

Hillcrest Business Improvement Association, Inc. Profit & Loss by Class July 2020 through June 2021

AQUARIUS	Jun 30, 21
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
10035 · Comerica - Checking	55,191.30
10045 · PayPal	656.20
10055 · California Bank & Trust	<u>36,326.00</u>
<b>Total Checking/Savings</b>	92,173.50
<b>Accounts Receivable</b>	
12000 · Accounts Receivable	<u>2,000.00</u>
<b>Total Accounts Receivable</b>	2,000.00
<b>Other Current Assets</b>	
10110 · Block Party Prepaid/Rcvbl.	9,462.56
10125 · MAD Receivable	23,437.48
10135 · City Fest Prepaid/Receivable	4,487.50
10145 · Farmers Market Receivable	10,697.91
10155 · Prepaid Expense	<u>5,639.30</u>
<b>Total Other Current Assets</b>	<u>53,724.75</u>
<b>Total Current Assets</b>	147,898.25
<b>Fixed Assets</b>	
10200 · Office Furniture & Equipment	21,364.81
10220 · Accumulated Depreciation	<u>-21,364.81</u>
<b>Total Fixed Assets</b>	<u>0.00</u>
<b>TOTAL ASSETS</b>	<u><u>147,898.25</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
20210 · Accrued Expenses	4,167.22
20235 · City Fest Deferred Revenue	1,320.00
20255 · Pride Block Party Deferred	2,875.58
20260 · PPP Loan Payable	36,285.00
21000 · Payroll Liabilities	
Vacation Payable	<u>7,305.58</u>
<b>Total 21000 · Payroll Liabilities</b>	<u>7,305.58</u>
<b>Total Other Current Liabilities</b>	<u>51,953.38</u>
<b>Total Current Liabilities</b>	<u>51,953.38</u>
<b>Total Liabilities</b>	51,953.38
<b>Equity</b>	
31100 · Unrestricted Net Assets	94,788.44
Net Income	<u>1,156.43</u>
<b>Total Equity</b>	<u>95,944.87</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>147,898.25</u></u>

Hillcrest Business Improvement Association, Inc. Profit & Loss by Class July 2020 through June 2021

