

Hillcrest Business Improvement Association, Inc. Balance Sheet As of November 30, 2023

AQAPAHAS	Nov 30, 23
ASSETS	
Current Assets	
Checking/Savings	
10035 · Comerica - Checking	20,109.76
10045 · PayPal	656.20
10055 · California Bank & Trust	<u>441.87</u>
Total Checking/Savings	21,207.83
Accounts Receivable	
12000 · Accounts Receivable	<u>12,920.50</u>
Total Accounts Receivable	12,920.50
Other Current Assets	
10095 · Deposits	5,000.00
10100 · Other Receivables	1,390.73
10115 · SBEP City Fees & Services	10,242.10
10125 · MAD Receivable	21,164.84
10130 · SBEP Receivable	2,236.08
10145 · Farmers Market Receivable	5,515.94
10150 · TOT / CPPS Receivable	9,928.00
10155 · Prepaid Expense	<u>9,882.50</u>
Total Other Current Assets	<u>65,360.19</u>
Total Current Assets	99,488.52
Fixed Assets	
10200 · Office Furniture & Equipment	21,545.90
10220 · Accumulated Depreciation	<u>-21,545.90</u>
Total Fixed Assets	<u>0.00</u>
TOTAL ASSETS	<u>99,488.52</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
20230 · Sales Tax Payable	2,756.24

Hillcrest Business Improvement Association, Inc. Balance Sheet As of November 30, 2023

AQAPAHAS	Nov 30, 23
21000 · Payroll Liabilities	
Federal Withholdng Payable	96.00
FUTA Payable	179.67
NW Mutual Payable	-387.50
State Withholding Payable	41.05
Vacation Payable	4,178.03
Total 21000 · Payroll Liabilities	4,107.25
Total Other Current Liabilities	6,863.49
Total Current Liabilities	6,863.49
Total Liabilities	6,863.49
Equity	
31100 · Unrestricted Net Assets	57,157.92
Net Income	35,467.11
Total Equity	92,625.03
TOTAL LIABILITIES & EQUITY	99,488.52

Hillcrest Business Improvement Association, Inc. Balance Sheet As of November 30, 2023

AQAA/BY/AS

					TOTAL	
	Nov 23	Budget	\$ Over Budget	Jul - Nov 23	Budget	\$ Over Budget
Income						
40015 · CityFest	0.00	0.00	0.00	178,659.38	125,000.00	53,659.38
40020 · Farmers Market	27,487.35	26,000.00	1,487.35	149,991.16	130,000.00	19,991.16
40030 · SBEP	2,236.08	2,084.00	152.08	2,236.08	10,420.00	-8,183.92
40035 · SBEP City Fees & Services.	0.00			10,000.00		
40040 · MAD	10,216.04	7,889.00	2,327.04	52,400.33	39,445.00	12,955.33
40045 · MAD Reserve	0.00	2,272.00	-2,272.00	0.00	11,360.00	-11,360.00
40050 · BID	5,842.88	7,502.00	-1,659.12	33,170.58	37,510.00	-4,339.42
40100 · Nightmare on Normal Street	8,644.24	5,834.00	2,810.24	107,170.00	29,170.00	78,000.00
40110 · Taste	0.00	2,667.00	-2,667.00	0.00	13,335.00	-13,335.00
40115 · Taste 'N Tinis	9,985.20	1,334.00	8,651.20	9,985.20	6,670.00	3,315.20
40125 · Amazing High Heel Race - TAHHR	0.00	2,084.00	-2,084.00	0.00	10,420.00	-10,420.00
40140 · Banner Space	0.00	209.00	-209.00	750.00	1,045.00	-295.00
40150 · Grants	0.00	1,250.00	-1,250.00	0.00	6,250.00	-6,250.00
40155 · Pride of Hillcrest/Block Party	0.00	0.00	0.00	168,409.98	120,000.00	48,409.98
40170 · Hillcrest Artwalk	336.62	1,334.00	-997.38	8,533.38	6,670.00	1,863.38
40180 · Other Income	4,155.28	3,750.00	405.28	24,085.03	18,750.00	5,335.03
40195 · Cleaning/Security Subscription	1,150.32	1,500.00	-349.68	5,614.06	7,500.00	-1,885.94
41100 · Sunday Funday	0.00			5,500.00		
Total Income	70,054.01	65,709.00	4,345.01	756,505.18	573,545.00	182,960.18
Expense						
50000 · Personnel						
50005 · Salaries - Office	17,504.31	13,834.00	3,670.31	86,042.84	69,170.00	16,872.84
50010 · Salaries - Custodial	5,780.20	4,757.00	1,023.20	29,915.66	23,785.00	6,130.66
50025 · Employer Taxes - Federal	1,783.62	3,159.00	-1,375.38	8,926.59	15,795.00	-6,868.41
50030 · Employer Taxes - State	9.00	336.00	-327.00	213.77	1,680.00	-1,466.23
50035 · Health Insurance	1,194.97	0.00	1,194.97	4,955.92	0.00	4,955.92
50039 · Retirement Benefits	0.00	420.00	-420.00	330.00	2,100.00	-1,770.00
50040 · Workers Comp Insurance	0.00	290.00	-290.00	-98.96	1,450.00	-1,548.96
Total 50000 · Personnel	26,272.10	22,796.00	3,476.10	130,285.82	113,980.00	16,305.82

