

Hillcrest Business Improvement Association, Inc. Balance Sheet As of October 31, 2023

AQANPAHAS	<u>Oct 31, 23</u>
ASSETS	
Current Assets	
Checking/Savings	
10035 · Comerica - Checking	31,121.15
10045 · PayPal	656.20
10055 · California Bank & Trust	<u>467.87</u>
Total Checking/Savings	32,245.22
Accounts Receivable	
12000 · Accounts Receivable	<u>2,500.00</u>
Total Accounts Receivable	2,500.00
Other Current Assets	
10095 · Deposits	5,000.00
10100 · Other Receivables	1,390.73
10115 · SBEP City Fees & Services	10,242.10
10125 · MAD Receivable	23,230.92
10145 · Farmers Market Receivable	6,117.90
10150 · TOT / CPPS Receivable	9,928.00
10155 · Prepaid Expense	<u>11,134.84</u>
Total Other Current Assets	<u>67,044.49</u>
Total Current Assets	101,789.71
Fixed Assets	
10200 · Office Furniture & Equipment	21,545.90
10220 · Accumulated Depreciation	<u>-21,545.90</u>
Total Fixed Assets	<u>0.00</u>
TOTAL ASSETS	<u><u>101,789.71</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
20230 · Sales Tax Payable	2,728.24
21000 · Payroll Liabilities	

Hillcrest Business Improvement Association, Inc. Balance Sheet As of October 31, 2023

AQANPAHAS	Oct 31, 23
Federal Withholdng Payable	96.00
FUTA Payable	177.32
NW Mutual Payable	-120.00
State Withholding Payable	41.05
Vacation Payable	<u>4,178.03</u>
Total 21000 · Payroll Liabilities	<u>4,372.40</u>
Total Other Current Liabilities	<u>7,100.64</u>
Total Current Liabilities	<u>7,100.64</u>
Total Liabilities	7,100.64
Equity	
31100 · Unrestricted Net Assets	57,157.92
Net Income	<u>37,531.15</u>
Total Equity	<u>94,689.07</u>
TOTAL LIABILITIES & EQUITY	<u><u>101,789.71</u></u>

Hillcrest Business Improvement Association, Inc. Balance Sheet As of October 31, 2023

AQUARIUS

					TOTAL	
	Oct 23	Budget	\$ Over Budget	Jul - Oct 23	Budget	\$ Over Budget
Income						
40015 · CityFest	0.00	0.00	0.00	178,659.38	125,000.00	53,659.38
40020 · Farmers Market	41,893.65	26,000.00	15,893.65	122,503.81	104,000.00	18,503.81
40030 · SBEP	0.00	2,084.00	-2,084.00	0.00	8,336.00	-8,336.00
40035 · SBEP City Fees & Services.	10,000.00			10,000.00		
40040 · MAD	10,948.80	7,889.00	3,059.80	42,184.29	31,556.00	10,628.29
40045 · MAD Reserve	0.00	2,272.00	-2,272.00	0.00	9,088.00	-9,088.00
40050 · BID	6,805.41	7,502.00	-696.59	27,327.70	30,008.00	-2,680.30
40100 · Nightmare on Normal Street	92,740.99	5,834.00	86,906.99	98,525.76	23,336.00	75,189.76
40110 · Taste	0.00	2,667.00	-2,667.00	0.00	10,668.00	-10,668.00
40115 · Taste 'N Tinis	0.00	1,334.00	-1,334.00	0.00	5,336.00	-5,336.00
40125 · Amazing High Heel Race - TAHHR	0.00	2,084.00	-2,084.00	0.00	8,336.00	-8,336.00
40140 · Banner Space	0.00	209.00	-209.00	750.00	836.00	-86.00
40150 · Grants	0.00	1,250.00	-1,250.00	0.00	5,000.00	-5,000.00
40155 · Pride of Hillcrest/Block Party	0.00	0.00	0.00	168,409.98	120,000.00	48,409.98
40170 · Hillcrest Artwalk	1,860.64	1,334.00	526.64	8,196.76	5,336.00	2,860.76
40180 · Other Income	84.67	3,750.00	-3,665.33	19,929.75	15,000.00	4,929.75
40195 · Cleaning/Security Subscription	1,091.82	1,500.00	-408.18	4,463.74	6,000.00	-1,536.26
41100 · Sunday Funday	0.00			5,500.00		
Total Income	165,425.98	65,709.00	99,716.98	686,451.17	507,836.00	178,615.17
Expense						
50000 · Personnel						
50005 · Salaries - Office	16,592.42	13,834.00	2,758.42	68,538.53	55,336.00	13,202.53
50010 · Salaries - Custodial	6,477.09	4,757.00	1,720.09	24,135.46	19,028.00	5,107.46
50025 · Employer Taxes - Federal	1,772.64	3,159.00	-1,386.36	7,142.97	12,636.00	-5,493.03
50030 · Employer Taxes - State	29.98	336.00	-306.02	204.77	1,344.00	-1,139.23
50035 · Health Insurance	1,194.97	0.00	1,194.97	3,760.95	0.00	3,760.95
50039 · Retirement Benefits	165.00	420.00	-255.00	330.00	1,680.00	-1,350.00
50040 · Workers Comp Insurance	0.00	290.00	-290.00	-98.96	1,160.00	-1,258.96
Total 50000 · Personnel	26,232.10	22,796.00	3,436.10	104,013.72	91,184.00	12,829.72