**AQAAWBJZS**

				TOTAL		
	Jun 21	Budget	Variance	Jul '20 - Jun 21	Budget	Variance
<b>Income</b>						
40015 · CityFest	0.00			647.49		
40020 · Farmers Market	19,833.18	12,500.00	7,333.18	163,696.71	150,000.00	13,696.71
40030 · SBEP	0.00	2,076.00	-2,076.00	22,072.00	25,000.00	-2,928.00
40040 · MAD	0.00	7,485.00	-7,485.00	94,801.00	90,183.00	4,618.00
40050 · BID	4,106.10	6,000.00	-1,893.90	105,000.00	72,000.00	33,000.00
40055 · BID Carry Forward	0.00	864.00	-864.00	10,456.00	10,456.00	0.00
40060 · PROW	0.00			394.34	0.00	394.34
40090 · Mardi Gras	0.00	0.00	0.00	0.00	6,500.00	-6,500.00
40110 · Taste	0.00	0.00	0.00	34,750.00	32,000.00	2,750.00
40115 · Taste 'N Tinis	0.00			0.00	16,500.00	-16,500.00
40140 · Banner Space	0.00	201.00	-201.00	0.00	2,500.00	-2,500.00
40145 · Pride Flag	0.00			678.00		
40150 · Grants	0.00			22,454.90		
40180 · Other Income	3,379.97	826.00	2,553.97	26,910.78	10,000.00	16,910.78
40190 · Hillcrest Security Subscription	1,866.92	1,826.00	40.92	20,050.41	22,000.00	-1,949.59
40195 · Hillcrest Steam Cleaning	377.20	1,000.00	-622.80	10,137.02	12,000.00	-1,862.98
<b>Total Income</b>	<b>29,563.37</b>	<b>32,778.00</b>	<b>-3,214.63</b>	<b>512,048.65</b>	<b>449,139.00</b>	<b>62,909.65</b>
<b>Expense</b>						
<b>50000 · Personnel</b>						
50005 · Salaries	12,959.23	9,826.00	3,133.23	105,197.16	118,000.00	-12,802.84
50025 · Employer Taxes - Federal	882.94	848.00	34.94	8,020.63	10,264.00	-2,243.37
50030 · Employer Taxes - State	208.91	157.00	51.91	1,023.89	1,884.00	-860.11
50035 · Health Insurance	2,358.30	511.00	1,847.30	10,908.91	6,220.00	4,688.91
50040 · Workers Comp Insurance	-199.00	85.00	-284.00	1,367.60	1,020.00	347.60
<b>Total 50000 · Personnel</b>	<b>16,210.38</b>	<b>11,427.00</b>	<b>4,783.38</b>	<b>126,518.19</b>	<b>137,388.00</b>	<b>-10,869.81</b>
<b>50045 · Operating</b>						
50050 · Rent Office Space	1,640.00	838.00	802.00	10,440.00	10,100.00	340.00
50055 · Storage	758.00	288.00	470.00	7,450.00	3,500.00	3,950.00
50060 · Accounting	2,095.00	1,658.00	437.00	25,119.00	20,160.00	4,959.00
50065 · Audit	0.00	0.00	0.00	6,500.00	7,500.00	-1,000.00
50070 · Equipment Purchase	10.61	125.00	-114.39	1,481.66	1,500.00	-18.34
50080 · Bank & Credit Card Charges	57.20	50.00	7.20	855.41	600.00	255.41
50085 · Repair/Maintenance/Cleaning	0.00	226.00	-226.00	41.98	2,800.00	-2,758.02
50090 · Office Supplies	111.24	163.00	-51.76	1,950.13	2,000.00	-49.87
50095 · Postage and Delivery	728.47	20.00	708.47	951.16	350.00	601.16
50100 · Printing/Photocopy	288.02	150.00	138.02	3,227.74	1,800.00	1,427.74
50110 · Dues/Subscriptions	0.00	0.00	0.00	300.00	0.00	300.00
50120 · Meetings	260.94	288.00	-27.06	887.77	3,500.00	-2,612.23
50125 · Legal	0.00	201.00	-201.00	1,984.31	2,500.00	-515.69
50130 · Telephone & Internet	1,962.55	201.00	1,761.55	13,743.54	2,500.00	11,243.54

Hillcrest Business Improvement Association, Inc. Profit & Loss by Class July 2020 through June 2021

