · Promotion/Marketing/Campaigns	0.00	1,251.00	-1,251.00	22,154.72	13,761.00	8,393.72
51526 · Taste	3,533.35	0.00	3,533.35	3,833.35	5,000.00	-1,166.65
51527 · Taste 'N Tinis	0.00			-325.00	10,000.00	-10,325.00
51530 · Banners	550.00	375.00	175.00	3,666.63	4,125.00	-458.37
51535 · Web Site Communications	0.00	125.00	-125.00	0.00	1,375.00	-1,375.00
51540 · Business Mixers/Open House	0.00	459.00	-459.00	0.00	5,049.00	-5,049.00
51545 · Newsletter	0.00	251.00	-251.00	1,190.01	2,761.00	-1,570.99
51555 · Farmer's Market	500.00	0.00	500.00	5,750.46	0.00	5,750.46
51800 · Pride of Hillcrest/Block Party	3,081.65			3,081.65		
51820 · Hillcrest Fat Tuesday	0.00	0.00	0.00	0.00	6,500.00	-6,500.00
51870 · Mardi Gras	0.00			-590.00	0.00	-590.00
Total 51000 · Neighborhood/Outreach Promotion	7,665.00	2,461.00	5,204.00	38,761.82	48,571.00	-9,809.18
53000 · Physical Improvements						
51575 · Pride Flag Project	0.00			3,052.81	0.00	3,052.81
53125 · Hillcrest Sign Utilities/Maint.	138.37	251.00	-112.63	5,374.07	2,761.00	2,613.07
53130 · Security	3,799.50	2,831.00	968.50	43,406.50	31,141.00	12,265.50
53131 · Security Subscription	2,011.50	1,542.00	469.50	15,448.50	16,962.00	-1,513.50
53134 · Steam Cleaning Subscription	1,027.50	875.00	152.50	12,729.50	9,625.00	3,104.50
53137 · Pressure Washing/Steam Cleaning	2,687.51	2,372.00	315.51	26,682.73	26,092.00	590.73
53139 · Sidewalk Cleaning/Improvements	4,617.00	3,501.00	1,116.00	56,171.76	38,511.00	17,660.76
53150 · Dumpsters	952.72	690.00	262.72	11,248.96	7,590.00	3,658.96
53155 · Tree/Flower/Light Maintenance	867.00	1,000.00	-133.00	19,886.75	11,000.00	8,886.75
53159 · EMAD Expansion	5,000.00			25,000.00		
53161 · Special Projects	3,005.26			6,940.58		
53165 · Contingency	0.00	2,019.00	-2,019.00	0.00	22,209.00	-22,209.00

Hillcrest Business Improvement Association, Inc. Balance Sheet As of May 31, 2021

AQAN/B/PS

	TOTAL					
	May 21	Budget	Variance	Jul '20 - May 21	Budget	Variance
Total 53000 - Physical Improvements	24,106.36	15,081.00	9,025.36	225,942.16	165,891.00	60,051.16
Total Expense	54,347.27	34,534.00	19,813.27	458,281.16	408,874.00	49,407.16
	18,894.74	-1,683.00	20,577.74	24,201.12	7,487.00	16,714.12

Hillcrest Business Improvement Association, Inc. Balance Sheet As of May 31, 2021