Hillcrest Business Improvement Association, Inc. Balance Sheet As of October 31, 2023

AQUARIUS

	TOTAL					
	Oct 23	Budget	\$ Over Budget	Jul - Oct 23	Budget	\$ Over Budget
50045 · Operating						
50050 · Rent Office Space	4,928.10	5,497.00	-568.90	25,203.05	21,988.00	3,215.05
50060 · Accounting	2,519.25	2,201.00	318.25	10,078.75	8,804.00	1,274.75
50065 · Audit	0.00	1,001.00	-1,001.00	0.00	4,004.00	-4,004.00
50070 · Equipment Purchase/Supplies	0.00	667.00	-667.00	448.80	2,668.00	-2,219.20
50075 · Intern/Consultant	0.00			550.00		
50080 · Bank & Credit Card Charges	268.13	217.00	51.13	733.14	868.00	-134.86
50085 · Repair/Maintenance/Cleaning	511.87	292.00	219.87	808.12	1,168.00	-359.88
50090 · Office Supplies	257.77	167.00	90.77	2,368.00	668.00	1,700.00
50095 · Postage and Delivery	24.52	292.00	-267.48	278.40	1,168.00	-889.60
50100 · Printing/Photocopy	575.70	234.00	341.70	2,241.63	936.00	1,305.63
50110 · Dues/Subscriptions	2,000.00			2,000.00		
50120 · Meetings	342.27	209.00	133.27	655.03	836.00	-180.97
50125 · Legal	908.12	209.00	699.12	3,574.32	836.00	2,738.32
50130 · Telephone, Internet & IT	1,238.50	1,000.00	238.50	3,679.65	4,000.00	-320.35
50135 · Parking/Mileage	42.25	56.00	-13.75	1,569.97	224.00	1,345.97
50330 · D & O / Liability Insurance	10,885.50	4,104.00	6,781.50	11,731.27	16,416.00	-4,684.73
Total 50045 · Operating	24,501.98	16,146.00	8,355.98	65,920.13	64,584.00	1,336.13
51000 · Neighborhood/Outreach Promotion						
51515 · CityFest	21,936.44	0.00	21,936.44	160,345.85	85,000.00	75,345.85
51525 · Promotion/Marketing/Campaigns	2,000.00	1,000.00	1,000.00	6,384.00	4,000.00	2,384.00
51527 · Taste 'N Tinis	0.00	0.00	0.00	2,319.99	0.00	2,319.99
51528 · Amazing High Heel Race	0.00	834.00	-834.00	0.00	3,336.00	-3,336.00
51529 · Promotion/Parking Campaign	0.00	1,000.00	-1,000.00	0.00	4,000.00	-4,000.00
51530 · Banners	1,869.18	250.00	1,619.18	11,240.17	1,000.00	10,240.17
51540 · Business Mixers/Open House	200.00	459.00	-259.00	200.00	1,836.00	-1,636.00
51555 · Farmer's Market	3,418.38			5,046.37		
51560 · Business Forum/Open House	0.00	375.00	-375.00	0.00	1,500.00	-1,500.00
51580 · Hillcrest Artwalk	2,320.32	1,334.00	986.32	12,799.48	5,336.00	7,463.48
51800 · Pride of Hillcrest/Block Party	13,159.60	0.00	13,159.60	139,819.63	75,000.00	64,819.63

Hillcrest Business Improvement Association, Inc. Balance Sheet As of October 31, 2023