	ACCOMPLISHMENTS			TOTAL		
	Jun 21	Budget	Variance	Jul '20 - Jun 21	Budget	Variance
50135 · Parking/Mileage	5.00	63.00	-58.00	10.00	800.00	-790.00
50140 · Depreciation	0.00	25.00	-25.00	0.00	300.00	-300.00
50330 · D & O / Liability Insurance	8,075.80	1,163.00	6,912.80	22,380.25	14,000.00	8,380.25
<b>Total 50045 · Operating</b>	<b>15,992.83</b>	<b>5,459.00</b>	<b>10,533.83</b>	<b>97,322.95</b>	<b>73,910.00</b>	<b>23,412.95</b>
<b>51000 · Neighborhood/Outreach Promotion</b>						
51525 · Promotion/Marketing/Campaigns	0.00	1,239.00	-1,239.00	22,154.72	15,000.00	7,154.72
51526 · Taste	2,679.12	0.00	2,679.12	6,967.86	5,000.00	1,967.86
51527 · Taste 'N Tinis	0.00			0.00	10,000.00	-10,000.00
51530 · Banners	390.04	375.00	15.04	4,056.67	4,500.00	-443.33
51535 · Web Site Communications	0.00	125.00	-125.00	0.00	1,500.00	-1,500.00
51540 · Business Mixers/Open House	0.00	451.00	-451.00	0.00	5,500.00	-5,500.00
51545 · Newsletter	0.00	239.00	-239.00	1,190.01	3,000.00	-1,809.99
51555 · Farmer's Market	500.00	0.00	500.00	6,250.46	0.00	6,250.46
51820 · Hillcrest Fat Tuesday	0.00	0.00	0.00	0.00	6,500.00	-6,500.00
51870 · Mardi Gras	0.00			-590.00	0.00	-590.00
<b>Total 51000 · Neighborhood/Outreach Promotion</b>	<b>3,569.16</b>	<b>2,429.00</b>	<b>1,140.16</b>	<b>40,029.72</b>	<b>51,000.00</b>	<b>-10,970.28</b>
<b>53000 · Physical Improvements</b>						
51575 · Pride Flag Project	0.00			3,052.81	0.00	3,052.81
53125 · Hillcrest Sign Utilities/Maint.	146.91	239.00	-92.09	5,520.98	3,000.00	2,520.98
53130 · Security	4,619.50	2,831.00	1,788.50	48,026.00	33,972.00	14,054.00
53131 · Security Subscription	1,191.50	1,538.00	-346.50	16,640.00	18,500.00	-1,860.00
53134 · Steam Cleaning Subscription	1,275.00	875.00	400.00	14,004.50	10,500.00	3,504.50
53137 · Pressure Washing/Steam Cleaning	2,627.51	2,363.00	264.51	29,310.24	28,455.00	855.24
53139 · Sidewalk Cleaning/Improvements	4,821.00	3,489.00	1,332.00	60,992.76	42,000.00	18,992.76
53150 · Dumpsters	984.14	690.00	294.14	12,233.10	8,280.00	3,953.10
53155 · Tree/Flower/Light Maintenance	867.00	1,000.00	-133.00	20,753.75	12,000.00	8,753.75
53159 · EMAD Expansion	0.00			25,000.00		
53161 · Special Projects	3,387.78			11,487.22		
53165 · Contingency	0.00	1,996.00	-1,996.00	0.00	24,205.00	-24,205.00
<b>Total 53000 · Physical Improvements</b>	<b>19,920.34</b>	<b>15,021.00</b>	<b>4,899.34</b>	<b>247,021.36</b>	<b>180,912.00</b>	<b>66,109.36</b>
<b>Total Expense</b>	<b>55,692.71</b>	<b>34,336.00</b>	<b>21,356.71</b>	<b>510,892.22</b>	<b>443,210.00</b>	<b>67,682.22</b>
	<b>-26,129.34</b>	<b>-1,558.00</b>	<b>-24,571.34</b>	<b>1,156.43</b>	<b>5,929.00</b>	<b>-4,772.57</b>

Hillcrest Business Improvement Association, Inc. Profit & Loss by Class July 2020 through June 2021