Hillcrest Business Improvement Association, Inc. Balance Sheet As of November 30, 2023

AQAA/BY/AS

					TOTAL	
	Nov 23	Budget	\$ Over Budget	Jul - Nov 23	Budget	\$ Over Budget
50045 · Operating						
50050 · Rent Office Space	5,882.23	5,497.00	385.23	31,085.28	27,485.00	3,600.28
50060 · Accounting	21.00	2,201.00	-2,180.00	10,099.75	11,005.00	-905.25
50065 · Audit	0.00	1,001.00	-1,001.00	0.00	5,005.00	-5,005.00
50070 · Equipment Purchase/Supplies	0.00	667.00	-667.00	448.80	3,335.00	-2,886.20
50075 · Intern/Consultant	0.00			550.00		
50080 · Bank & Credit Card Charges	29.50	217.00	-187.50	775.64	1,085.00	-309.36
50085 · Repair/Maintenance/Cleaning	0.00	292.00	-292.00	808.12	1,460.00	-651.88
50090 · Office Supplies	0.00	167.00	-167.00	2,368.00	835.00	1,533.00
50095 · Postage and Delivery	0.00	292.00	-292.00	278.40	1,460.00	-1,181.60
50100 · Printing/Photocopy	103.93	234.00	-130.07	2,345.56	1,170.00	1,175.56
50110 · Dues/Subscriptions	0.00			2,000.00		
50120 · Meetings	0.00	209.00	-209.00	655.03	1,045.00	-389.97
50125 · Legal	0.00	209.00	-209.00	3,574.32	1,045.00	2,529.32
50130 · Telephone, Internet & IT	135.00	1,000.00	-865.00	3,814.65	5,000.00	-1,185.35
50135 · Parking/Mileage	0.00	56.00	-56.00	1,569.97	280.00	1,289.97
50330 · D & O / Liability Insurance	3,628.50	4,104.00	-475.50	15,359.77	20,520.00	-5,160.23
Total 50045 · Operating	9,800.16	16,146.00	-6,345.84	75,733.29	80,730.00	-4,996.71
51000 · Neighborhood/Outreach Promotion						
51515 · CityFest	-50.00	0.00	-50.00	160,295.85	85,000.00	75,295.85
51525 · Promotion/Marketing/Campaigns	1,036.54	1,000.00	36.54	7,420.54	5,000.00	2,420.54
51527 · Taste 'N Tinis	975.00	7,000.00	-6,025.00	3,294.99	7,000.00	-3,705.01
51528 · Amazing High Heel Race	0.00	834.00	-834.00	0.00	4,170.00	-4,170.00
51529 · Promotion/Parking Campaign	0.00	1,000.00	-1,000.00	0.00	5,000.00	-5,000.00
51530 · Banners	0.00	250.00	-250.00	11,240.17	1,250.00	9,990.17
51540 · Business Mixers/Open House	269.00	459.00	-190.00	469.00	2,295.00	-1,826.00
51555 · Farmer's Market	350.00			5,396.37		
51560 · Business Forum/Open House	0.00	375.00	-375.00	0.00	1,875.00	-1,875.00
51580 · Hillcrest Artwalk	1,111.04	1,334.00	-222.96	13,910.52	6,670.00	7,240.52
51800 · Pride of Hillcrest/Block Party	0.00	0.00	0.00	139,819.63	75,000.00	64,819.63

Hillcrest Business Improvement Association, Inc. Balance Sheet As of November 30, 2023