AQUARIUS

	TOTAL					
	Oct 23	Budget	\$ Over Budget	Jul - Oct 23	Budget	\$ Over Budget
51865 · Sunday Funday	0.00			1,747.71		
51880 · Nightmare on Normal	73,472.51	35,000.00	38,472.51	77,443.17	45,000.00	32,443.17
Total 51000 · Neighborhood/Outreach Promotion	118,376.43	40,252.00	78,124.43	417,346.37	226,008.00	191,338.37
53000 · Physical Improvements						
51575 · Pride & Patriotic Flag Project	0.00	500.00	-500.00	786.43	2,000.00	-1,213.57
53125 · Hillcrest Sign Utilities/Maint.	0.00	250.00	-250.00	0.00	1,000.00	-1,000.00
53130 · Security	4,619.50	3,000.00	1,619.50	9,239.00	12,000.00	-2,761.00
53131 · Security Subscription	819.00	1,167.00	-348.00	1,638.00	4,668.00	-3,030.00
53137 · Pressure Washing/Steam Cleaning	7,333.30	3,501.00	3,832.30	19,983.30	14,004.00	5,979.30
53139 · Sidewalk Cleaning/Improvements	1,050.00	0.00	1,050.00	2,106.30	0.00	2,106.30
53150 · Dumpsters	0.00	1,167.00	-1,167.00	4,379.56	4,668.00	-288.44
53155 · Tree/Flower/Light Maintenance	0.00	1,500.00	-1,500.00	2,450.00	6,000.00	-3,550.00
53158 · Lighting Projects	0.00	667.00	-667.00	0.00	2,668.00	-2,668.00
53159 · MAD Formation/Expansion	0.00	0.00	0.00	1,557.21	0.00	1,557.21
53161 · Special Projects	0.00	1,667.00	-1,667.00	0.00	6,668.00	-6,668.00
53165 · Contingency	0.00	6,653.00	-6,653.00	0.00	26,612.00	-26,612.00
53167 · Cultural District	6,500.00			19,500.00		
Total 53000 · Physical Improvements	20,321.80	20,072.00	249.80	61,639.80	80,288.00	-18,648.20
Total Expense	189,432.31	99,266.00	90,166.31	648,920.02	462,064.00	186,856.02
	-24,006.33	-33,557.00	9,550.67	37,531.15	45,772.00	-8,240.85

Hillcrest Business Improvement Association, Inc. Balance Sheet As of October 31, 2023

AQA/FAB/525	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
Income						
40015 · CityFest	0.00	178,659.38	0.00	0.00	0.00	178,659.38
40020 · Farmers Market	91.14	122,412.67	0.00	0.00	0.00	122,503.81
40035 · SBEP City Fees & Services.	0.00	0.00	0.00	0.00	10,000.00	10,000.00
40040 · MAD	0.00	0.00	0.00	42,184.29	0.00	42,184.29
40050 · BID	0.00	0.00	27,327.70	0.00	0.00	27,327.70
40100 · Nightmare on Normal Street	0.00	98,525.76	0.00	0.00	0.00	98,525.76
40140 · Banner Space	750.00	0.00	0.00	0.00	0.00	750.00
40155 · Pride of Hillcrest/Block Party	0.00	168,409.98	0.00	0.00	0.00	168,409.98
40170 · Hillcrest Artwalk	0.00	8,196.76	0.00	0.00	0.00	8,196.76
40180 · Other Income	19,920.34	9.41	0.00	0.00	0.00	19,929.75
40195 · Cleaning/Security Subscription	4,246.18	217.56	0.00	0.00	0.00	4,463.74
41100 · Sunday Funday	0.00	5,500.00	0.00	0.00	0.00	5,500.00
Total Income	25,007.66	581,931.52	27,327.70	42,184.29	10,000.00	686,451.17
Expense						
50000 · Personnel						
50005 · Salaries - Office	49,997.84	13,969.56	4,571.13	0.00	0.00	68,538.53
50010 · Salaries - Custodial	256.80	0.00	14,546.37	9,332.29	0.00	24,135.46
50025 · Employer Taxes - Federal	3,850.29	1,100.94	1,476.78	714.96	0.00	7,142.97
50030 · Employer Taxes - State	22.28	123.69	54.89	3.91	0.00	204.77
50035 · Health Insurance	3,760.95	0.00	0.00	0.00	0.00	3,760.95
50039 · Retirement Benefits	305.69	24.31	0.00	0.00	0.00	330.00
50040 · Workers Comp Insurance	-98.96	0.00	0.00	0.00	0.00	-98.96
Total 50000 · Personnel	58,094.89	15,218.50	20,649.17	10,051.16	0.00	104,013.72
50045 · Operating						
50050 · Rent Office Space	25,203.05	0.00	0.00	0.00	0.00	25,203.05
50060 · Accounting	8,678.75	0.00	0.00	1,400.00	0.00	10,078.75
50070 · Equipment Purchase/Supplies	448.80	0.00	0.00	0.00	0.00	448.80
50075 · Intern/Consultant	550.00	0.00	0.00	0.00	0.00	550.00
50080 · Bank & Credit Card Charges	733.14	0.00	0.00	0.00	0.00	733.14
50085 · Repair/Maintenance/Cleaning	808.12	0.00	0.00	0.00	0.00	808.12