	<u>410 BID CONTRACT</u>	<u>510 MAD</u>	<u>TOTAL</u>
<b>Income</b>			
40015 · CityFest	0.00	0.00	647.49
40020 · Farmers Market	0.00	0.00	163,696.71
40030 · SBEP	0.00	0.00	22,072.00
40040 · MAD	0.00	94,801.00	94,801.00
40050 · BID	105,000.00	0.00	105,000.00
40055 · BID Carry Forward	10,456.00	0.00	10,456.00
40060 · PROW	0.00	0.00	394.34
40110 · Taste	0.00	0.00	34,750.00
40145 · Pride Flag	0.00	0.00	678.00
40150 · Grants	0.00	0.00	22,454.90
40180 · Other Income	0.00	0.00	26,910.78
40190 · Hillcrest Security Subscription	0.00	0.00	20,050.41
40195 · Hillcrest Steam Cleaning	0.00	0.00	10,137.02
<b>Total Income</b>	<b>115,456.00</b>	<b>94,801.00</b>	<b>512,048.65</b>
<b>Expense</b>			
<b>50000 · Personnel</b>			
50005 · Salaries	23,523.37	0.00	105,197.16
50025 · Employer Taxes - Federal	1,815.49	0.00	8,020.63
50030 · Employer Taxes - State	159.51	0.00	1,023.89
50035 · Health Insurance	0.00	0.00	10,908.91
50040 · Workers Comp Insurance	745.60	0.00	1,367.60
<b>Total 50000 · Personnel</b>	<b>26,243.97</b>	<b>0.00</b>	<b>126,518.19</b>
<b>50045 · Operating</b>			
50050 · Rent Office Space	0.00	0.00	10,440.00
50055 · Storage	0.00	0.00	7,450.00
50060 · Accounting	1,898.00	2,850.00	25,119.00
50065 · Audit	0.00	0.00	6,500.00
50070 · Equipment Purchase	0.00	0.00	1,481.66
50080 · Bank & Credit Card Charges	0.00	0.00	855.41
50085 · Repair/Maintenance/Cleaning	0.00	0.00	41.98
50090 · Office Supplies	0.00	0.00	1,950.13
50095 · Postage and Delivery	0.00	0.00	951.16
50100 · Printing/Photocopy	104.52	0.00	3,227.74
50110 · Dues/Subscriptions	0.00	0.00	300.00
50120 · Meetings	0.00	0.00	887.77
50125 · Legal	0.00	0.00	1,984.31
50130 · Telephone & Internet	0.00	0.00	13,743.54
50135 · Parking/Mileage	0.00	0.00	10.00
50330 · D & O / Liability Insurance	0.00	0.00	22,380.25
<b>Total 50045 · Operating</b>	<b>2,002.52</b>	<b>2,850.00</b>	<b>97,322.95</b>
<b>51000 · Neighborhood/Outreach Promotion</b>			

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	<u>410 BID CONTRACT</u>	<u>510 MAD</u>	<u>TOTAL</u>	
51525 · Promotion/Marketing/Campaigns	9,728.42	0.00	22,154.72	
51526 · Taste	0.00	0.00	6,967.86	
51530 · Banners	3,666.63	0.00	4,056.67	
51545 · Newsletter	1,190.01	0.00	1,190.01	
51555 · Farmer's Market	0.00	0.00	6,250.46	
51870 · Mardi Gras	0.00	0.00	-590.00	
<b>Total 51000 · Neighborhood/Outreach Promotion</b>	<b>14,585.06</b>	<b>0.00</b>	<b>40,029.72</b>	
<b>53000 · Physical Improvements</b>				
53125 · Hillcrest Sign Utilities/Maint.	1,000.00	4,374.07	5,520.98	Orange
53130 · Security	0.00	43,406.50	48,026.00	Orange: on call 12 hours per day
53137 · Pressure Washing/Steam Cleaning	0.00	25,090.75	29,310.24	Steam cleaning: Orange only 1x per month
53139 · Sidewalk Cleaning/Improvements	46,685.61	12,993.00	60,992.76	Trash pickup: Blue: 2x per week // Orange 5x per week
53150 · Dumpsters	3,195.17	6,086.68	12,233.10	One dumpster each for Orange and Blue
53155 · Tree/Flower/Light Maintenance	19,886.75	0.00	20,753.75	
53161 · Special Projects	1,856.92	0.00	11,487.22	
<b>Total 53000 · Physical Improvements</b>	<b>72,624.45</b>	<b>91,951.00</b>	<b>247,021.36</b>	
<b>Total Expense</b>	<b>115,456.00</b>	<b>94,801.00</b>	<b>510,892.22</b>	<b>188,324.0</b>
<b>Net Income</b>	<b>0.00</b>	<b>0.00</b>	<b>1,156.43</b>	