ACCOUNTS	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
Income						
40015 · CityFest	0.00	647.49	0.00	0.00	0.00	647.49
40020 · Farmers Market	0.00	143,860.53	0.00	0.00	0.00	143,860.53
40030 · SBEP	0.00	0.00	0.00	0.00	22,072.00	22,072.00
40040 · MAD	0.00	0.00	0.00	94,801.00	0.00	94,801.00
40050 · BID	0.00	0.00	100,893.90	0.00	0.00	100,893.90
40055 · BID Carry Forward	0.00	0.00	10,456.00	0.00	0.00	10,456.00
40060 · PROW	394.34	0.00	0.00	0.00	0.00	394.34
40110 · Taste	0.00	34,750.00	0.00	0.00	0.00	34,750.00
40145 · Pride Flag	678.00	0.00	0.00	0.00	0.00	678.00
40150 · Grants	22,454.90	0.00	0.00	0.00	0.00	22,454.90
40180 · Other Income	17,801.64	5,729.17	0.00	0.00	0.00	23,530.81
40190 · Hillcrest Security Subscription	18,183.49	0.00	0.00	0.00	0.00	18,183.49
40195 · Hillcrest Steam Cleaning	9,759.82	0.00	0.00	0.00	0.00	9,759.82
Total Income	69,272.19	184,987.19	111,349.90	94,801.00	22,072.00	482,482.28
Expense						
50000 · Personnel						
50005 · Salaries	46,207.23	2,166.67	23,523.37	0.00	20,340.66	92,237.93
50025 · Employer Taxes - Federal	3,571.61	178.75	1,815.49	0.00	1,571.84	7,137.69
50030 · Employer Taxes - State	365.97	130.00	159.51	0.00	159.50	814.98
50035 · Health Insurance	8,550.61	0.00	0.00	0.00	0.00	8,550.61
50040 · Workers Comp Insurance	821.00	0.00	745.60	0.00	0.00	1,566.60
Total 50000 · Personnel	59,516.42	2,475.42	26,243.97	0.00	22,072.00	110,307.81
50045 · Operating						
50050 · Rent Office Space	8,800.00	0.00	0.00	0.00	0.00	8,800.00
50055 · Storage	6,692.00	0.00	0.00	0.00	0.00	6,692.00
50060 · Accounting	18,274.25	1.75	1,898.00	2,850.00	0.00	23,024.00
50065 · Audit	6,500.00	0.00	0.00	0.00	0.00	6,500.00
50070 · Equipment Purchase	1,471.05	0.00	0.00	0.00	0.00	1,471.05
50080 · Bank & Credit Card Charges	1,078.60	0.00	0.00	0.00	0.00	1,078.60
50085 · Repair/Maintenance/Cleaning	41.98	0.00	0.00	0.00	0.00	41.98
50090 · Office Supplies	1,838.89	0.00	0.00	0.00	0.00	1,838.89
50095 · Postage and Delivery	222.69	0.00	0.00	0.00	0.00	222.69
50100 · Printing/Photocopy	2,710.21	124.99	104.52	0.00	0.00	2,939.72
50110 · Dues/Subscriptions	1,958.86	0.00	0.00	0.00	0.00	1,958.86
50120 · Meetings	626.83	0.00	0.00	0.00	0.00	626.83
50125 · Legal	1,984.31	0.00	0.00	0.00	0.00	1,984.31

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AQAP FY 21	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
50130 · Telephone & Internet	11,780.99	0.00	0.00	0.00	0.00	11,780.99
50135 · Parking/Mileage	5.00	0.00	0.00	0.00	0.00	5.00
50330 · D & O / Liability Insurance	14,304.45	0.00	0.00	0.00	0.00	14,304.45
Total 50045 · Operating	78,290.11	126.74	2,002.52	2,850.00	0.00	83,269.37
51000 · Neighborhood/Outreach Promotion						
51525 · Promotion/Marketing/Campaigns	6,214.04	6,212.26	9,728.42	0.00	0.00	22,154.72
51526 · Taste	0.00	3,833.35	0.00	0.00	0.00	3,833.35
51527 · Taste 'N Tinis	0.00	-325.00	0.00	0.00	0.00	-325.00
51530 · Banners	0.00	0.00	3,666.63	0.00	0.00	3,666.63
51545 · Newsletter	0.00	0.00	1,190.01	0.00	0.00	1,190.01
51555 · Farmer's Market	25.89	5,724.57	0.00	0.00	0.00	5,750.46
51870 · Mardi Gras	0.00	-590.00	0.00	0.00	0.00	-590.00
Total 51000 · Neighborhood/Outreach Promotion	6,239.93	14,855.18	14,585.06	0.00	0.00	35,680.17
53000 · Physical Improvements						
51575 · Pride Flag Project	3,052.81	0.00	0.00	0.00	0.00	3,052.81
53125 · Hillcrest Sign Utilities/Maint.	0.00	0.00	1,000.00	4,374.07	0.00	5,374.07
53130 · Security	0.00	0.00	0.00	43,406.50	0.00	43,406.50
53131 · Security Subscription	15,448.50	0.00	0.00	0.00	0.00	15,448.50
53134 · Steam Cleaning Subscription	12,729.50	0.00	0.00	0.00	0.00	12,729.50
53137 · Pressure Washing/Steam Cleaning	1,591.98	0.00	0.00	25,090.75	0.00	26,682.73
53139 · Sidewalk Cleaning/Improvements	599.25	0.00	42,579.51	12,993.00	0.00	56,171.76
53150 · Dumpsters	1,967.11	0.00	3,195.17	6,086.68	0.00	11,248.96
53155 · Tree/Flower/Light Maintenance	0.00	0.00	19,886.75	0.00	0.00	19,886.75
53159 · EMAD Expansion	25,000.00	0.00	0.00	0.00	0.00	25,000.00
53161 · Special Projects	1,330.40	3,753.26	1,856.92	0.00	0.00	6,940.58
Total 53000 · Physical Improvements	61,719.55	3,753.26	68,518.35	91,951.00	0.00	225,942.16
Total Expense	205,766.01	21,210.60	111,349.90	94,801.00	22,072.00	455,199.51
	-136,493.82	163,776.59	0.00	0.00	0.00	27,282.77