AQAA/BY/AS

					TOTAL	
	Nov 23	Budget	\$ Over Budget	Jul - Nov 23	Budget	\$ Over Budget
51865 · Sunday Funday	0.00			1,747.71		
51880 · Nightmare on Normal	9,271.00	0.00	9,271.00	86,714.17	45,000.00	41,714.17
Total 51000 · Neighborhood/Outreach Promotion	12,962.58	12,252.00	710.58	430,308.95	238,260.00	192,048.95
53000 · Physical Improvements						
51575 · Pride & Patriotic Flag Project	0.00	500.00	-500.00	786.43	2,500.00	-1,713.57
53125 · Hillcrest Sign Utilities/Maint.	0.00	250.00	-250.00	0.00	1,250.00	-1,250.00
53130 · Security	4,619.50	3,000.00	1,619.50	13,858.50	15,000.00	-1,141.50
53131 · Security Subscription	819.00	1,167.00	-348.00	2,457.00	5,835.00	-3,378.00
53137 · Pressure Washing/Steam Cleaning	0.00	3,501.00	-3,501.00	19,983.30	17,505.00	2,478.30
53139 · Sidewalk Cleaning/Improvements	0.00	0.00	0.00	2,106.30	0.00	2,106.30
53150 · Dumpsters	1,431.71	1,167.00	264.71	5,811.27	5,835.00	-23.73
53155 · Tree/Flower/Light Maintenance	16,200.00	1,500.00	14,700.00	18,650.00	7,500.00	11,150.00
53158 · Lighting Projects	0.00	667.00	-667.00	0.00	3,335.00	-3,335.00
53159 · MAD Formation/Expansion	0.00	0.00	0.00	1,557.21	0.00	1,557.21
53161 · Special Projects	0.00	1,667.00	-1,667.00	0.00	8,335.00	-8,335.00
53165 · Contingency	0.00	6,653.00	-6,653.00	0.00	33,265.00	-33,265.00
53167 · Cultural District	0.00			19,500.00		
Total 53000 · Physical Improvements	23,070.21	20,072.00	2,998.21	84,710.01	100,360.00	-15,649.99
Total Expense	72,105.05	71,266.00	839.05	721,038.07	533,330.00	187,708.07
	-2,051.04	-5,557.00	3,505.96	35,467.11	40,215.00	-4,747.89

Hillcrest Business Improvement Association, Inc. Balance Sheet As of November 30, 2023

AQAFABYFAS

	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
Income						
40015 · CityFest	0.00	178,659.38	0.00	0.00	0.00	178,659.38
40020 · Farmers Market	6,952.30	143,038.86	0.00	0.00	0.00	149,991.16
40030 · SBEP	0.00	0.00	0.00	0.00	2,236.08	2,236.08
40035 · SBEP City Fees & Services.	0.00	0.00	0.00	0.00	10,000.00	10,000.00
40040 · MAD	0.00	0.00	0.00	52,400.33	0.00	52,400.33
40050 · BID	0.00	0.00	33,170.58	0.00	0.00	33,170.58
40100 · Nightmare on Normal Street	0.00	107,170.00	0.00	0.00	0.00	107,170.00
40115 · Taste 'N Tinis	0.00	9,985.20	0.00	0.00	0.00	9,985.20
40140 · Banner Space	750.00	0.00	0.00	0.00	0.00	750.00
40155 · Pride of Hillcrest/Block Party	0.00	168,409.98	0.00	0.00	0.00	168,409.98
40170 · Hillcrest Artwalk	0.00	8,533.38	0.00	0.00	0.00	8,533.38
40180 · Other Income	24,075.62	9.41	0.00	0.00	0.00	24,085.03
40195 · Cleaning/Security Subscription	5,396.50	217.56	0.00	0.00	0.00	5,614.06
41100 · Sunday Funday	0.00	5,500.00	0.00	0.00	0.00	5,500.00
Total Income	37,174.42	621,523.77	33,170.58	52,400.33	12,236.08	756,505.18
Expense						
50000 · Personnel						
50005 · Salaries - Office	59,674.04	17,187.35	7,104.27	0.00	2,077.18	86,042.84
50010 · Salaries - Custodial	256.80	0.00	16,293.27	13,365.59	0.00	29,915.66
50025 · Employer Taxes - Federal	4,590.51	1,347.11	1,806.56	1,023.51	158.90	8,926.59
50030 · Employer Taxes - State	22.28	123.69	63.89	3.91	0.00	213.77
50035 · Health Insurance	4,955.92	0.00	0.00	0.00	0.00	4,955.92
50039 · Retirement Benefits	286.86	43.14	0.00	0.00	0.00	330.00
50040 · Workers Comp Insurance	-98.96	0.00	0.00	0.00	0.00	-98.96
Total 50000 · Personnel	69,687.45	18,701.29	25,267.99	14,393.01	2,236.08	130,285.82
50045 · Operating						
50050 · Rent Office Space	31,085.28	0.00	0.00	0.00	0.00	31,085.28
50060 · Accounting	8,689.25	0.00	0.00	1,410.50	0.00	10,099.75
50070 · Equipment Purchase/Supplies	448.80	0.00	0.00	0.00	0.00	448.80
50075 · Intern/Consultant	550.00	0.00	0.00	0.00	0.00	550.00