Hillcrest Business Improvement Association, Inc. Balance Sheet As of October 31, 2023

AQ/FEB/23	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
50090 · Office Supplies	2,343.00	25.00	0.00	0.00	0.00	2,368.00
50095 · Postage and Delivery	278.40	0.00	0.00	0.00	0.00	278.40
50100 · Printing/Photocopy	2,241.63	0.00	0.00	0.00	0.00	2,241.63
50110 · Dues/Subscriptions	2,000.00	0.00	0.00	0.00	0.00	2,000.00
50120 · Meetings	612.25	42.78	0.00	0.00	0.00	655.03
50125 · Legal	3,574.32	0.00	0.00	0.00	0.00	3,574.32
50130 · Telephone, Internet & IT	3,679.65	0.00	0.00	0.00	0.00	3,679.65
50135 · Parking/Mileage	1,569.97	0.00	0.00	0.00	0.00	1,569.97
50330 · D & O / Liability Insurance	11,731.27	0.00	0.00	0.00	0.00	11,731.27
Total 50045 · Operating	64,452.35	67.78	0.00	1,400.00	0.00	65,920.13
51000 · Neighborhood/Outreach Promotion						
51515 · CityFest	220.23	160,125.62	0.00	0.00	0.00	160,345.85
51525 · Promotion/Marketing/Campaigns	224.20	0.00	6,159.80	0.00	0.00	6,384.00
51527 · Taste 'N Tinis	0.00	2,319.99	0.00	0.00	0.00	2,319.99
51530 · Banners	10,356.17	884.00	0.00	0.00	0.00	11,240.17
51540 · Business Mixers/Open House	200.00	0.00	0.00	0.00	0.00	200.00
51555 · Farmer's Market	0.00	5,046.37	0.00	0.00	0.00	5,046.37
51580 · Hillcrest Artwalk	23.26	12,776.22	0.00	0.00	0.00	12,799.48
51800 · Pride of Hillcrest/Block Party	250.00	129,569.63	0.00	0.00	10,000.00	139,819.63
51865 · Sunday Funday	0.00	1,747.71	0.00	0.00	0.00	1,747.71
51880 · Nightmare on Normal	0.00	77,443.17	0.00	0.00	0.00	77,443.17
Total 51000 · Neighborhood/Outreach Promotion	11,273.86	389,912.71	6,159.80	0.00	10,000.00	417,346.37
53000 · Physical Improvements						
51575 · Pride & Patriotic Flag Project	786.43	0.00	0.00	0.00	0.00	786.43
53130 · Security	0.00	0.00	0.00	9,239.00	0.00	9,239.00
53131 · Security Subscription	1,638.00	0.00	0.00	0.00	0.00	1,638.00
53137 · Pressure Washing/Steam Cleaning	4,800.00	0.00	0.00	15,183.30	0.00	19,983.30
53139 · Sidewalk Cleaning/Improvements	2,106.30	0.00	0.00	0.00	0.00	2,106.30
53150 · Dumpsters	0.00	0.00	518.73	3,860.83	0.00	4,379.56
53155 · Tree/Flower/Light Maintenance	0.00	0.00	0.00	2,450.00	0.00	2,450.00
53159 · MAD Formation/Expansion	1,557.21	0.00	0.00	0.00	0.00	1,557.21

Hillcrest Business Improvement Association, Inc. Balance Sheet As of October 31, 2023

AQAFAB	110 GENERAL	220 SPECIAL EVENTS	410 BID CONTRACT	510 MAD	610 SBEP	TOTAL
53167 · Cultural District	19,500.00	0.00	0.00	0.00	0.00	19,500.00
Total 53000 · Physical Improvements	30,387.94	0.00	518.73	30,733.13	0.00	61,639.80
Total Expense	164,209.04	405,198.99	27,327.70	42,184.29	10,000.00	648,920.02
	-139,201.38	176,732.53	0.00	0.00	0.00	37,531.15

Hillcrest Business Improvement Association, Inc. Balance Sheet As of October 31, 2023



<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>> 90</u>	<u>TOTAL</u>
0.00	0.00	0.00	0.00	2,500.00	2,500.00
0.00	0.00	0.00	0.00	2,500.00	2,500.00