Hillcrest Business Improvement Association, Inc. Balance Sheet As of November 30, 2023

AQAFABYBZ	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
50080 · Bank & Credit Card Charges	775.64	0.00	0.00	0.00	0.00	775.64
50085 · Repair/Maintenance/Cleaning	808.12	0.00	0.00	0.00	0.00	808.12
50090 · Office Supplies	2,343.00	25.00	0.00	0.00	0.00	2,368.00
50095 · Postage and Delivery	278.40	0.00	0.00	0.00	0.00	278.40
50100 · Printing/Photocopy	2,345.56	0.00	0.00	0.00	0.00	2,345.56
50110 · Dues/Subscriptions	2,000.00	0.00	0.00	0.00	0.00	2,000.00
50120 · Meetings	612.25	42.78	0.00	0.00	0.00	655.03
50125 · Legal	3,574.32	0.00	0.00	0.00	0.00	3,574.32
50130 · Telephone, Internet & IT	3,814.65	0.00	0.00	0.00	0.00	3,814.65
50135 · Parking/Mileage	1,569.97	0.00	0.00	0.00	0.00	1,569.97
50330 · D & O / Liability Insurance	15,359.77	0.00	0.00	0.00	0.00	15,359.77
Total 50045 · Operating	74,255.01	67.78	0.00	1,410.50	0.00	75,733.29
51000 · Neighborhood/Outreach Promotion						
51515 · CityFest	220.23	160,075.62	0.00	0.00	0.00	160,295.85
51525 · Promotion/Marketing/Campaigns	224.20	0.00	7,196.34	0.00	0.00	7,420.54
51527 · Taste 'N Tinis	0.00	3,294.99	0.00	0.00	0.00	3,294.99
51530 · Banners	10,356.17	884.00	0.00	0.00	0.00	11,240.17
51540 · Business Mixers/Open House	469.00	0.00	0.00	0.00	0.00	469.00
51555 · Farmer's Market	0.00	5,396.37	0.00	0.00	0.00	5,396.37
51580 · Hillcrest Artwalk	23.26	13,887.26	0.00	0.00	0.00	13,910.52
51800 · Pride of Hillcrest/Block Party	250.00	129,569.63	0.00	0.00	10,000.00	139,819.63
51865 · Sunday Funday	0.00	1,747.71	0.00	0.00	0.00	1,747.71
51880 · Nightmare on Normal	0.00	86,714.17	0.00	0.00	0.00	86,714.17
Total 51000 · Neighborhood/Outreach Promotion	11,542.86	401,569.75	7,196.34	0.00	10,000.00	430,308.95
53000 · Physical Improvements						
51575 · Pride & Patriotic Flag Project	786.43	0.00	0.00	0.00	0.00	786.43
53130 · Security	0.00	0.00	0.00	13,858.50	0.00	13,858.50
53131 · Security Subscription	2,457.00	0.00	0.00	0.00	0.00	2,457.00
53137 · Pressure Washing/Steam Cleaning	4,800.00	0.00	0.00	15,183.30	0.00	19,983.30
53139 · Sidewalk Cleaning/Improvements	2,106.30	0.00	0.00	0.00	0.00	2,106.30
53150 · Dumpsters	0.00	0.00	706.25	5,105.02	0.00	5,811.27

Hillcrest Business Improvement Association, Inc. Balance Sheet As of November 30, 2023

AQAFAB	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
53155 · Tree/Flower/Light Maintenance	16,200.00	0.00	0.00	2,450.00	0.00	18,650.00
53159 · MAD Formation/Expansion	1,557.21	0.00	0.00	0.00	0.00	1,557.21
53167 · Cultural District	19,500.00	0.00	0.00	0.00	0.00	19,500.00
Total 53000 · Physical Improvements	47,406.94	0.00	706.25	36,596.82	0.00	84,710.01
Total Expense	202,892.26	420,338.82	33,170.58	52,400.33	12,236.08	721,038.07
Net Income	-165,717.84	201,184.95	0.00	0.00	0.00	35,467.11

Hillcrest Business Improvement Association, Inc. Balance Sheet As of November 30, 2023

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
 Hillcrest Business Improvement Association, Inc.	0.00	3,828.50	0.00	0.00	0.00	3,828.50
TransFamily Support Services	0.00	0.00	0.00	0.00	2,500.00	2,500.00
Uptown Partnership	2,592.00	0.00	0.00	0.00	0.00	2,592.00
TOTAL	4,000.00	0.00	0.00	0.00	0.00	4,000.00
	6,592.00	3,828.50	0.00	0.00	2,500.00	12,920.50